

TABS ON TRAVEL TODAY

Incorporating Tabs on Travel

Tuesday 28 Apr 2015

Issue 3061

Get Qantas Points with domestic Starter Plus fares

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Jetstar 

RCCL Changes Discounts Stance

Kiwi agents have welcomed the news that Royal Caribbean Cruises Ltd (RCCL) has stopped its last-minute cruise discounting in North America.

An un-named local cruise expert says the move is great news for the travel industry as there's nothing worse than passengers on-board finding out they didn't get the best deal.

"It makes them very unsettled," they say, adding passengers need to feel confident that they won't be paying too much by booking early. "Those booking far out should get the best deal. . . I applaud this decision."

RCCL's chairman Richard Fain has been quoted as saying the move may cost them bookings in the short term, but they believe the long-term advantage for its brands will be worth it.

"Over time we believe this will lead to happier guests, happier agents, and better branding," he was quoted as saying.

Fain called the discounted prices 'disruptive to the system', saying they upset many of their most loyal customers by creating uncertainty about the price they pay, as well as causing headaches for travel agents who don't know which price to rely on, all while undermining the brand image.

. . . Positive News

House of Travel Milford owner Mary Shields believes the announcement is a positive thing for the industry.

Shields says there needs to be consistency and integrity in the pricing and if one market has a massive discount then that needs to be available for other markets.

House of Travel general manager of cruise Linda Halliday agrees, saying it is a 'fantastic' move on behalf of the cruise line.

"Our biggest competition is websites and global websites as our customers are savvy and like to research and are quick to find pricings in other markets," she says. "To be able to compete on a level playing field is a huge bonus for us."

The report says the only exception to the policy is for short cruises of up to four days.

. . . Capacity Priority

A Carnival New Zealand spokesperson says, across all its cruise line brands, it strives to maintain price integrity from launch fares and occasionally prices are reduced close to sailing to fill capacity, but this is done in partnership with agents to ensure veracity of value. They say it always intends to sail with a full cruise, because it's good for the agent, passengers and cruise line. "The Australian and New Zealand market is a competitive sector with pricing structures a topic of industry discussion to help drive growth and best practices across the category," the spokesperson says.

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WLG Phoenix Tickets

Etihad Airways, sponsor of A-League team Melbourne City, have 30 tickets to give away to Sun's playoff game between the Wellington Phoenix & Melbourne City at Westpac Stadium. Tickets are first in, first served. Email garth.williamson@walshegroup.com

Norfolk Is. Famil

Norfolk Island Tourism and Air New Zealand are inviting agents on a famil to Norfolk Island 14-17 Jun. The famil includes an island tour, car rally, wine tasting, bushwalking, optional activities like kayaking and mountain biking, goat cheese tasting, and a clifftop island sunset fish fry. The cost (TBC) will be approx. \$400. Email ross@oceaniatourismgroup.com

KLM Party Invite

KLM Royal Dutch Airlines is inviting the trade to attend a party to celebrate Dutch King's Day, the biggest event in the Dutch calendar. The party will kick off at 2000 this Sat 02 May at The Blue Stone Room, Auckland, and one of Holland's most famous DJ's, DJ Stayfun, will be there to get the party pumping. Limited double passes will be given away on a first come first serve basis. Email sale-support.nz@klm.com

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NTIA Voting Open

Voting has opened to pick the TAANZ NTIA 2015 finalists and both agents and suppliers have around three weeks to campaign and attract votes, says TAANZ boss Andrew Olsen. "The vote is open to employees from both sides of the industry (agency for suppliers and vice versa) so we hope to see enormous voting activity and hotly contested categories as the jockeying begins leading into the industry's most prestigious of nights." Tickets are also on sale, [CLICK HERE](#)


Lemonade Debacle

Canada could reportedly force airlines serving the country to have a French-speaking crew member aboard, after a customer complained he was served the wrong lemonade. The man tried to sue Air Canada after he was given Sprite instead of 7Up, inspiring a Canadian MP to lodge a bill demanding all flights have a French speaker on board.



TABS ON TRAVEL TODAY **Instant Poll**

Have you noticed a slowdown in sales following a bumper 12 months?

CLICK HERE TO VOTE

 **Qantas Group Travel. Register now.**

In preparation for the launch of our new website we ask that Agency administrators register now. Register now at qantasgrouptravel.com

FJ: No Boss Yet

Fiji Airways says it has met with three short-listed candidates for the role of its new chief executive but no decision has been made yet, despite reports out of the UK that Sri Lankan Airlines executive (and former boss) Peter Hill has left the airline to take up the position with FJ. The carrier would only say that its board 'met three short-listed candidates last weekend'.

GLOBUS
family of brands
SEE PAGE 7

Swiss Pass Superstars

Switzerland Tourism, Swiss Travel System, GO Holidays and Rail Plus are reminding agents to sign up for the new Swiss Travel Pass Superstar online agent training programme, which launches on 01 May. Every agent who completes the programme will receive a Swiss Travel Pass Superstar certificate, and the chance to win monthly prizes as well as a place on a family to Switzerland. See t-mail sent today or [CLICK HERE](#)

Expedia America Sale

Expedia has launched an America hotel sale and is offering double Expedia+ points on hotels in select US markets, for sales 28 Apr-10 May. See expedia.co.nz/g/u/americasale

Nepal Update: Trips Cancelled

The New Zealand Government is advising against all tourist and other non-essential travel to Nepal, where a state of emergency has been declared due to the damage and destruction caused by the Sat earthquake and continuing aftershocks.

Tribhuvan International Airport, Kathmandu has re-opened with national and international flights resuming services, however MFAT says delays are very likely.

The Intrepid Group, which had 14 Kiwis on its Nepal tours at the time the earthquake struck and 168 travellers in total, says its travellers have been accounted for and are safe and well.

However, Intrepid says communications in Nepal remain difficult, as are onward arrangements for its travellers, with landline and internet connections down, damage to roads and infrastructure and the international airport operating at limited capacity.

"Our local team in Kathmandu has been working hard to ensure the ongoing safety and comfort of our travellers, and make onward arrangements for their travel as soon as we are able to do so. . . While some groups have now left the country, logistics remain a challenge in the area. We continue to assess the best options for travellers to get back to Kathmandu and fly out."

Intrepid says each group outside of Kathmandu is with an experienced leader and those within Kathmandu are being looked after by the office team directly. The company has cancelled all imminent departures to Nepal, up to and including 11 May, whilst departures scheduled after 12 May will be reviewed as appropriate.

Adventure World's New Zealand clients have also been accounted for and are safe in Kathmandu. The wholesaler says its local team has been looking after its clients and is making onward arrangements for their travel.

Adventure World says clients booked in upcoming Nepal trips in the immediate weeks ahead have been cancelled

and travel agencies affected have been notified. The company is monitoring the situation and says it will review subsequent trips as appropriate. All current and upcoming Adventure World and Exodus trips in India will operate as normal, it says. Insight Vacations doesn't have any guests in the region at this time.

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P&O Reveals More Aria, Eden Details

With just over six months to go until Pacific Aria and Pacific Eden join P&O Cruises, the cruise line has revealed more of the ships' features in the latest brochure.

Highlights include The Blue Room which will be the live music hub of the ships; the Ocean Bar which will offer a relaxed setting; the Chef's Table, a private dining room; the new-look Lido pool; and penthouse suites with large spa baths, walk-in wardrobes and floor-to-ceiling glass windows opening on private balconies.

Pacific Aria and Pacific Eden will emerge from dry dock in Singapore in Nov and will be welcomed into the P&O Cruises' fleet during a five-ship spectacular on Sydney Harbour on 25 Nov. Visit wcl.co.nz for more.

... 2016-17 On Sale

Meanwhile P&O Cruises' new 2016-17 programme has gone on sale, with VIP packages available for the first 200 bookings on cruises departing from 14 Nov 2016.

The programme includes a range of new cruise options such as music-themed short breaks and Christmas

cruises to Papua New Guinea. The VIP Early Booking Package includes on-board credits of up to AUD150 per room, along with a welcome pack featuring a bottle of wine and canapés, a P&O robe and slippers and a premium bathroom amenities pack. VIP passengers will also get priority check-in on arrival as well as priority tender passes. The P&O MainEvent Cruises are excluded from the VIP packages. see wcl.co.nz for more.

Tangled Premiere

Tangled: The Musical will be premiering on-board Disney Cruise Line's Disney Magic ship this Nov. It's the first time the tale has been adapted for the stage. Guests on-board the 11 Nov four-night Bahamian sailing will be the first to see the new stage show.

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**EUROPE RIVER CRUISING
2016 PREVIEW**
See pages 9-10



Mekong Cruising With Avalon Waterways

Avalon Waterways has unveiled its first Suite Ship in Asia, Avalon Siem Reap, which will sail the Mekong River through Cambodia and Vietnam. Catering to no more than 36 guests at a time, the 60m ship is designed especially for Asian cruising and is able to cruise between Ho Chi Minh City and Siem Reap, avoiding hours of travel by road. The ship will be joined in Sep by a second new Asian ship, Avalon Myanmar, which will operate Avalon's first cruises on the Irawaddy River, offering a 13-night itinerary, Golden Myanmar & The Alluring Irawaddy, from Yangon. Visit avalonwaterways.co.nz for more.

Win A Cruise

Cruise Holidays is offering agents the chance to win a three-night cruise, valued at \$800 per guest. Any confirmed bookings from 01 Apr until 08 May on any Oceania Cruises sailing will go in the draw to win a cruise for themselves and a friend on Insignia ex Picton to Auckland 22-25 May. Terms and conditions apply, visit cruiseholidays.co.nz

GO Crystal On sale

GO Holidays has Crystal Cruises' Vistas & Vineyards 12-night cruise on-board Crystal Serenity, ex London to Libson departing 08 Aug priced from \$7419 for sales to 01 May. Price includes 24-hours room service, pre-paid gratuities for housekeeping, bar and dining staff, fine wines, champagne and premium spirits and all non-alcoholic beverages.

100 Voyages, One Ship

There's nothing like repeat travel to show how impressed you are with a company and for one Florida couple this means setting sail on the Carnival Sensation for the 100th time. Since their first cruise aboard the Sensation in 2003, Bernard and Janice Caffary have been returning, again and again.

They say it's not only because of the great shows and food aboard the ship, but mainly because of the crew and the family atmosphere. When the avid cruisers board another ship, it doesn't quite feel the same, they added.

Carnival says no other customer has sailed that many times on the same Carnival ship in the company's 43-year history. All we have to say is, can you just imagine their agent's commission!?

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Summer In Paris

GO Holidays advises of its Summer in Paris deal with a two-night city stay from \$199pp s/t with three, four and five star hotel options, as well as sightseeing. On sale until 30 Jun for travel 01 May-31 Oct. Contact GO for details.

Chimu Explorer

Chimu Adventures has a 32-day South America & Antarctic Explorer departing 29 Oct 2015 priced from \$13,189 pp t/s. Starting in Santiago, the trip visits the ancient Inca capital of Machu Picchu, Lake Titicaca, the Amazon, vibrant Lima, Rio de Janeiro, Iguazu Falls and Buenos Aires before clients board the 'very comfortable' Sea Adventurer to explore Antarctica. The package includes tours, transfers, accommodation with breakfast, internal flights and the Antarctica cruise. See chimoadventures.com/tour/south-america-antarctic-explorer



Double Honours For EK's Kiwi Team

It was a double celebration for Emirates' Kiwi team last week, with the airline taking out two top awards as judged by the New Zealand public. EK was named the top international airline for customer satisfaction for the third year running in the Roy Morgan Research awards; and the Gold Winner in the airline category of Reader's Digest's 2015 Quality Service Awards. EK's regional manager New Zealand Chris Lethbridge says the carrier is delighted by the wins. "A key element of EK's service is the EK customer experience," he says. "We believe EK customers not only travel in the best, modern aircraft, around an impressively large network, cared for by top, multilingual people, but are offered the best experience overall. The New Zealand public obviously also thinks so."

Aitutaki Says No To Sun Flights

Aitutaki residents have voted to ban Sun flights to the island and while the results of the referendum won't necessarily become law, they could influence the government, the Cook Islands News reports.

Aitutaki residents have been protesting the Sun flights on religious grounds for some time, and at a referendum 56% voted against the flights while 43% said they should stay. The referendum is not constitutionally binding but could guide the govern-

ment if it chooses to act on the flights, *CI News* reports. The Prime Minister has previously said the government would heed the views of the Aitutaki people.

Air Rarotonga has pointed out there was only a low voter turnout (61%) and said banning the flights would impact negatively on the carrier as well as hotels and resorts in Aitutaki. If the ban was to go ahead it would affect Kiwi passengers who currently make use of same day connectivity on Air New Zealand between Rarotonga and AIT on a Sun.

Sofitel Fiji Agent Rates

Sofitel Fiji has agent rates starting at FJD288 (\$186) in a superior ocean room including welcome drink on arrival, buffet breakfast for two adults and two children daily, and free dinner for up to two children under 12 when accompanied by a paying adult. The rates are valid for travel now until 12 Jun. Use booking code SFAGENT and email michael.bell@sofitelfiji.com.fj

ANZ Airpoints

Following a successful initial five year term with the Air New Zealand Airpoints programme, ANZ bank has renewed its partnership with Air New Zealand for a further five years. ANZ Airpoints Visa Platinum card holders now earn one Airpoints Dollar for every \$75 spent on eligible purchases on their card while ANZ Airpoints Visa Classic card holders earn one Airpoints Dollar for every \$120 spent on eligible purchases on their card. The re-signing of ANZ follows recent announcements of new Airpoints earning partnerships with Westpac, Audi, Farmlands and Bayleys Real Estate. Visit airnewzealand.co.nz/airpoints for details.

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Murray River Wineries

Visitors to Murray River can visit nearby wineries on a new daily Wharf to Winery trip with Murray River Paddlesteamers. The trip will take visitors from the historic Port of Echuca to Morrisons Winery, where they will enjoy a two course seasonal menu. Visit murrayriverpaddlesteamers.com.au

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news@traveltoday.co.nz
tony@traveltoday.co.nz

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PO Box 305-167, Triton Plaza, Auckland 0757, New Zealand.
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Electronic Bag Tag



Bags being lost in transit could soon become a thing of the past as Amsterdam Airport Schiphol-based technology company DS TAGS has developed an electronic bag tag solution for the aviation industry, DS BAGTAG.

The solution is said to be highly

convenient with an estimated 85% faster baggage drop-off process at the airport. It consists of a secure electronic bag tag device, a secure cloud-based travel document delivery services platform and a dedicated smartphone app named DS FLIGHT-BOOK for storing travel documents and transferring bag tag data to the DS BAGTAG device, and can be used at any airport. Airlines can connect to the DS TAGS travel document delivery services platform and integrate secure end-to-end services in their own online environment.

The company is in an advanced stage with several top-tier airlines for the delivery of the DS BAGTAG in 2015. Visit dstags.com for more.

Thailand Commission

Agents can earn 20% commission on the best flexible rate and best advance purchase rate until 31 Oct when booking clients into the Anantara Phuket Layan Resort & Spa or Anantara Phuket Villas. Travel is to 31 Dec. Quote '20 per cent commission promotion' when booking.

Intrepid Nepal Donations

The Intrepid Group's not-for-profit, The Intrepid Foundation, has launched a Nepal fundraising appeal. The foundation has raised AUD70,000 to date and Intrepid is matching traveller donations of up to a target of AUD200,000—with The Intrepid Foundation contributing up to AUD100,000 to the appeal.

The appeal is raising funds for Plan International, a children's charity which has been working in Nepal for more than 30 years and has sent emergency teams to respond to the needs of children and families affected by the quake. Intrepid managing director James Thornton says it wants to raise as much as possible for the families in Kathmandu. To donate, see theintrepidfoundation.org/projects/emergency-earthquake-appeal

12km In San Fran

Bay to Breakers, a 103-year-old 12km race through San Francisco is coming up. The race starts at the northeast of the downtown area a few blocks from The Embarcadero and runs west through the city to finish at the Great Highway. Previous races have seen over 100,000 participants, with many dressed in satirical costumes. The race is on 17 May. Visit sanfrancisco.travel/explore/events for details.

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Kiwis Pay ANZAC Tribute Hawai'i-style

A VIP industry group travelled to Hawai'i over the weekend to pay their respects to the fallen ANZAC soldiers, thanks to Hawaiian Airlines and Hawai'i Tourism. While the group were treated to stays at the luxurious Royal Hawaiian and Kahala properties, the main highlight for those on the trip was the 'awesome' and moving Anzac Day ceremony at Hawai'i's punchbowl memorial.



1 Mai Tai time, Hawai'i Tourism's Darragh Walshe is pictured on left with Flight Centre duo Roann Roberts and Phil Goad at the Royal Hawaiian's iconic beachfront Mai Tai Bar. **2** Malcolm MacLeod for First Travel was hard at work on the cocktail sampling. **3** The Flighties' mantra perhaps? Roann Roberts and Jodie Burnard ham it up for the camera. **4** The group also sampled Hawai'i's emerging food truck culture at the monthly Eat the Street event, including some 'smoking' popcorn. **5** The Kiwi contingent set to pay their respects during the Anzac Day ceremony at the National Memorial Cemetery of the Pacific (Punchbowl). **6** A site inspection in style at the uber chic Kalaha Resort, located on the beachfront just out of Waikiki. **7** A moving

ANZAC tribute. **8** Taking in the ambiance at the Royal Hawaiian is First Travel's Malcolm Macleod, Tim Allen from House of Travel, Flight Centre's Roann Roberts, Hawai'i Tourism's Darragh Walshe and Hawaiian Airlines' Russell Willis with (front) Flight Centre duo Jodie Burnard and Phil Goad. **9** Scenes from the touching pacific ANZAC day ceremony. **10** Reflecting on the past at the Pearl Harbour. **11** Flight Centre's Phil Goad at the Pearl Harbor memorial. **12** GO Holidays' Mary and Jason Buckley get up close in personal with some of the locals. **13** Hawai'i Tourism's Darragh Walshe with Cheryl Williams, the general manager of the Royal Hawaiian hotel, Russell Willis from Hawaiian Airlines (back) and Starwood's Christina Richardson and Royal Hawaiian sales and marketing manager Charlene Nakamura.

**TECH
FEATURE**

Book non-GDS hotel content within your Workspace

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Remuneration including bonus will be discussed at interview stage. Only successful candidates required for interviews will be contacted. Interviews will be held week commencing 04 May 2015.

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kelly@ftmcruise.co.nz**

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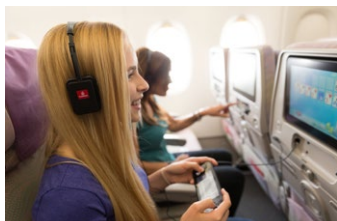
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EK Headset Upgrade

Emirates is upgrading its headsets in economy class and for children, for use with its ice in-flight entertainment system. The new economy headsets offer improved sound, reduced ambient cabin noise, and better comfort with an ergonomic shape and leatherette ear cushions, says EK. For the kids, there's colourful new headsets with larger speakers for a better fit and improved sound. The new headsets will be rolled out on all A380 aircraft from the end of Jun, and the B777 fleet later in the year.



Travel Corp Opens New AKL Office

The Travel Corporation invited the industry to the opening of its new Auckland office on Fri evening. TravCorp chief executive Brett Tollman was on hand to cut the ribbon at the new offices.



1 Tash Lawrence of AJ Hackett, Bridget Upton and Chelsea Roberts of Contiki, and Merran Kenworth of Insight Vacations. **2** Rosie Green, Insight Vacations with Jacqui Harvey, House of Travel. **3** Tony Laskey of Contiki, Cathay Pacific's Shaun Muller, Merran Kenworth of Insight and Vanessa Traill, Cathay. **4** Mark Turner of TravCorp, John Crouch of HoT and Scott Cleaver, Trafalgar. **5** John Willson of United Travel, Andre Visser of Air New Zealand Holidays, Thomas Gentz of Air NZ and Mark Roberts, Harvey World Travel. **6** Dave Hosking, TravCorp and Eden Stevenson, Adventure World. **7** David Beattie, House of Travel with Brett Tollman, Travel Corporation. **8** Reece Scott of AAT Kings, Michael Adolphe of Sudima and Bruce Gentry, AAT. **9** Chris Paulsen and Mark O'Donnell of HoT with TravCorp boss Brett Tollman (centre). **10** Stephen Tanner and Gareth Williamson, of Walshes World.

Industry Diary

APRIL

Avalon 2016 Launch

Pukekohe: Tue 28, Sugar Shed, 1745, drinks & canapes. **Wellington Lower Hutt:** Wed 29, The Dowse Art Museum, 1745, drinks & canapes. **Auckland West:** Tue 28, Quality Inn Lincoln Green, 0715, breakfast. **Auckland Central:** Wed 29, Maison Vauron, 0715, breakfast. **Auckland North Shore:** Thu 30, Bruce Mason Centre, 0715, breakfast.

Qantas Group Travel Website Launch

Auckland: Wed 29, Rydges Hotel, 0800-0830. **Christchurch:** Thu 30, Rendezvous Hotel, 0800-0830.

MAY

Asia Now

Tauranga: Tue 05, Thai Thani 2, 15 Wharf St, 1730. **Hamilton:** Wed 06, Ibis Hotel, 18 Alma St, 1730.

Avalon 2016 Launch

Whangarei: Tue 05, Dickens Inn, 0715, breakfast. **Dunedin:** Tue 05, Park Regis, 0715, breakfast. **Kerikeri:** Wed 06, Velvet Café, 0715, breakfast. **Invercargill:** Wed 06, Kelvin Hotel,

0715, breakfast.

Queenstown: Thu 07, Prime Waterfront, 1730, drinks & canapes.

Wellington CBD: Tue 12, Mac's Function Centre, 1745, drinks & canapes.

Dive Fish Snow Agents Breakfast

Auckland: Fri 08, The Maritime Room, Viaduct Harbour, 0730-0900.

Aloha Down Under

Auckland: Mon 11, Heritage Hotel, 1700-2030.

Adventure World Around the World roadshow

Auckland: Tue 12, Adventure World's new office, 131 Mt Eden Road, Eden Terrace, 1730.

Travelpart Roadshow

Christchurch: Tue 12, The Oak Room, The Atrium, 1730-2000. **Wellington:** Wed 13, James Cook Hotel Grand Chancellor 3, 1730-2000. **Auckland:** Thu 14, Gallery Three, Pullman Hotel, 1730-2000.

South Australian Roadshow

Auckland North: Fri 15, Spencer on Byron Hotel, Takapuna, 1700-1930. **Auckland:** Sat 16, Orakei Bay Function

Centre, Orakei, 0930-1100.

Auckland East: Sat 16, Howick Golf Club, Bucklands Beach, 1400-1600.

Hamilton: Sun 17, Novotel Tainui, 1400-1600.

Tauranga: Mon 18, 59 The Strand Function Venue, 1200-1330.

Rotorua: Mon 18, Novotel Rotorua Lakeside 1700-1900.

Palmerston North: Tue 19, Kingsgate Hotel, 1630-1900.

Masterton: Wed 20, Masterton Club, 1200-1330.

Wellington: Wed 20, Shandon Golf Club, Petone, 1730-2000.

Chimu Adventures Launch Party – Fiesta Latina!

Auckland Central: Thu 21 May, Besos Latinos, 1800-2000.

Amazing Thailand Roadshow

Auckland: Thu 21, Sky City Grand, 1700.

Whitsundays Travel Agent Workshop

Auckland: Fri 22, The Mercure, 1730-2030.

Sabre Tech Summit

Auckland: Thu 28, Langham, 1500-1800.

JULY

Hawaii Tourism MCI Roadshow

Mon 27, Dates and venue tba.

AUGUST

Bula Marau Fiji Roadshow – Around Viti Levu

Christchurch: Mon 3, Novotel Christchurch, 1730-2030. **Wellington:** Tue 4, InterContinental, 1730-2030. **Auckland:** Wed 5, Stamford Hotel, 1730-2045. **Hamilton:** Thu 6, Novotel Tainui, 1730-2030.

Anaheim Roadshow

Mon 24, 1730, venue to be confirmed.

Sultanate of Oman Tourism update

Auckland: Mon 24, venue and time tba.

OCTOBER

Bula Marau Fiji Roadshow – Luxury & Couples

Nelson: Mon 12, Grand Mercure Monaco Resort, 0730-0930. **Christchurch:** Mon 12, Peppers Clearwater, 1730-2130. **Wellington:** Tue 13, Amora Hotel, 1730-2030. **Auckland:** Wed 14, Pullman Hotel, 1730-2045. **Hamilton:** Thu 15, Novotel Tainui, 1730-2030.

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River Cruising

2016 PREVIEW



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FLY FREE**

SAVE UP
TO
\$3,200 PER
COUPLE

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**UP TO \$750
AIR CREDIT***

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TO
\$1,500 PER
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OFFER 4.
**FLY BUSINESS
CLASS FROM \$3,795**
PER PERSON*

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OFFER 5.
**PAY NO SOLO
SUPPLEMENT***

SAVE UP
TO
\$4,650 PER
PERSON

**EARLY PAYMENT
DISCOUNT!**
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IN FULL BY
7 MAY 2015
AND SAVE AN
ADDITIONAL
\$800 PER COUPLE*

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CHOICE,
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BOOK BY 7 MAY 2015
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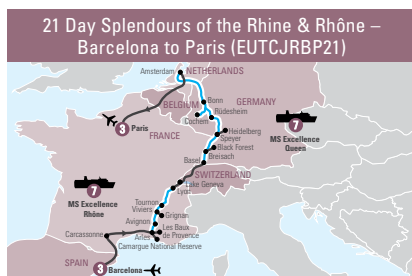
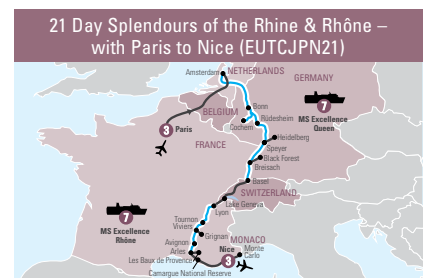
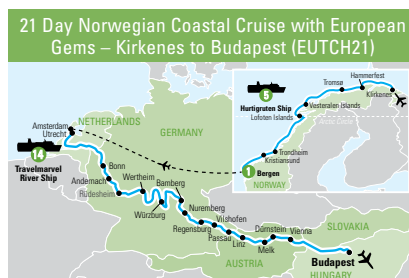
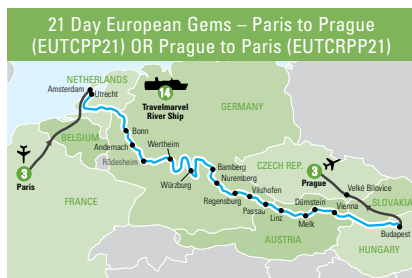
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*Conditions apply. Information is correct as of 16 January 2015, but may fluctuate due to changes in availability, surcharges, fees, taxes or exchange rates. Offers available until 7 May 2015, unless sold out prior. Offers may be withdrawn at anytime. Earlybird Specials cannot be combined with any other offer, unless otherwise stated. ALL FLY OFFERS: Based on wholesale airfares in economy class with Singapore Airlines or an airline of Travelmarvel's choosing, and are subject to availability of airline booking class. Once sold out surcharges apply. Airline schedules are subject to change without notice and Travelmarvel is not liable for any additional costs incurred due to airline schedule changes once booked. Flights must be booked by Travelmarvel. A non-refundable deposit of \$1,000 per person is due within seven days of booking; a second deposit of \$1,000 per person is due by 31 October 2015. Final payment is due 100 days prior to departure. Deposits are considered as a guarantee of the invoiced flight arrangements and once deposit is received, flights will be ticketed. Once air tickets are issued, airline amendment and/or cancellation fees apply and, in some cases, are non-refundable. Any changes made after first deposit is received will incur an amendment fee. 1. FLY FREE INC. TAXES: Includes air taxes up to the value of \$250 per person, which may vary for each departure point and airline. Saving of up to \$6,400 per couple is based on an airfare of \$3,200 per person including \$250 taxes when booking on EUTCPP21 during peak departures (July). 2. COMPANION FREE INCLUDING TAXES: Offer is available on selected tours and departures. Saving of up to \$3,200 per couple is based on a peak season airfare, excluding air taxes of \$250 per person when booking on EUTCPP21 during peak departures (July). Offer is based on two people travelling on the same flight and together on the same Travelmarvel European tour. 3. UP TO \$750 AIR CREDIT: Cannot be redeemed for cash and is not transferable. Air credits are only available on select airlines and booking classes of Travelmarvel's choosing. Airfare must be booked by Travelmarvel. Based on booking EUTCDD08. 4. FLY BUSINESS CLASS: From \$3,795 per person and includes taxes of \$250 per person, when booking on EUTCPP21 on 8 March 2016. Offer is only available on cruise holidays of 21 days or more when booking an Owner's Suite or Category A, except 21 Days Kirkenes to Budapest (EUTCH21). All flights are based on wholesale airfares in business class with Singapore Airlines, pending routing and are subject to availability of airline booking class. Surcharges may apply due to seasonality and fluctuations in taxes. Subject to availability of booking class. Deposit requirements will vary when booking business class airfares. Should you choose to depart New Zealand earlier than your scheduled cruise departure, or make variations to airline routings, surcharges may apply. Cannot be combined with any other offer. 5. PAY NO SOLO SUPPLEMENT: Applies on all French Balcony cruise prices and cabin upgrades only, excluding Owner's Suites. Applies to cruise component pricing only. Standard solo supplement applies for city stays and land extensions. Cannot be combined with FLY offers. Saving of up to \$5,200 per person is based on EUTCJ15 on a Cat. A on a July departure. EARLY PAYMENT DISCOUNT: \$1,000 deposit must be paid within seven days of booking. Must be paid in full by 7 May 2015. Only available on tours with cruises of 15 days or more. BONUS OFFER FREE CABIN UPGRADE: Applies to next applicable category, subject to availability. Maximum saving amount of \$2,000 per couple is based on an upgrade from Cat. D to Cat. C on EUTCRI15/EUTC15 during March and April departures. Offer cannot be combined with Fly Business Class offer. Available on all cabin categories from 1 March to 29 April 2016 and from 29 September to 31 December departures. Available on selected cabin categories from 30 April to 27 September 2016 departures. Australian Pacific Touring Pty Ltd ABN 44 004 684 619. ATAS accreditation # A10825. TM1856_NZ