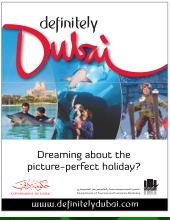


Incorporating Tabs on Travel

Monday 17 December 2012

**Issue 2524** 





### Merry Christmas

## Wallace Comes Home For Key NZ Role

Air New Zealand today announced more details of its corporate restructure, including the appointment of Cam Wallace (pictured) to the newly-created role, group general manager New Zealand and Pacific Islands.

Travel Today understands Wallace, currently gm Australia, has been enticed home to take on the key new position which will bring all revenue generated from New Zealand and the Pacific Islands under his leadership.

NZ did not comment on the finer details of the restructure by press-time, but *Travel Today* understands the move combines the responsibilities of the carrier's gm on-line and leisure, gm New Zealand and gm direct sales. Wallace's new wide-reaching role will





see the carrier consolidate all the distribution channels (direct and indirect), all revenue and all retail marketing for the region into one area—making one person accountable for the performance of the region for the first time. Some in the trade

have estimated the new structure will see Wallace overseeing over 50% of the carrier's revenue.

#### ... More Appointments

In a staff update out today, incoming chief executive Christoper Luxon outlined a number of internal appointments under the restructure, effective 01 Jan, that he says will see the carrier operate its business on a functional structure rather than the current business unit structure.

The other senior appointments include: Jeff McDowall as new group gm commercial role. Travel Today understands he will be charged with looking after short- and long-haul pricing and revenue management. Under strategy, alliances and networks, Richard Thomson is gm networks and Betsy Lawrence takes on head of strategy. Chris Myers will be the new gm Americas from Mar, replacing Roger Poulton who is retiring. On the operations front, John Whittaker has been named group gm airports and Leeanne Langridge is the new head of cabin crew. Further restructure announcements are due out soon.

#### **Raro Most Googled**

Rarotonga was the overseas destination most searched for on Google by Kiwis in 2012, according to Google's latest Zeitgeist list. It was followed by Melbourne, Samoa, Fiji, Singapore, Vanuatu, Hawaii, Sydney, Japan and China.

#### **TG's Cartel Fine**

Thai Airways has been ordered to pay AUD7.5 million in penalties by the Federal Court in Sydney for engaging in cartel conduct. In delivering the judgement, Justice Katzmann said senior TG staff in Indonesia were 'deliberate and systematic' in their conduct. TG is the 13th airline to admit engaging in cartel conduct in the case—the ACCC trial against Air New Zealand and Garuda Indonesia continues.

#### 

#### **NZ Extra Samoa Bags**

Cyclone Evan caused 'significant damage' in Samoa last week, leaving many people without basics including clothing—so Air New Zealand is allowing clients travelling to Samoa to bring 23kg of extra baggage to help out.

Passengers travelling AKL-APW 17-30 Dec will be allowed an extra 23kg each of personal effects only (no perishables).

Those travelling 17-24 Dec won't be able to take the baggage the day they travel, and will need to arrange for it to be taken to Auckland International Cargo between 25-30 Dec. They will need to uplift it from Apia Cargo when it arrives.

Clients travelling 25-30 Dec can take the extra piece to AKL Airport on the day of travel.

The offer is subject to space and the baggage might not travel on the same flight as the passenger—in this event they will need to uplift their baggage from APW when it arrives.



We medically evacuate one of our customers every day.

Cover-More

We focus on what matters.



## **UK & Europe Deals**

Great early bird fares available to London, Frankfurt, Paris. Rome. Amsterdam. Barcelona and more.

Offer ends 11.59pm 17 December 2012, unless sold out prior. Conditions and selected departure dates apply.





Mon 17 Dec 12 P2

#### **SQ, VX Codeshare**

Singapore Airlines customers will be able to travel seamlessly to more cities in the US via the carrier's gateways in Los Angeles and San Francisco, through a new codeshare with Virgin America.

SQ will add its code to VX-operated flights to Chicago, Fort Lauderdale, Las Vegas, Palm Springs, Philadelphia, Portland, San Diego, Seattle and Washington DC.

Tickets for the codeshare flights are on sale now, for travel from 19 Dec.

#### **Mirvac GDS Changes**

Hotels branded Quay Grand, Quay West, Sea Temple, Sebel and City Gate will change GDS codes from their IQ chain code to Accor's RT code as part of their integration into the Accor stable. Over four days from tomorrow, each GDS will switch to the new code (18 Dec, Sabre; 19 Dec Galileo; 20 Dec Amadeus and 21 Dec Worldspan). A full set of rates for each of the former Mirvac hotels will then be available via Accor's TARS reservation system, it adds.

## Fiji Battens Down As Evan Approaches

Flights have been cancelled and guests evacuated from outlying islands in Fiji after Cyclone Evan began buffeting the country with heavy winds and rain last night.

Airlines including Air New Zealand and Air Pacific cancelled flights to and from Fiji as Evan, now a category four storm, tracks west of the main island of Viti Levu and the Yasawa and Mamanuca Islands today.

The cyclone is forecast to be about 70 nautical miles west of Nadi at around 1600 today, the closest it is expected to come to the main island, Tourism Fiji advised this morning.

Those in the central/eastern division have been urged to move to higher ground as flooding is expected.

Around 2700 guests have been relocated to Viti Levu from the outer islands, and there is still hotel capacity on the mainland, says the NTO. Plantation Island said this morning there are no longer any guests on the island, while Castaway Island is not accepting any new guests until Evan passes.

Air Pacific boss Dave Pflieger says it appears the strong wind and rain will be gone by around midday tomorrow, and it will update passengers as soon as possible on when flights will resume. FJ is allowing passengers booked to fly 16-21 Dec to rebook for travel up until 31 Mar, free of charge. Air New Zealand has rescheduled today's flights to operate tomorrow, with NZ757 AKL-NAN operating as a 767 departing 1250; and NZ753 NAN-AKL departing 1630. Tomorrow's NZ52 and NZ53 AKL-NAN-AKL are expected to operate as normal.

#### ... Samoa Recovery

Cyclone Evan caused widespread damage in Samoa before heading to Fiji. Most hotels in Apia are operational and with only minor damage, while others including Sinalei Reef Resort reported 'some damage' but nothing major, says Apia-based operator Polynesian Xplorer. It is still waiting to hear from properties in areas where phone and power has not yet been restored.

Meanwhile NZ says while its flight schedule has resumed, the aftermath in Samoa is 'significant'. Clients booked to travel on or before 16 Jan can bring their travel forward, with the change fee and additional fare waived, or defer it until after, and have the change fee waived.

#### **QF Tasman Fares**

Qantas has made changes to its long-term fares to Australia for sales and ticketing from 08 Jan, with increases to fares on some routes and decreases on others. They include QREDZ fares AKL-BNE/MEL and WLG-SYD increasing \$5 and CHC-SYD up \$10. NREDZ fares AKL-MEL/SYD will go up \$10; LFEXZ fares AKL-BNE and WLG-SYD will fall \$10; AKL/CHC-SYD will drop by \$20.

#### EY's Aussie MoU

Tourism Australia and Etihad Airways have inked a memorandum of understanding worth AUD6 million over the next three years.

Campaigns will aim to attract visitors to Australia from the Middle East, UK and Europe. EY chief executive James Hogan says Australia 'contributes significantly to the airline's bottom line', and the airline dedicates 16% of total capacity to its Australian operation.

Both parties will seek the involvement of the states and territories in future campaigns, says a statement from TA.

#### **Rail Plus Reminder**

Rail Plus reminds agents that all current files need to be paid and ticketed by 24 Dec or 2013 rates will apply in the new year.

All confirmed but unpaid bookings will be automatically cancelled at the end of the year, and for clients that do not wish to pay before 24 Dec, it may take up to seven days for Rail Plus to re-cost the booking due to the number of bookings in the system. Agents must advise the res team that payment has been made, to info@railplus.co.nz or ph: 0-9-377 5415.

#### NZ China Via HKG

Air New Zealand airfares to China via Hong Kong are no longer constructed using Hong Kong addons—instead new fares have been released, for sale until further notice.

#### **EK Ireland Reminder**

Today is the last day sales of Emirates earlybird airfares to Europe count towards entries for the carrier's Ireland famil. EK and Tourism Ireland will take the 10 topsellers of Europe earlybirds to Dublin next year, agents can pool their sales. See emiratesagents.com/nz



Francis Travel Marketing will be running a fishing competition 22 Dec-31 Jan.

The competition is being run in conjunction with **www.fishingcomp.co.nz** and the rules on this site will be the rules for the competition.

#### 1st to 3rd prizes for Snapper, Kahawai and Kingfish.

Register with FTM to receive an official registration pack allowing you to register for this tournament and outlining how you place your photographed trophy fish on the website. Open to all travel trade and friends and closes midnight 31 Dec 2013. Competitors must be aged 18 and over.

TO ENTER: Send you name and agency details to enquiries@francistravelmarketing.co.nz with Fishing Competition in the subject line.

#### Remember, 1st 50 FREE:

The first 50 people registering with FTM will get complimentary access to the competition including the required measuring device that must be used. Normal cost is \$30 for registration and measuring device.





Mon 17 Dec 12 P3

#### **Airways Reshuffle**

Airways has announced the final two appointments following a 'significant organisation redesign' that saw the re-creation of 18 new roles.

Over 1000 people globally applied to work at the air traffic control organisation, with the final two roles given to international candidates.

Pauline Lamb, currently operations director for the UK's air traffic controller NATS, has been appointed general manager system operator; and Susan D'Ath Weston, most recently head of safety for Qantas, has been appointed head of safety and standards. Both will be based in Christchurch.

"We've set ourselves some very challenging safety, operations, revenue and profitability targets over the next 10 years. I'm now more confident than ever that we have the capacity to deliver on those targets," said Airways boss Ed Sims in welcoming the new staff.

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ISSN 1176-5275

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## AAT Kings Combines Aussie In 2013/14

AAT Kings is bringing together its portfolio of Australia guided tours to one brochure for the 2013/14 programme.

The all-in-one brochure covers the company's Northern Territory, Western Australia, Queensland, South Australia and Tasmania guided tours, a



Skal celebrated Christmas with a special lunch at the Hilton Auckland last week—and Santa (aka Tony Smith of Francis Travel Marketing) even stopped by. Over \$250 was raised for the Auckland City Mission, along with a huge box of Christmas gifts for children. There was a free FOOD magazine for everyone, and auctions for over 65 bottles of wine in a wheelbarrow. Pictured is Skal president Maggie Hunt telling Santa what she wants for Christmas.

#### **NZ's Great Walkers**

Four walkers (one each from Australia, the UK, US and Japan) have been picked to take on New Zealand's nine Great Walks in nine weeks, as part of a competition run by Air New Zealand and Department of Conservation. The walkers will travel to New Zealand next Feb and share their experience via on-line blogs.

#### **Turkey Summer Deals**

Peregrine Adventures has 10% off all 2013 Turkey tours booked by 18 Jan. The offer applies to new Peregrine brochured bookings which include travel to Turkey, including Classical Turkey & the Greek Islands, Treasures of Turkey and Central Turkey and the Black Sea.

#### **Hahn Adds Gambia Bird**

Hahn Air has added Gambia Bird (3G) to its range of partner airlines. The start-up carrier is based in Banjul, Gambia's capital and operates to six destinations in West Africa, as well as to London and Barcelona with a small fleet of two A319s.

selection of its most popular day tours and short breaks plus Inspiring Journeys and Aussie Adventures range of small group tours.

"One brochure will be a convenient Australian 'bible' for travel agents and consumers where we can promote our entire Australian product range, including our small group brands, so whether clients have got half a day, seven days or up to 15 days to spare, AAT Kings offers a range of touring options," says AAT Kings head of marketing Jeff Lim.

AAT Kings tours offer exclusive 'You're Invited' dining experiences, alongside VIP entry to major sights, exclusive sight-seeing and cultural experiences, local hosts, guides and experts, while First Choice Guided Expeditions offer a higher standard of accommodation and meals in addition to sightseeing and You're Invited dining option.

The brochure also divides the tours into categories including Icons, Historical, City Sights, Wildlife, National Parks, Coasts & Beaches.

There's an early payment discount with savings of up to 10% on 2013/14 trips booked and paid in full before 15 Feb.

#### **G's Xmas Discounts**

**News & Product** 

G Adventures is launching Christmas deals starting with 15% off its new Australia and New Zealand trips. Trade partners will have the details in advance and the deals will be unveiled daily on the G Adventures Facebook page—giving agents the opportunity to advise clients of the discounts of 15%-25% off selected tours and boost sales.

A new promo code will be available for sale each morning until 24 Dec for sales to 31 Dec. G also has a Facebook competition (for agents and clients) to go into a draw to win a trip for two to the Galapagos. For details, see gadventures.com



## Twelve Days Of Christmas: **DAY NINE**

**Question:** What city would you visit to see the Terracotta Warriors?

Correct answer: Xi'an. Winner: Karen Watts, Carlson Wagonlit Wellington Prize: Gift Voucher to the value

Day 10 question now viewable on www.acrossia.com entries close 1pm Monday.



# TRAVEL TODAY

#### Mon 17 Dec 12 P4

#### **AKL Guest Nights Up**

More New Zealanders are visiting Auckland and they're spending more there too, according to the latest tourism statistics.

Auckland domestic guest nights in commercial accommodation were up 9.9% in Oct, year-on-year, building on an 11.8% in Sep. At the same time accommodation spend by the domestic market rose 16% in Oct, showing a jump in domestic visitation over the tourism industry's shoulder months.

"This result is especially heartening given that last spring was when Auckland hosted Rugby World Cup, which was a considerable driver of visitation," says Auckland Tourism, Events and Economic Development (ATEED) manager tourism Jason Hill.

There were a number of events on in Auckland over the period under review, such as Mary Poppins and the ITU Triathlon World Championships Grand Final, which also coincided with ATEED's inaugural domestic tourism campaign.

#### **EK Ups Accra**

Emirates will upgauge its Accra, Ghana service to a three-class 777-300ER from 01 Jan to meet demand.

## Industry Diary

#### **JANUARY 2013**

Tourism Malaysia Discover Malaysia and Sarawak

**Christchurch:** Mon 14, The George Hotel, 50 Park-2030.

#### **MARCH**

**JAWS (Joint Airline Workshops)** 

Dunedin: Tue 12. Christchurch: Wed 13. Nelson: Thu 14. Napier: Mon 18. Wellington: Tue 19. Palmerston North: Wed 20. New Plymouth: Thu 21. Tauranga: Tue 26. Hamilton: Wed 27.

#### **APRIL 2013**

**JAWS (Joint Airline Workshops)** 

Auckland-South: Tue 09. Auckland-North: Wed 10. Whangarei: Thu 11.

#### **Asia Now 2013 Seminars**

Hamilton: Mon 15. Tauranga: Tue 16. Napier: Wed 17. Palmerston North: Thu 18. Whangarei: Mon 22. Auckland: Tue 23.

### **News & Product**

## **Last Standing At Flighties Do**

Airline representatives might need to step up their game after Flight Centre's bi-annual Last Man Standing event in Auckland on Fri was once again won by a ground supplier. Dan Coleman of G Adventures took the title after staying out until 0545, with Sam Symmons of Contiki coming in

second and Jennifer Denekamp of Malaysia Airlines third. Flight Centre New Zealand's executive general manager Mike Friend thanked everyone for once again helping make the event such a success—and reminds those who missed out on the title that it will be up for grabs again next Jun 21.





























- **1** Flight Centre executive general manager New Zealand Mike Friend hands the trophy to Casey Brunsdon of Stray on behalf of Charles Fryer, who won the title in Jun.
- **2** Richard Baker of Singapore Airlines, Graeme Moore of World Travellers and Scott Tasker of Cover-More.
- **3** Darragh Walshe of The Walshe Group and Shiree Lambert of Complete Cruise Solution.
- **4** Andrea Maguire of Emirates with Josh Duncan of Flight Centre.
- **5** Flighties' Jodie Burnard with Rafael Sandoval of Air New Zealand.
- **6** Rusty Willis of Hawaiian Airlines with Phil Goad, Simon McKearney and Stuart McKay of Flight Centre.

- **7** Joe O'Sullivan of Travel Marketing with Faye Spooner of Air Tahiti Nui.
- **8** Belinda Clark of Complete Cruise Solution, Shannon Currie of Air Pacific and Melissa Bannister of Complete Cruise Solution.
- **9** Steve Tanner of the Walshe Group, Sandy Stewart of Air France KLM and Mark Reeder of World Aviation.
- **10** Rod Griffith of Peregrine and Roshnie Chhiba of Etihad.
- 11 Davina Bicker of Adventure World and Intrepid Travel's Leah Johnson.12 Darren McGregor of Air France KLM with Flight Cen-
- tre's Glenn Walker.
- 13 Michelle Weir of Qantas with Emirates' Andy Bruce.







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## TRAVEL TODAY

### SPECIAL INTEREST DATABASE Does your bottom line need a boost? Build your Special Interest business!

	opeoidi iii				
Event	Location	Country	Start	Finish	Code
The Queen: 60 Photos for 60 Years	Windsor	UK-England	04Feb12	31Jan13	e
Adelaide Fringe Festival	Adelaide	Aust-SA	22Feb12	17Mar13	e
1Malaysia Year-end Sale	Malaysia	Malaysia	10Nov12	01Jan13	e
Hong Kong Winter Festival	Hong Kong	Hong Kong	01Dec12	01Jan13	e
Tennis: Hyundai Hopman Cup	Perth	Aust-WA	29Dec12	05Jan13	S
Beijing Spring Festival	Beijing	China	01Jan13	28Feb13	e
Canberra Centenary	Canberra	Aust-ACT	01Jan13	31Dec13	
Surf and Ink Tattoo Festival	Gold Coast	Aust-QLD	11Jan13	13Jan13	e
London Int'l Mime Festival	London	UK-England	12Jan13	27Jan13	e
Tennis: Australian Open	Melbourne	Aust-VIC	14Jan13	27Jan13	S
Cycling Festival: Santos Tour Down Under	Adelaide	Aust-SA	20Jan13	27Jan13	е
Decorative Antiques & Textiles Fair	Battersea	UK-England	22Jan13	27Jan13	e
Rugby Sevens: New Zealand	Wellington	New Zealand	01Feb13	02Feb13	
Nanjing Int'l Plum Blossom Festival	Nanjing	China	01Feb13	31Mar13	
Six Nations Rugby	London	UK-England	02Feb13	16Mar13	
Waterford New Music Week Festival	Waterford City	Ireland	04Feb13	08Feb13	
Food Festival: Gourmet Abu Dhabi	Abu Dhabi	UAE	05Feb13	20Feb13	
Rugby Sevens: USA	Las Vegas	USA-NV	08Feb13	10Feb13	
Ironman: Kellogs Nutrigrain Ironman Series	Gold Coast	Aust-QLD	09Feb13	09Feb13	
Chinese New Year Int'l Performance Night	Hong Kong	Hong Kong	10Feb13	10Feb13	
Hong Kong Arts Festival	Hong Kong	Hong Kong	10Feb13	10Mar13	
Jameson Dublin Int'l Film Festival	Dublin	Ireland	14Feb13	24Feb13	
Australian Sand Scultping Champs	Gold Coast	Aust-QLD	15Feb13	24Feb13	
Adelaide Fringe Festival	Adelaide	Aust-SA	22Feb13	17Mar13	
Australian Int'l Air Show	Melbourne	Aust-VIC	01Mar13	03Mar13	
Melbourne Food & Wine Festival	Melbourne	Aust-VIC	01Mar13	17Mar13	
Shanghai Int'l Fashion Culture Festival	Shanghai	Shanghai	09Mar13	11Mar13	
St Patrick's Festival	Dublin	Ireland	14Mar13	18Mar13	
Formula 1 Racing: Melbourne	Melbourne	Aust-VIC	15Mar13	17Mar13	
L'Oreal Melbourne Fashion Festival	Melbourne	Aust-VIC	15Mar13	23Mar13	
Basketball: NCAA Basketball Champs	Los Angeles	US-CA	19Mar13	08Apr13	
Melbourne Int'l Flower & Garden Show	Melbourne	Aust-VIC	20Mar13	24Mar13	
Melbourne Int'l Flower & Garden Show	Melbourne	Aust-VIC	20Mar13	24Mar13	
Hong Kong Int'l Film Festival	Hong Kong	Hong Kong	20Mar13	06Apr13	
Rugby Sevens: Hong Kong	Hong Kong	Hong Kong	22Mar13	24Mar13	
Formula 1 Racing: Kuala Lumpur	Kuala Lumpur	Malasyia	22Mar13	24Mar13	
Handa Opera on the Harbour: Carmen	Sydney	Aust-NSW	22Mar13	12Apr13	
Surfing: Rip Curl Pro	Melbourne	Aust-VIC	26Mar13	06Apr13	
Melbourne Int'l Comedy Festival	Melbourne	Aust-VIC	27Mar13	21Apr13	
Rugby Sevens: Japan	Tokyo	Japan	30Mar13	31Mar13	
Cherry Blossom Festival	Tokyo	Japan	03Apr13	10Apr13	
Coachella Music Festival	Palm Springs	USA-CA	12Apr13	14Apr13	
Formula 1 Racing: Shanghai	Shanghai	China	12Apr13	14Apr13	
Triathlon: Gold Coast TriathlonLuke Harrop Memorial	Gold Coast	Aust-QLD	14Apr13	14Apr13	
Formula 1 Racing: Sakhir	Sakhir	Bahrain	19Apr13	21Apr13	
2013 Virgin London Marathon	London	UK-England	21Apr13	21Apr13	
Kangaroo Is/ Feastival	Kangaroo Is.	Aust-SA	25Apr13	30Apr13	
Rugby Sevens: Scotland	Glasgow	UK-Scotland	04May13	05May13	
Formula 1 Racing: Spain	Catalunya	Spain	10May13	12May 13	
Rugby Sevens: London	London	UK-England	11May13	12May 13	
100th Chelsea Flower Show	London	UK-England	21May13	25May 13	
Formula 1 Racing: Monaco	Monte Carlo	Monaco	24May13	26May 13	
- Children - Trucing, Monaco	1,1011to Curio	1,101140	2uy 13	2017Iuy 1	

**IMPORTANT:** While we endeavour to ensure the information contained in this database is correct, verification should be sought from appropriate sources before making any bookings. Further information may be obtainable from the applicable NTOs or airlines, your friendly supplier, or the internet.

\*CODES: b=Business e=Events (various) m=Medical Conferences etc) ts=Theatre & Shows c=Cultural Events h=National Holidays s=Sports Events

## Electronic collateral assists Travel Agents to generate sales



Travel no longer sells itself, so agents need to present and tempt clients with imaginative and innovative travel options to get them to part with their dollars . . . and thereby earn commission. The alternative: Let clients go to the web.

To help achieve this, Travel Today has developed two products to assist travel brokers, consultants and agency bosses to think "outside the square" and develop their own packages or tours to appeal to their particular client base.

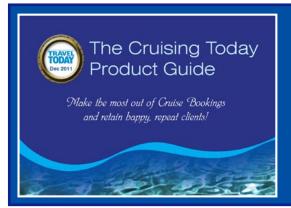
**Destinational Features** are generally published one page a day over several days, and are available as a standalone electronic mini-brochure with a cover that can be personalised and branded so that brokers and agents can send selected features direct to clients.

Client-Mail flyers/mini-brochures enable brokers, consultants and agents to utilise e-mailed collateral to inform their client base of relevant and timely special offers... at no cost to them. All brokers or consultants have to do is 'Click Here' and send us back their details for their personalised flyer/mini-brochure

#### **Recent Destinational Features To Download**

Click on the title below to download

Aloha Today	12-Dec-11	<u>Malaysia Feature</u>	28-Sep-12
Amazing Australia - Western Australia feature Jul12	18-Jul-12	MKOP10-Teresa Healey-Melbourne	19-Sep-11
AnaheimToday-May12.pdf	15-Jun-12	MKOP1-Josh Kronfeld & Frank Bunce in Illawara	20-Jul-11
Australia on Screen-1-Jun12	20-Jun-12	MKOP2-Judy Bailey in Tasmania	22-Jul-11
Australia on Screen-2-Jun12	27-Jun-12	MKOP3-SthAus-Jul11	29-Jul-11
Australia On Screen-3-Jul12	4-Jul-12	MKOP4-Robyn Malcolm Tropical Nth Queensland	10-Aug-11
Australia on Screen-4-Jul12	10-Jul-12	MKOP5-Mikey Havoc Northern Territory	17-Aug-11
Australia On Screen-5-Jul12	18-Jul-12	MKOP6-Clarke Gayford in the Whitsundays	24-Aug-11
Australia On Screen-Final Episode-Jul12	23-Jul-12	MKOP7-Antonia Prebble in WA	31-Aug-11
Australia Uncovered-1-Eyre Peninsula	28-Oct-11	MKOP8-Josh Emett-Victoria nth east	6-Sep-11
Australia Uncovered-2-Sthwest	28-Nov-11	MKOP9-Lisa Chappell-Barossa	12-Sep-11
Australia Uncovered-3-Tasmania	20-Jan-12	MKOP-Wrapup	27-Sep-11
Australia Uncovered-4-Mornington Peninsula	5-Mar-12	Oman Feature Travel Today 2010	25-Nov-10
Australia Uncovered-5-Sthn Great Barrier Reef	5-Apr-12	Only in Australia-1	5-Oct-12
Australia Uncovered-6-Byron Bay	30-Apr-12	Oosterdam Today	15-Nov-12
Australia-OnlyInAustralia-2-Nature-Nov12.pdf	15-Nov-12	Pacific Pearl Feature	21-Dec-10
AustraliaUncovered-7-Kakadu	1-Jun-12	Samoa Today Sep12	12-Sep-12
Britain You're Invited 2012	28-Jul-11	Singapore Feature-Aug11	11-Aug-11
Carnival Spirit Today	13-Nov-12	Tahiti Today Apr12	3-May-12
Carsland Feature Jun12	20-Jun-12	Tasmania Feature-Jun11	27-Jun-11
Cunard Queen Elizabeth TT Feature	6-Mar-12	The Cruising Today Product Guide	29-Nov-11
Destination NSW-Sydney Insider-Beach Culture	17-Nov-11	Tourism Australia mini feature 10	11-Jul-11
<u>Destination NSW-Sydney Insider-Sydney Precincts</u>	3-Apr-12	Tourism Australia mini feature 1-Food and Wine	25-Nov-10
<u>Dubai Oman Feature-Nov11</u>	15-Nov-11	Tourism Australia mini feature 2-National Landscapes	25-Nov-10
<u>Dubai Today May12</u>	23-May-12	Tourism Australia mini feature 3-Nothing like Australia	25-Nov-10
Escape Mexico feature	7-Oct-11	Tourism Australia mini feature 4-Journeys	25-Nov-10
Fiji's Coral Coast	29-Aug-11	Tourism Australia Mini feature 5-Coastal	6-Dec-10
GO TT Australia feature	3-Jun-11	Tourism Australia mini feature 6	9-Feb-11
GO TT Bali feature	14-Mar-12	Tourism Australia mini feature 7	14-Mar-11
GO TT China Feature-Apr11	20-Apr-11	Tourism Australia mini feature 8	4-May-11
GO TT Fiji Family Fun	26-Sep-11	Tourism Australia Mini Feature9-TT-Jun11	7-Jun-11
GO TT Hawaii Feature-Apr11	4-May-11	Travel Today Broker Report	15-Oct-12
GO TT Western Australia feature-Aug11	11-Aug-11	Visit Britain - Royal feature	3-May-11
GO UK Europe feature	16-Nov-11	Whats New In New South Wales?	7-Oct-11
GO-Skiing Today feature-Sep11	19-Sep-11		



### Make the most out of your cruise bookings

To assist retail consultants to match their clients with the correct cruise product, The Cruising Today Product Guide lists over 335 cruise ships, with valuable information across 36 fields.

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