

# TABS ON TRAVEL TODAY

Incorporating Tabs on Travel

Thursday 23 Apr 2015

Issue 3058

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## Low Fares, Cheaper Deals Double-edged

Statistics New Zealand has released its first quarter 2015 Consumer Price Index figures—showing a 15% drop in international airfares and a 6.6% fall in package holidays for the Mar 2015 quarter, compared to the previous (Dec 2014) quarter.

While some say the results are great for the travel industry, one retail brand has also pointed out the lower cost may come at a price for the trade.

“This week’s results from the Consumer Price Index are very positive for the travel industry,” says Flight Centre New Zealand general manager product Simon McKearney.

“At Flight Centre we’ve seen encouraging growth already this year and lower fares and package holidays are a key driving force behind this. The market is certainly buoyant.”

However, from a trade perspective, McKearney says the figures are something of a double-edged sword. “Lower fares and holiday package prices equate to lower transacting revenue coming through the doors for the same amount of holidays sold—meaning we are now needing to sell more product to reach targets set by our supply partners.”

### ... Record Year?

House of Travel says more Kiwis are travelling and the chain is expecting it to be a record year in terms of travel. “There’s definitely more confidence in the market, however there may be some impact due to the lower dairy pay-out, but that may not flow down until some stage in the future as not all dairy farmers have debt,” says HoT commercial director Brent Thomas. “Unemployment’s also trending down and the overall wage growth is greater than inflation so people have got more money in their pockets.”

Thomas says those factors, combined with the falling airfares are fantastic for the travelling Kiwi. “And we may not have seen the full [impact] from lower oil cost and I expect we’ll continue to see some very competitive [airfare] pricing going forward, which is supported by the number of airlines now looking at new routes, they won’t do that unless they were confident there was going to be enough demand to fill those seats,” says Thomas

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TABS ON TRAVEL TODAY

Instant Poll

Have you noticed a slowdown in sales following a bumper 12 months?

CLICK HERE TO VOTE

### NZ, EK Most Satisfying

Air New Zealand was awarded Domestic Airline of the Year at Roy Morgan Research’s Customer Satisfaction Awards last night, while Emirates was awarded as the International Airline of the Year.

### JQ’s On-Time For Apr

Jetstar’s domestic New Zealand on-time performance averaged 80% for the first two weeks of Apr, with fog in Christchurch impacting flights on 02 Apr. The carrier operated 98.6% of its scheduled flights, with OTP for peak-time flights at 82% on AKL-CHC, 71% on AKL-WLG and 85% WLG-CHC.

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### Kiwi Passport, Top 20

Research compiled by GoEuro pins the New Zealand passport as the 20th most powerful passport in the world, allowing its holder to visit 170 countries visa-free.

Sweden came in at number one on the list, followed by Finland, Germany, United Kingdom and Denmark. Meanwhile, the research found Afghanistan was the least powerful, whilst Turkey had the most expensive passports and United Arab Emirates the cheapest.

### BUE Agent Incentive

Air New Zealand reminds agents the Hola Buenos Aires incentive will close on 30 Apr at 1800.

All completed passports must be emailed to incentive@airnz.co.nz by 15 May to be in to win. A random prize draw will be held on 20 May and 50 agents will each win 500 Airpoints Dollars. See airnzagent.co.nz for full details.

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**SKAL Ladies Lunch**

Skals is holding a ladies lunch on 07 May at the Stamford Plaza Hotel in Auckland. Devonport Chocolates founder Stephanie Everitt will speak on the history of the company, and there will be a gift for everyone who attends. The lunch is \$70pp for non-members. Email [aklskalclub@gmail.com](mailto:aklskalclub@gmail.com)

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**Common Border To Show Anzac Spirit?**

**New Zealand and Australia aren't as close as we think we are and one of the best ways to improve our Anzac relationship would be to allow travel across the Tasman without passports, says Immigration Minister Peter Dunne.**

Dunne has released his 'thoughts on the Anzac connection' and says while Australia and New Zealand refer to each other as family, 'the relationship is more akin to that of the distant cousin, rather than the close sibling we like to portray it as'.

This weekend is the perfect time to breathe fresh life into the modern relationship between the two countries, says Dunne.

"As two equal sovereign states, let us honour our forebears by making our relationship the closest of any two nations on earth. A practical starting point would be to allow our respective citizens free movement across our borders, without the need for a passport, as is increasingly the case in Europe," says Dunne.

"The spectacular memorial gift to grace Wellington's Pukeahu park is one thing—but, Mr Abbott, a move on passports would be a much more enduring recognition of the bond we say we forged at Gallipoli."

**... TAANZ Support**

TAANZ boss Andrew Olsen has voiced his support for Dunne's comments, saying it's worked before and this year marks the perfect time to reintroduce the topic.

"The EU community have this freedom and it works well. Customs and border control effectiveness is now significantly stronger than it was back in the 1980s when the passport requirement was reintroduced," says Olsen.

"Anything we can do to 'domesticate' this travel experience and make it a little more affordable has to be a bo-

nus for consumers and travel agents making the arrangements."

**... Background**

The prospect of a common border between Australia and New Zealand has been discussed in the past, and in 2009 both governments said such a move was underway—but an announcement never eventuated, with problems aligning customs and immigration processes said to be a deterrent. However organisations including the Tourism and Transport Forum have continued to lobby for the move.

**Air India Local Rep**

Air India has appointed a new sales manager for New Zealand as the carrier looks to step up its profile here. Jennie Burt, formerly of Air Pacific (now Fiji Airways) and most recently with The Travel Brokers, will be responsible for growing AI's VFR and leisure markets to India and on to Europe. AI manager Australia and New Zealand Madhu Mathen says New Zealand is a growing market and the carrier sees a number of opportunities here.

**FJ To LAX From \$1225**

Fiji Airways has LAX fares, via NAN, from \$1225 return ex AKL for sales to 30 Apr and travel by 10 Dec (blackouts apply). Child levels are from \$979, fares ex WLG and CHC are available.



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## HAL Launches Alaska App, Deals

Holland America Lines has launched a tablet app for its Alaska cruises and Land & Sea journeys, advises Francis Travel Marketing.

The app offers the best of the cruise line's Alaska brochure, website and other collateral in an easy-to-navigate mobile tool, says FTM.

Highlights include an interactive map with destination details and excursion options, a sampling of the line's Glacier Bay podcasts and the ability to personalise travel plans. It's available in the Apple, Android or Windows app stores, says FTM.

HAL also has a range of offers on Alaska cruises.

Clients who book an Alaska cruise or Land & Sea journey by 01 Jun will receive a shore excursion credit of up to USD400 per stateroom, a dining package, free or reduced fares for third and fourth guests in a stateroom and 50% reduced deposits for bookings on select summer itineraries, advises Francis Travel Marketing.

### ... One Week Sale

Holland America Line has a one-week sale, ending 27 Apr. Alaska cruises from USD499; Panama Canal from USD899; Canada & New England from USD449; Europe from USD649; Bermuda from USD449; Alaska Land & Sea Journeys from USD799; Caribbean from USD499 and more. T&C's apply. Contact GSA Francis Travel Marketing

TRAVELMARVEL

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EUROPE RIVER CRUISING  
2016 PREVIEW

See pages 8-9



### Hurtigruten Northern Lights Promise

Hurtigruten is promising its guests they will witness the Northern Lights on its 12-day Classic Round Voyages this Oct 2015-Feb 2016—and if they don't, they'll receive a free seven-day Classic Voyage North or six-day Classic Voyage South departing Oct 2016-Mar 2017. "Seeing the Northern Lights remains one of life's truly incredible experiences and we are so convinced that a voyage with us is one of the best ways to see them that we have put our money where our mouth is," says Hurtigruten's Cyril Bricaud. Prices for an inside cabin on full board basis (based on two sharing) start from AUD2490 on a choice of dates (including 30 Oct 2015). Discover the World has details.

### Oceanographer Cruises

World-renowned oceanographer Jean-Michel Cousteau will host four sailings on the m/s Paul Gauguin in 2016. During the voyages Cousteau will hold lectures and accompany guests on several dives. Voyages featuring Cousteau are: 10-night Society Islands & Tuamotus cruise on 02 Mar, 01 Jun or 21 Sep 2016 or the 14-night Marquesas, Tuamotus & Society Islands cruise on 19 Nov 2016. Cousteau's Ambassadors of the Environment Youth Programme, with hands-on experiences for kids aged nine-17 in French Polynesia, will be available in 2016. It costs from USD329-USD399pp based on itinerary.

### Greece, Turkey Deals

World Journeys has a range of savings on their traditional gullet cruises of the Turkish coast and Greek Islands, for selected travel dates. Book the 10-day Fetihye to Bodrum cruise departing 23 May and the second person cruises free. Priced from \$2995pp s/t; book the 14-day Bodrum to Bodrum cruise departing 03 Jun and save \$3000 per couple. Priced from \$2495pp s/t. Prices include the services of the Captain, Chef and Deckhand/Steward, four hours motoring per day, port and other taxes, tipping and most meals. Offer applies to a limited number of cabins. Call 0800 117 311 for details.



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### Scenic Christening

The eleventh of the renowned Scenic Space-Ship Fleet, Scenic Jasper, was christened by its Godmother, Australian author Kathy Lette at a ceremony in Vienna earlier this week. The 85-cabin Scenic Jasper features a heated vitality pool on the panoramic Sun Deck plus the largest suites on the rivers with the 44m2 Royal Panorama Suites and the 33m2 Royal Suites. Scenic Opal is also set to join the fleet this season, with a further two currently being built for 2016, Scenic Amber and Scenic Azure. Visit [scenic tours.com.au](http://scenic tours.com.au) for more.

# Trafalgar's New Seasonal Guide

Trafalgar has released its first-ever worldwide 2015/16 Autumn, Winter, Spring programme, offering seasonal experiences across Europe, Asia, USA and Canada including three new Christmas holidays.

The brochure features 52 itineraries across eight trip styles, for travel Nov 2015-Mar 2016. They include an opportunity to experience Europe's oldest and largest Christmas market in Strasbourg on the new 10-day Christmas Markets of Strasbourg and the Black Forest guided holiday (from \$3150pp t/s).

There's also a new eight-day Secrets and Winter Wonders of Yellowstone Hidden Journey (from \$5825pp/ts), including two nights at Mammoth Hot Springs Hotel, an overnight stay at the 320 Guest Ranch in Montana, and visiting Jackson, Grand Teton National Park and Bozeman.

"From exploring Europe's most magi-



cal Christmas markets with a local specialist to seeing Asia's gardens bloom in the springtime, we've recognised our consumer appetite for seasonal travel opportunities and are delighted to be able to offer a worldwide collection for the first time," says Trafalgar's Scott Cleaver. "Not only

does it give our agents the ability to provide their clients with a choice of off-season destinations around the world and be confident to sell them with independent, live, un-curated and unedited reviews via the Trafalgar website, it also allows them to benefit from year-round commissions as we continue to reward those retailers who support us with our market leading incentives."

Clients can save up to 7.5% with early payment discounts when booked and paid in full before 31 Aug. Past passenger discounts of 5% are also available.

### QF Premium Revisions

Qantas has revised its premium cabin fares ex New Zealand to UK/Europe, Middle East, North Africa and South East Asia, for sales and ticketing from 23 Apr. There are revised fare levels including the absorption of fuel surcharges into the base fare from travel on/after 01 Sep; the ability to combine fares across all cabins; new 50-day and 21-day advance purchase fares booked in D class for travel to South East Asia; the introduction of day of week Q surcharges applicable for business cabin; an update to seasonality on premium economy fares; and one-way fares reduced to 55% of return for premium economy and 65% of return for business/first for travel from 01 Sep. Existing bookings must be ticketed by 22 Apr or within the current ticketing time limit, whichever is earlier, otherwise the new fares will apply. See [qantas.co.nz/agents](http://qantas.co.nz/agents) for details.

### New Hotels App

A new last-minute booking app has launched in New Zealand, and is aiming to have 100,000 users here by the end of the year. HotelQuickly currently features 407 New Zealand properties and claims this market offers 'great potential' as travel patterns have shifted from pre-booking holidays to booking at the last minute.



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**Norfolk Is. Early Xmas**

Norfolk Island's Christmas in Jul festival will feature a number of Australian and New Zealand icons, including Suzanne Prentice, John Rowles, Normie Rowe and Glenn A Baker.

During the festival (10-20 Jul) there will be four concert performances, a Christmas lunch, a Rock Legends Tribute night and more. Plus, there is a Christmas in July package on sale which includes a half-day tour of the island, a progressive dinner to different island homes, a heritage tour of Kingston, a trip to the Sunday craft markets, an exclusive tour through the late Colleen McCullough's property and more. E-mail Burnt Pine Travel at [travel@burntpinetravel.nf](mailto:travel@burntpinetravel.nf) for details.

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**The NZD-AUD Parity Buzz Continues**



**Travel Money New Zealand is reporting ongoing high demand for AUD due to the NZD-AUD rate 'still being so amazing.'**

AUD is Travel Money's top seller, and earlier this month the company reported that Kiwi consumer demand for AUD had reached fever pitch as talk of the Kiwi dollar reaching parity with the AUD intensified.

Despite the Reserve Bank's decision to hold interest rates, Flight Centre's foreign exchange business held its own 'parity party' offering Kiwis NZD-AUD parity for two days earlier this month. The result was queues out the doors and down the street (as pictured).

"Cash is still king" says Travel Money's Scott McCullough who says it's still better value for Kiwi travellers to take cash or cash passports overseas to avoid the 'hefty fees' that come with using many eftpos and credit cards when travelling abroad.

**... Exceptional Value**

Flight Centre New Zealand managing director Chris Greive said earlier this month that even at just under parity, the strong NZD means 'exceptional value' on Australia holidays for Kiwis.

"One in two of our customers holiday across the ditch and with talk of the NZD reaching parity with the AUD it can only mean further good things for the industry," says Greive. "New Zealanders are seeing that their dollar will go further on the ground, driving our customers to look even closer at Australia as a destination."

**Contiki RoadTrip**

Contiki is taking 10 top YouTube stars, including New Zealand's Jamie Curry, on a road trip around Asia in the fourth season of the brand's RoadTrip campaign. Contiki will create a web series chronicling the trip, and says the way YouTubers share their adventures resonates well with its media-savvy target audience. "Influencers can share the experience of travelling with Contiki in a way far more compelling than traditional advertising," says Contiki's Tony Laskey. See [contiki.com/roadtrip](http://contiki.com/roadtrip)

**PER Developments Map**

Tourism WA has produced a major developments map which illustrates the precinct, hotel, residential and commercial developments taking shape in Perth and Fremantle. To download the map visit [tourism.wa.gov.au](http://tourism.wa.gov.au)



**LAN's Dreamliner Launches On AKL Route**

LAN Airlines operated its inaugural 787-8 flight between Auckland and Santiago on Sat, and has plans to move to a 787-9 aircraft on the route later this year. "This is an extremely exciting milestone for us in the Pacific region," says LATAM managing director Asia Pacific Patricio Aylwin. "The introduction of the Boeing 787 on our popular Auckland-Santiago route allows us to offer more customers cutting edge technology and increased comfort and efficiency." Aylwin says that with the 787-9 due to join the Pacific schedule later this year, the carrier will also be able to offer 27% more capacity, thanks to the new aircraft type. LA's 787-8s are in a two-class configuration with 30 business class seats and 217 economy seats.

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## Accor To Manage Maldives Resorts

Accor Asia Pacific has been appointed by Pristine Island Investments Pte Ltd to manage two new resorts being built in the Maldives.

The 68-villa Mercure and 120-villa Pullman will open in 2016 and 2018 respectively, and will be located in the south of the Maldives in the Gaafu Alifu Atoll.

The Mercure Maldives Kooddoo Resort will host 43 over-water villas and 25 beach-side villas and will be the only Maldivian beach resort directly

accessible by domestic plane. Facilities will include an all-day restaurant, lobby lounge, pool and pool bar, sunset bar, spa and gym plus a range of water-sports, including a dive centre. The Pullman Maldives Maamutaa Resort will feature 80 over-water villas and 40 beach-side villas, located a 10 minute speedboat ride from the new airport on Maamutaa Island. Facilities will include two swimming pools, a lounge, an all-day dining restaurant, a specialty restaurant, a sunset bar perched over the lagoon, spa and fitness centre, organic gardens, tennis court, kids club, beach playground as well as a dive centre and water-sports. Visit [accorhotels.com](http://accorhotels.com)

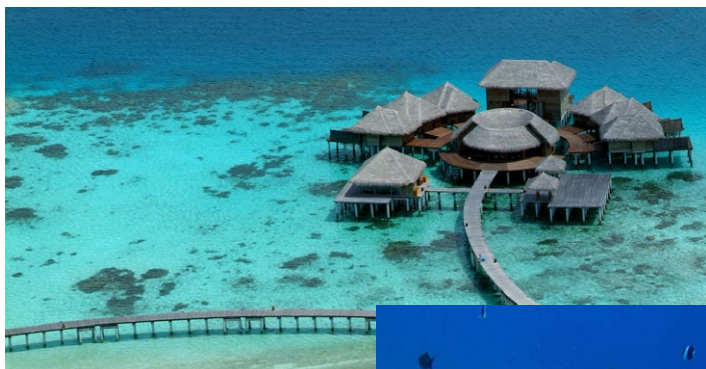
### Matterhorn's 150 Years

Travellers to Zermatt in Jul will be in for a treat as celebrations for the Matterhorn's 150 years since the first ascent on 14 Jul 1875 will be in full swing. Switzerland Tourism says there will be a series of events to celebrate the occasion, including an open-air theatre, possibly meeting Queen Elizabeth, village tours, hikes and the Zermatt Folklore Festival. During the jubilee week of 10-18 Jul there will also be the illuminating of the Matterhorn, a range of alpine excursions and the celebration of Italy Day.

### Pretty Beach Re-opens

Pretty Beach House on the New South Wales Central Coast is reopening this month after a two and a half year closure, due to a fire. The luxury property offers world-renowned cuisine with tailored guest experiences such as an Indigenous smoking ceremony by the Darkinjung elder, mountain bike riding, helicopter day trips into wine country and more.

### World Journeys Helps Maldives Turtle Project



World Journeys and the Coco Collection in the Maldives have announced their support for the Olive Ridley project, which was established to set up turtle rescue centres and reduce the effect of ghost nets on marine life. From 01 Jun, World Journeys will donate USD10 for every booking at Coco Bodu Hithi and USD5 for every booking at Coco Palm Dhuni Kolhu to the project. A five-night stay at Coco Bodu Hithi is from \$3438pp t/s including breakfast daily and re-



turn speedboat transfers. Stay seven pay six for stays 01-30 Nov 2015 and 01 Jan-11 Apr 2016 (subject to availability).

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## Tandem Travel Corporate - Team Leader

**Are you passionate about leading a high performing team? Do you thrive in a busy environment and are you now looking for that next challenge?** We are currently recruiting for a **Team Leader**, based out of our North Shore office. Reporting to the Operations Manager, this is a key people leadership role working alongside your team to support them in delivering excellent customer service to our key corporate clients. The focus of the role is on customer service, working towards achieving sales targets and identifying process and productivity enhancements. You'll be responsible for leading and managing the day-to-day operation of your team to ensure they provide service excellence and offer solutions to clients that grow the business. A motivated, self-starting, 'can do' attitude is vital. The ideal candidate will also have experience in Domestic, Short Haul and Long Haul travel sales. Having Qik and Sabre/Sam knowledge will be an advantage, and/or strong working knowledge in another GDS. Flexibility in hours is also a key component - as this individual is leading our 'after-hours' team we would prefer someone who is keen to work various shifts primarily between 1pm to 8pm. Reference number for this job is 110175. Please apply online at our careers page:

<https://careers.airnz.co.nz/?unlistedjob=Or6nm6G>

## Tandem Corporate Travel Consultant

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## Double-Digit Growth For CX In Mar

**Cathay Pacific Airways' combined Cathay Pacific and Dragonair figures for Mar show a double-digit increase in the number of passengers carried compared to the same month in 2014.**

The airlines carried a total of 2,887,106 passengers in Mar, an increase of 11% from Mar 2014. The passenger load factor grew by 5 percentage points to 87.3% whilst capacity increased by 5.7%. For the first quarter of 2015 passenger traffic grew by 8.6% while capacity was up by 6.9%.

CX says Mar is traditionally a shoulder season between the Chinese New Year and Easter peak periods, but this year saw passenger demand for the month rising above expecta-

tions. Demand was strong in all cabins, with high load factors to and from Southwest Pacific, Europe and the UK. Demand on the US routes caught up with the big increase in capacity introduced last year, it says, while travel in the region, particularly to Japan, Thailand and Singapore, was strong. However, demand to Europe remained below expectations, with business affected by the ongoing economic woes and depreciation of the euro.

## Jackson High Ropes

The new Aerial Adventure Ropes course is now open at Jackson Hole Mountain Resort. The course features a new type of adventure on an elevated course, a network of zip lines, balance beams, cargo nets and other challenges all suspended eight metres above the ground. The courses offer a range of features with varying levels of difficulty and are suitable for kids and adults. Tickets can be purchased separately or as part of the Grand Adventure pass that includes an aerial tram ride and a USD15 dining credit. United now flies into Jackson from Houston, LAX, San Francisco and Chicago. Details, see [jacksonhole.com](http://jacksonhole.com)

## GPS Commentary

Down Under Tours has launched a GPS commentary for its popular Daintree Walkabout in Queensland, following the successful introduction on its Waterfalls & Paronella Park and Cape Tribulation tours, advises AAT Kings. The service has six language options so non-English speakers do not miss out on the insight into indigenous culture provided by a Kuku Yalanji guide. The free commentary features music and sound effects and earphones can be purchased by guests on the day for AUD5.

## Braemar Gathering

This Sep will be the 200th anniversary of the Braemar Royal Highland Society, which is best known for running the Braemar Gathering since 1832. The annual event in Aberdeenshire on 05 Sep is one of the most famous of Scotland's traditional Highland Games, an event the British Royal Family like to attend. The Braemar Gathering is a very Scottish display with games like 'tossing the caber' (throwing a huge, heavy pole), the Tug of War and Highland Dancing – plus plenty of bagpipes. See [braemargathering.org](http://braemargathering.org)

## Wildlife And Kayaks

Eagles, hawks, herons, pelicans, deer 'and more' are to be seen on Margarita Adventures' new guided kayak nature tours of San Luis Obispo Country's Santa Margarita Lake Natural Area. The four-hour, 5km tours suit all ages and included kayaking instruction and a picnic lunch. Departure is 1000 Fri-Sun. Cost is USD79 adult/USD59 under 14s. See [margarita-adventures.com](http://margarita-adventures.com)



## Trapeze Flights Overlooking The Ocean In Perth

Twilight Flyers is Perth's only publicly accessible trapeze flying rig set overlooking the Indian Ocean, says Tourism Western Australia. It's set on Scarborough Beach and the general public can take trapeze classes 0730-0900 and 1700-2130. The 90-min classes cost AUD55 if pre-booked online or \$66 if booked just prior. See [accesscircus.com](http://accesscircus.com)

# Industry Diary

### APRIL

#### Avalon 2016 Launch

**Pukekohe:** Tue 28, Sugar Shed, 1745, drinks & canapes. **Wellington Lower Hutt:** Wed 29, The Dowse Art Museum, 1745, drinks & canapes. **Auckland West:** Tue 28, Quality Inn Lincoln Green, 0715, breakfast. **Auckland Central:** Wed 29, Maison Vauron, 0715, breakfast. **Auckland North Shore:** Thu 30, Bruce Mason Centre, 0715, breakfast.

#### Asia Now

**Wellington:** Thu 23, Monsoon Poon, 12 Blair St, Te Aro, 1730.

#### Qantas Group Travel Website Launch

**Wellington:** Tue 28, Rydges Hotel, 0800-0830. **Auckland:** Wed 29, Rydges Hotel, 0800-0830. **Christchurch:** Thu 30, Rendezvous Hotel, 0800-0830.

### MAY

#### Asia Now

**Tauranga:** Tue 05, Thai Thani 2, 15 Wharf St, 1730. **Hamilton:** Wed 06, Ibis Hotel, 18 Alma St, 1730.

#### Avalon 2016 Launch

**Whangarei:** Tue 05, Dickens Inn, 0715, breakfast.

**Dunedin:** Tue 05, Park Regis, 0715, breakfast.

**Kerikeri:** Wed 06, Velvet Café, 0715, breakfast.

**Invercargill:** Wed 06, Kelvin Hotel, 0715, breakfast. **Queenstown:** Thu 07, Prime Waterfront, 1730, drinks & canapes. **Wellington CBD:** Tue 12, Mac's Function Centre, 1745, drinks & canapes.

#### Aloha Down Under

**Auckland:** Mon 11, Heritage Hotel, 1700-2030.

#### Adventure World Around the World roadshow

**Auckland:** Tue 12, Adventure World's new office, 131 Mt Eden Road, Eden Terrace, 1730.

#### Travelport Roadshow

**Christchurch:** Tue 12, The Oak Room, The Atrium, 1730-2000.

**Wellington:** Wed 13, James Cook Hotel Grand Chancellor 3, 1730-2000.

**Auckland:** Thu 14, Gallery Three, Pullman Hotel, 1730-2000.

#### South Australian Roadshow

**Auckland North:** Fri 15, Spencer on

Byron Hotel, Takapuna, 1700-1930.

**Auckland:** Sat 16, Orakei Bay Function Centre, Orakei, 0930-1100.

**Auckland East:** Sat 16, Howick Golf Club, Bucklands Beach, 1400-1600.

**Hamilton:** Sun 17, Novotel Tainui, 1400-1600. **Tauranga:** Mon 18, 59 The Strand Function Venue, 1200-1330.

**Rotorua:** Mon 18, Novotel Rotorua Lakeside 1700-1900.

**Palmerston North:** Tue 19, Kingsgate Hotel, 1630-1900. **Masterton:** Wed 20, Masterton Club, 1200-1330. **Wellington:** Wed 20, Shandon Golf Club, Petone, 1730-2000.

#### Chimu Adventures Launch Party – Fiesta Latina!

**Auckland Central:** Thu 21 May, Besos Latinos, 1800-2000.

#### Amazing Thailand Roadshow

**Auckland:** Thu 21, Sky City Grand, 1700.

#### Whitsundays Travel Agent Workshop

**Auckland:** Fri 22, The Mercure, 1730-2030.

#### Sabre Tech Summit

**Auckland:** Thu 28, Langham, 1500-1800.

### JULY

#### Hawaii Tourism MCI Roadshow

Mon 27, Dates and venue TBA

### AUGUST

#### Bula Marau Fiji Roadshow – Around Viti Levu

**Christchurch:** Mon 3, Novotel Christchurch, 1730-2030. **Wellington:** Tue 4, InterContinental, 1730-2030.

**Auckland:** Wed 5, Stamford Hotel, 1730-2045. **Hamilton:** Thu 6, Novotel Tainui, 1730-2030.

#### Sultanate of Oman Tourism update

**Auckland:** Mon 24, venue and time TBA

### OCTOBER

#### Bula Marau Fiji Roadshow – Luxury & Couples

**Nelson:** Mon 12, Grand Mercure Monaco Resort, 0730-0930

**Christchurch:** Mon 12, Peppers Clearwater, 1730-2130.

**Wellington:** Tue 13, Amora Hotel, 1730-2030

**Auckland:** Wed 14, Pullman Hotel, 1730-2045.

**Hamilton:** Thu 15, Novotel Tainui, 1730-2030.

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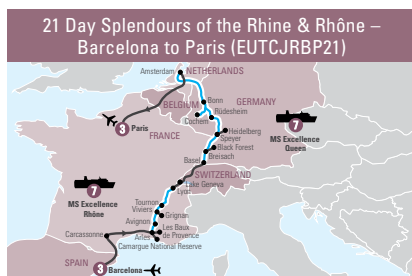
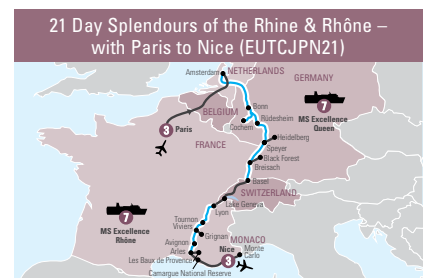
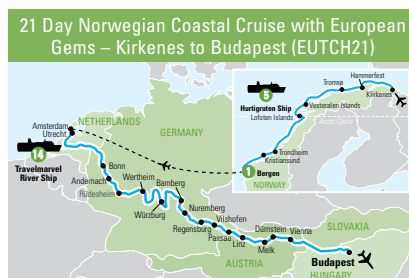
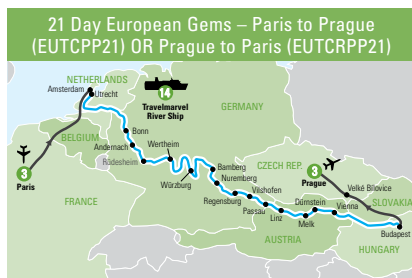
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