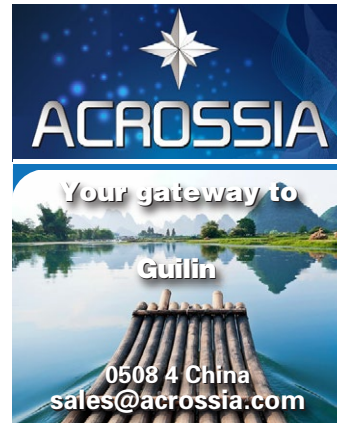


TABS ON TRAVEL TODAY

Incorporating Tabs on Travel

Wednesday 22 July 2015

Issue 3121



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IRTN Growth Outpaces Average

Stella's Independent Retail Travel Network (IRTN) brand is going from strength to strength, as the group reports continued growth in terms of members and its level of sales.

There are now some 90 IRTN agencies across the country, and the group's BSP growth is 'well outpacing the industry average' says IRTN general manager Rob Beecher.

Beecher attributes the continued growth of the group to the fact that its operating model is meeting the need of agencies who specialise in VFR travel as well as appealing to a growing number of 'traditional' Kiwi travel agencies.

"It's an eclectic group of agents—but it's proving successful for the agencies and we are seeing some pretty

significant increases in sales," adds Beecher.

IRTN recently held its first conference, and plans are already underway for next year's 'bigger and better' event, says Beecher.

The conference focused on adapting to change and moving forward, 'because these days if you're not growing and changing you're not going to be around for much longer', quips Beecher.

Supplier feedback from the event was positive, with some noting that IRTN was increasingly becoming a major player in the local retail travel landscape.

More Meth Seized

Customs made 1660 drug seizures at the border in the first half of this year, 252 of which were methamphetamine-related, says Customs Minister Nicky Wagner.

"The methamphetamine seized at the border over six months would have a street value of up to \$141 million. The 369kg of precursors seized could have produced another \$105 million of methamphetamine," says Wagner.

The remaining 1408 seizures consisted of smaller quantities of a range of drugs including class c analogues, cannabis, ecstasy and controlled and prescription medicines that were found mainly through mail or air cargo.

Murder Tours Canned

A company criticised for conducting tours of a New South Wales forest where a serial killer buried his victims, has cancelled the tours, say reports. The NSW Government and victim support groups had condemned the tours, however, initially the company defended the tours, saying they were run with respect. After receiving hate mail, as well as 'poignant and thoughtful' emails about why the tours should be cancelled, the company changed their stance and indeed cancelled the tours.

JQ's Latest OTP

Jetstar has released on-time performance statistics for the first two weeks of Jul, showing 85% of all domestic flights departed on-time. For peak-time flights, OTP was at 92% for AKL-CHC, 84% for AKL-WLG and 89% WLG-CHC. The carrier operated 98.6% of all scheduled domestic flights.

AKL Traffic Up In Jun

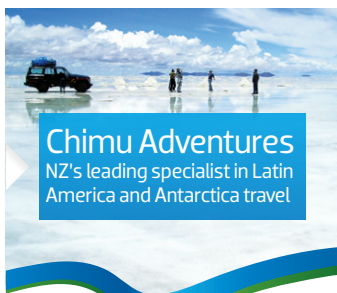
International passenger volume (excluding transits) at Auckland Airport were up 7.2% in Jun compared to the month before, with particularly strong growth on US routes (up 15.4%), says the airport.

"Growth in international passenger volumes was underpinned by robust demand across all regions, with passenger loadings increasing across the network," says the airport.

The airport also saw strong growth in passenger volumes for the year-ending 30 Jun, with international passenger numbers up 5.7% on the year before; transit passengers up 6.7%; and domestic passengers up 4.2%.

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ARK At JFK

The ARK at JFK is set to be the world's first air terminal for animals, say reports. The new luxury terminal will handle more than 70,000 animals flying in and out every year. It will feature climate-controlled stalls with showers, hotel suites featuring flat-screen TVs, a 24-hour clinic, massage therapy and 'pawdicures' for dogs whilst a special place for penguins will allow them mating privacy, plus more. The USD48 million, shelter and quarantine facility is set to open next year.

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More Bali Ash Cloud Flight Disrupts

Volcanic ash in the air around Denpasar Airport has again caused the cancellation of international flights.

Virgin Australia cancelled all of its flights to and from the airport today, and will review the situation at 1800 tonight.

Affected passengers have been advised of their new flight details by text or e-mail, says the carrier, and those who have booked through an agent are being advised to contact their consultant.

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SEE PGS 8-9

FJ Fiji Sale

Fiji Airways has released Fiji fares ex AKL, WLG or CHC to Fiji from \$679, return, for sales to 27 Jul and differing travel dates. Child levels are from \$399 return. Bookings are in N class, see the GDS for details.

Thai Aviation Deadline

Thailand has reportedly been given 65 days by the US Federal Aviation Administration to sort out aviation safety standard short-comings—or face a ban on launching flights to the US.

The FAA has wrapped up a five-day inspection of Thailand's Department of Civil Aviation, which followed the International Civil Aviation Organisation (ICAO) red-flagging the country on 18 Jun after the DCA failed to meet a 90-day deadline to correct shortcomings the ICAO had identified earlier, the *Bangkok Post* reports. Concerns include a shortage of qualified staff to carry out inspections, and not enough follow-ups. The DCA has said it will step up efforts to address concerns.

"We continue to monitor the situation closely. The safety of our guests and crew is our highest priority and we will keep customers updated as new information becomes available," says VA.

The carrier has waive all fare differences for guests booked to travel to Denpasar by 28 Jul, who now want to switch to one of 12 other island and coastal on VA's network.

... NZ Update

Air New Zealand's Wed Bali flight due to deaprt 16:30 has been rescheduled to depart AKL 0800 tomorrow, pending ash conditions, advises the carrier. See airnzagent.co.nz

Queenstown Milestone

Queenstown Airport's international passenger numbers spiked 38.9% in Jun 2015 compared to the year before, thanks to capacity growth on Sydney and Gold Coast routes. International aircraft landings were up 31% and domestic volumes grew 5.2%.

The airport also set a new milestone with more than one million domestic passengers passing through for the 12 months to Jun.

CZ: AKL-NBO

China Southern Airlines has announced the launch of flights ex Auckland to Nairobi, via Guangzhou, commencing 03 Aug. The new service adds to the 'Canton Route' as a gateway to Africa, it says. Launch fares are priced from \$1799. See csair.co.nz for details.



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River Cruising Self Famil; Europe, Asia



Travelmarvel reminds agents it has exclusive self famil rates for select Europe and Vietnam & Cambodia river cruises.

For those who want to experience a river cruise through Europe's heartland there's a 15-day European Gems itinerary (EUTC15) ex Buda-

pest to Amsterdam, for all Jul and Aug departures. For a French balcony the agent rate is from \$995pp s/t; companion rate is from \$1395pp s/t; and solo traveller rate is from \$1395pp.

There's also a 15-day Rhine and Rhone itinerary (EUTCJR15) ex Arles to Amsterdam on offer for Jul and Aug departures. For a French balcony the agent rate is from \$995pp s/t; companion rate is from \$1395pp s/t; and solo traveller rate is from \$1395pp.

For those looking to sample Vietnam & Cambodia river cruising and visit remote villages along the Mekong River, there's an eight-day Majestic Mekong itinerary (VTM08) ex Siem Reap to Saigon on offer for all 2015 sailings. For a deluxe balcony suite the agent rate is from \$795pp s/t; companion rate is from \$1195pp s/t; and solo traveller rate is from \$1195pp. Conditions apply. For further details e-mail insidesales@aptouring.com.au or to apply [CLICK HERE](#)

Name New Ship & Win

Clients have the chance to name Hurtigruten's new ship, and if successful, they will also win a free trip on the ship next year as she travels along the Norwegian coast, advises Discover the World. Temporarily called MS Norway Explorer, the ship will initially operate on Hurtigruten's coastal route, taking the place of the MS Midnatsol who will be heading south for a season in Antarctica. For those hoping to enter the competition, the name must start with MS and has to be a Norwegian word or words, or be an international word of Norwegian origin. Entrants can upload their suggestion to Hurtigruten's Facebook page before 10 Aug. The prize will include a cabin on full-board basis and excursions. For more information [CLICK HERE](#)

NCL Gratuity Increase

Norwegian Cruise Line will reportedly raise its suggested daily gratuity amount to AUD13.50, from AUD12.95, effective 01 Aug. For clients staying in suites, the new rate will increase from AUD14.95 to AUD15.50. Those who have already booked can prepay at the old rates, as can guests who book before 01 Aug.

Roundtrip Istanbul

Regent Seven Seas Cruises has a 12-night Empires of Antiquity roundtrip Istanbul cruise, departing 16 Sep, advises Cruise Holidays. Highlights include Jerusalem, Cairo, Rhodes, Ephesus and more. A deluxe veranda suite is priced from \$7495pp, including up to 34 free shore excursions and a bonus USD100 shipboard credit per suite.



Celebrity Christmas, New Year At Sea

Celebrity Cruises has sale fares on its 14-night Christmas and New Year's cruise ex Hong Kong to Singapore onboard Celebrity Millennium.

The South East Asian itinerary includes overnight stays in Hong Kong, Ha Long Bay, Bangkok and Singapore, plus calls at Phu My and Chan May in Vietnam on Christmas day.

Festive celebrations include a midnight Tree Trimmers Buffet on Christmas Eve, and a Christmas Day brunch, including gingerbread houses, Christmas cocktails and a gift from Santa for the kids. New Year's Eve and Day is celebrated at sea with live entertainment, champagne and party favours throughout the ship. The cruise, departing 20 Dec is priced from \$2729pp in an oceanview stateroom, including the choice of either a free classic beverage package for two, \$300 onboard credit per stateroom or free gratuities for two. For more information see [celebritycruises.com](#)

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Sth Pacific Cruises

Wiltrans International reminds agents of Crystal Cruises' South Pacific voyages, which it says are great for clients who wish to cruise close to home. Highlights include the 15-day Auckland to Melbourne cruise, dep. 21 Dec 2016. It is priced from USD8480. There's also the 15-day Melbourne to Sydney cruise, dep. 15 Jan 2017. It is priced from USD5825. The 21-day Roundtrip Sydney cruise, departing 20 Jan 2017, is priced from USD8675. For further information see [wiltrans.com.au](#)



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#AppletheWallaby

Port Douglas' Thala Beach Nature Reserve has its very own resident Wallaby, given the name Apple by a young guest. #AppletheWallaby makes multiple daily appearances in Thala's open sided lobby, much to the pleasure of guests, and also has a couple of YouTube video clips under her belt, and of course, her own webpage. See thalabeach.com.au/apple-the-wallaby

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Greek Banks Open, Restrictions Remain

Greek banks re-opened on 20 Jul, although some banking services remain limited, the Ministry of Foreign Affairs and Trade has advised.

New Zealanders in Greece should be aware of the continuing possibility that retail banking services throughout the country, including access to cash from ATMs and credit card payments, may become limited at short notice. Cash withdrawals using cards issued by Greek banks are limited to EUR420 per week, but travellers can currently continue to withdraw cash using a card issued by a non-Greek bank as normal, up to the daily limit imposed by the Greek banking system (usually EUR600) or by their card issuer. The credit card payment system continues to function and daily ATM withdrawal limits do not apply to foreign credit cards.

MFAT however recommends Kiwis have multiple means of payment with them (including cash, debit

cards, credit cards) and ensure they have enough money to cover emergencies and any unexpected travel expenses.

There have been reports of shortages of essential supplies, including medical supplies, so Kiwis should also ensure they have sufficient medical supplies and prescription medication for the duration of their stay. See safetravel.govt.nz/greece

New Eurostar Trains

Eurostar says its new fleet of e320 trains, with increased seat capacity, is now in the final stage of testing and on schedule to be launched at the end of the year. Meanwhile the first newly remodelled and redesigned train from the current fleet (known as the e300) will enter commercial service in the coming weeks.

The new trains feature new livery and interiors, Wi-Fi connectivity and advanced passenger information services, and will 'transform the travel experience for passengers', says Eurostar.

"Over the last three months we have carried more passengers than in any other quarter," says Eurostar chief Nicolas Petrovic. "With demand for our services at an all-time high we are looking forward to the arrival of our new trains. The combination of state-of-the-art design, unrivalled comfort and 20% extra seats means that we are well placed to meet the growing demand as passengers increasingly opt for high speed rail over plane."

\$199 Fiji Fare

Fiji Airways has released a \$199 inclusive one-way fare ex Christchurch to Nadi, with kids levels from \$156 ow. This fare is only valid on flight FJ450 on 28 Jul. Bookings in R class, see the GDS for details.

NZ Expo Heads North

Air New Zealand's 75th anniversary exhibition at Te Papa, which has been one of the museum's most popular attractions to date, is closing at the end of the week—and will re-open at Auckland's War memorial museum 20 Nov. Over 378,031 visitors went through the Air NZ 75 Years: Our Nation. The World exhibit, which showcases the carrier's history from crew uniforms to in-flight entertainment.

"The great success of this exhibition demonstrates how passionate Kiwis are about their own unique stories, and the role the national museum can play in helping bring those stories to life," says Te Papa's chief executive Rick Ellis.

Some visitors have reportedly visited the exhibition several times, adds Te Papa.

Charlie Brown Trail

Sonoma County, California is the home of Charlie Brown, Linus, Lucy van Pelt and Snoopy, from the pen of Charles Schultz who then lived in Santa Rosa, the main seat of the county. The Peanuts gang and friends are celebrated around the area with various 1.5m tall fibreglass statues of a single character decorated by local artists. A two-day downloadable itinerary taking in the sculpture trail can be found at sonomacounty.com. The Peanuts Movie is set for release in Dec this year.

Topdeck Italy Deal

Topdeck has 10% off its 13-day Bravo Italia trip when booked and paid in full by 31 Aug. Starting in Rome, the trip includes Sorrento, Assisi, Florence, Cinque Terre and Venice, with highlights including a Tuscan winery tour and dinner and gondola ride in Venice. It's priced from AUD2691pp including 12 nights hotel accommodation, 12 breakfasts and seven dinners, with departures 10 Apr-02 Oct 2016.

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GLOBUS



#FEELRARO Sale

GO Holidays has a #FEELRARO sale with Air NZ seat + bag flights ex Auckland to Rarotonga. Flights and five nights at Club Raro Resort is priced from \$789pp f/s; upgrade to Edgewater Resort & Spa; flights and five nights from \$939pp f/s; or there's a couples escape to Sunset Resort, flights and five nights from \$1249pp s/t; or upgrade to Crown Beach Resort & Spa, flights and five nights from \$1659pp s/t. Fly from any other NZ domestic departure point for \$169pp. The deals are for sales to 27 Jul for travel 10 Oct-31 Mar 16. Close-outs apply.

Mumbai Heritage Walk

Exotic Holidays recommend clients visiting India take part in a Heritage Walk in Mumbai to gain insights into its history and heart. The two-hour walk includes an array of architecture, the oldest business district and well-known landmarks. It is priced from \$58pp, for a minimum of two people. E-mail info@exoticholidays.co.nz for further details.

CX Jun Traffic, 'Healthy Rise'

Cathay Pacific Airways has released combined Cathay Pacific and Dragonair traffic figures for Jun that show a healthy rise in the number of passengers carried compared to the same month in 2014, but only a marginal increase in the volume of cargo and mail uplifted.

Cathay Pacific general manager revenue management Patricia Hwang says the last week of Jun was particularly busy 'as we moved into the summer peak period, with strong demand for both long-haul and regional travel'. "Our new routes to Zurich and Boston have both been performing ahead of expectations. However, we saw a sharp falloff in bookings for Korea after the Hong Kong SAR Government raised the Red Outbound Travel Alert in response to the MERS outbreak," she says. "Premium demand remained behind target on a number of key long-haul routes through we saw growth within the region."

A total of 2,810,592 passengers were carried in Jun, and increase of 7.6% from Jun 2014. The passenger load factor grew by 1.3 percentage points to 87.2% while capacity, measured in

available seat kilometres increased by 6.1%.

The two airlines carried 141,136 tonnes of cargo and mail last month, an increase of 0.5% compared to Jun 2014. The cargo and mail load factor fell by 2.2 percentage points to 62.7%.

Fashion Focus

LS travel retail Pacific has a new partner, Desigual, and with both companies looking to expand their presence in luxury travel retail, two stores are set to open this year. Opening in Sydney Airport's Terminal 2 and Melbourne Airport's Terminal 4, the new stores will be the first stand-alone Desigual stores in Australia. The Spanish brand has a firm focus on female fashion. The stores will open in Oct.



Insider's Guide To Coney Island

NYC & Company has announced Brooklyn's Coney Island as a featured neighbourhood in its NYCGO Insider Guides. NYC & Company president and chief executive officer Fred Dixon says Coney Island is one of New York City's most iconic summertime destinations. "We encourage visitors to explore the legendary boardwalk, exciting amusement rides, iconic mainstays like the ever-popular Nathan's Famous and more that make this a must-visit destination," he says. As part of the neighbourhood promotion, a short documentary is available online that features locals and their recommendations. To view the documentary visit nycgo.com/insiderguides



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Dirty Little Travel Secrets Revealed

Goa To Kerala Odyssey

Adventure World has a new 10-day Goa to Kerala Odyssey package, where clients explore central and southern India including meeting locals in their fishing villages and tribal homes, taking in iconic cultural sights like the Maharaja's Palace in Mysore and ancient temple town of Hampi. Ten days is from \$2430pp including hotel accommodation, some meals, services of a private car and driver, some activities and an English speaking local guide.

New At Novotel NPL

Sam Sherer has been appointed general manager of the new Novotel New Plymouth hotel, which is currently under construction and due to open in Nov. Sherer has been with AccorHotels for more than 10 years, and this will be his first general manager appointment. "Pleasingly forward bookings for 2016 are already shaping up to be strong for the hotel and I can't wait to welcome our first guests through the door this Nov," he says.

Taking hotel toiletries, cheating on a partner, sneaking goods through customs, vacation planning during work and calling in sick to extend a vacation are some of the most common habits of travellers.

A survey released by Travelzoo has revealed 'the dirty little secrets of travellers across Asia Pacific, Europe and North America'. Grabbing extra

hotel toiletries ranks as the most common travel secret for Americans (69%), while almost two-thirds of Americans (64%) also confessed to tinkling in the pool or ocean. Meanwhile, Germans (10%) were the most likely to have a vacation fling; almost two-thirds of Canadians (64%) admitted to reserving a lounge chair with a towel early in the morning to secure their spot for the afternoon; and Chinese were most likely to sneak things through customs with 32% admitting they haven't declared all merchandise at customs. Chinese (70%) were also the most likely to plan their vacation during work hours, however, almost one-quarter of Americans (24%) admitted to calling in sick to extend their vacation.

Ubud Retreat

The Karma Royal Group has announced the opening of Mayura, the group's inaugural Karma Retreat property in Ubud, Bali. Located in the island village of Mas, the retreat offers 32 guest rooms, a poolside restaurant with an outdoor terrace, a gymnasium, morning yoga, a spa service a shuttle service into town and more. Plus, the resort can make arrangements for Bahasa Indonesian language lessons, sessions with a local Balinese woodcarving artist and classes in Canang Sari-making. For more information see karmaroyalgroup.com

Zoo From Above

Clients visiting the WILD LIFE Sydney Zoo can now take to the skies with the zoo's all-new airborne adventure WILD Flight, advises Tourism Australia. The new experience sees visitors embark on an aerial tour of the Zoo. For more information see wildlifesydney.com.au

Holiday Inn Bangkok

InterContinental Hotels Group (IHG) has signed a management agreement with Grand Uniland Company to open a new Holiday Inn Express Hotel in the heart of Bangkok's Chinatown. The 240-room Holiday Inn Express Bangkok Chinatown is slated to open in 2017 and will be part of a mixed development with retail shops, restaurants and bars. It will feature free Wi-Fi, a self-service business centre and laundry room, 24-hour access to the fitness centre and more.

NYC Holiday Season

NYC & Company encourages agents to suggest clients explore the traditions and festivities of the city's five boroughs this holiday season. Kicking off the holiday season is the 89th annual Macy's Thanksgiving Day Parade 26 Nov, followed by the lighting of the iconic Rockefeller Centre Christmas Tree 02 Dec at 2100. Clients can experience the Historic Richmond Town's Candlelight Tours in Staten Island; Wave Hill's Holiday Workshop Weekend in the Bronx; New York Hall of Science's Gingerbread Lane in Queens; and the Annual Menorah Lighting outside Brooklyn Borough Hall. The holiday season comes to a close with New Year's Eve in Times Square.

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Popular Shimla Package

Exotic Holidays advises of its four-day Colonial Shimla package in India. Designed to cater to the increased demand to Shimla since the popular British series *Indian Summers* currently screening on TV1, the fully customisable tour is a great add-on for travellers heading to Delhi, says Exotic. It is priced from \$852pp, including train travel, most meals, local English speaking guides and entrance fees.

News & Product

Cooking Class At Disney World

Disney's Contemporary Resort at Walt Disney World has launched a new Disney Family Culinary Adventure, where guests head backstage for a hands-on cooking activity with Disney chefs and a five-course dinner with beer and wine served in the kitchen.

Aimed at guests aged nine and older, a maximum of 30 guests are divided into five cooking groups where they learn to make cheese, butter, sushi, pasta, trim a beef tenderloin and play with chocolate.

Once the food prep is complete



(around an hour), guests can move about the kitchen to chat with the chefs, then everyone is seated at a long table in the centre of the kitchen

to enjoy the five-course meal they've just prepared. At the end of the meal there's a secret molecular gastronomy demonstration, and guests receive a chef's hat and Disney cookbook to take home. The programme is planned two evenings a week (days vary), starting at 1700, and costs USD175 + tax or USD125 + tax for children aged nine to 12.

Industry Diary

JULY

Globus Family of Brands and Rocky Mountaineer- 2016 North America Launch

Invercargill: Thu 23, Super Bowl, 105 Kelvin Street, 1745.

OzFocus Auckland

Auckland: Thu 23, Travel Corporation offices 131 New North Rd, Eden Terrace from 1800.

AUGUST

Bula Marau Fiji Roadshow – Around Viti Levu

Christchurch: Mon 3, Novotel Christchurch, 1730-2030.

Wellington: Tue 4, InterContinental, 1730-2030. **Auckland:** Wed 5, Stamford Hotel, 1730-2045.

Hamilton: Thu 6, Novotel Tainui, 1730-2030.

ServiceIQ Business Breakfast Series 2015

Rotorua: Thu 06, Novotel Rotorua,

Hamilton: Fri 07, Novotel Hamilton. **Nelson:** Tue 11, Grand Mercure Nelson.

Wellington: Thu 13, Rydges Wellington.

Christchurch: Thu 20, Novotel Christchurch.

Queenstown: Fri 21, Novotel Queenstown.

Auckland: Thu 27, Novotel Ellerslie. **Dunedin:** Fri 28, Mercure Dunedin.

All timings are from 0700, with presentations at 0730.

World of Accor

Auckland: Thu 06, the Pullman hotel, 1600-2000.

Philippine Department of Tourism & Philippine Airlines

Auckland: Thu 20, Date and time tba.

Anaheim Roadshow

Auckland: Mon 24, The Hilton, 1730.

South Pacific Association of National Tourism Offices

Napier: Tue 25, the Crown Hotel, 1730.

Cruise WA

Auckland: Wed 26, the CICC building, 100 Beaumont Street, 2 sessions - 1430 and 1800.

TAANZ National Travel Industry Awards 2015

Auckland: Fri 28, the Aviation Hall, MOTAT, from 1800.

SEPTEMBER

Insight Vacations Launch Breakfast with CEO John Boulding

Christchurch: Mon 07, Function Room, Ilex Botanic Gardens, Hagley Park, AM (TBA).

TAANZ AGM

Auckland: Wed 09, Heritage Hotel, from 1500.

A Day in WA, with ATEC and Tourism Western Australia

Auckland: Thu 10, the CICC building, 100 Beaumont Street.

Royal Caribbean – New Zealand's Travel Has Talent Grand Final

Auckland: Fri 11, the Pullman hotel.

Globus/Cosmos Europe 2016 Launch

Hamilton: Tue 15, pm.

Christchurch: Tue 15, pm.

Auckland Nth Shore: Wed 16, am.

Tauranga: Wed 16, pm. **Dunedin:** Wed 16, pm. **Napier:** Thu 17, pm.

Invercargill: Thu 17, pm.

Auckland East: Thu 17, am.

Lower Hutt: Tue 22, pm.

Wellington: Tue 22, am.

Whangarei: Tue 22, am.

Nelson: Wed 23, pm.

Palmerston North: Wed 23, pm.

Kerikeri: Wed 23, am.

Queenstown: Wed 23, am.

Wanganui: Thu 24, am.

New Plymouth: Thu 24, pm.

Blenheim: Thu 24, pm.

Pukekohe: Tue 29, pm.

Timaru: Wed 30, am. Venues tba.

Select Beach Access

A stretch of sand at Vallauris beach, located between Cannes and Antibes on France's Mediterranean coast, is reportedly being closed to the public due to a visit from the Saudi King. While the visit has not yet been confirmed, authorities are installing a gate at the only point of public access to the beach, which lies below a villa owned by the king. The beach's closure is reportedly a temporary security measure, as due to recent attacks, 'France is on high terror alert and the Saudi King could be considered a potential target'.

New For Phillip Is.

Phillip Island Nature Parks is teaming up with WWF-Australia to develop a new Antarctic-themed attraction at Phillip Island's famous Nobbies Centre. Due to open in late 2015, the Antarctic Journey will invite visitors into the world of the Southern Ocean and Antarctica. It will incorporate interactive displays and audio-visual experiences that engage the senses.



Sales Executive

Philippine Airlines will launch the first direct air link between New Zealand and the Philippines in December.

An opportunity will be available for a confident and experienced travel industry professional to promote Philippine Airlines to the New Zealand travel trade and corporate accounts.

Key requirements for the position will be:

- A minimum of 3 years in an airline or related travel industry role in New Zealand
- An advanced knowledge of GDS/CRS reservations/ticketing system
- In-depth understanding of international airfares, pricing and ticketing
- Highly developed customer service and communication skills
- Ability to build strong business relationships
- An outgoing and friendly personality
- Highly self-motivated and excellent organisation skills
- Proficient in all MS applications
- Must speak fluent English
- The successful applicant must be a Permanent Resident of New Zealand and hold a valid New Zealand Drivers Licence and have their own vehicle

If you have these attributes and would like to join the Philippine Airlines Team in New Zealand please forward your current CV to: Admin@airlinemarketing.co.nz

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- ✓ **Included** – Small group shore excursions with expert local guides and unique 'Insider Experiences'
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Solo Traveller rate - \$1,395* per person

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AGENT RATE \$995* pp

Limited Availability

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*If window cabin only, no reduction in rate

Offer valid for EUTCJR15* / July and August 2015 departures

Travel Agent rate - \$995* per person, twin share
Companion rate - \$1,395* per person, twin share
Solo Traveller rate - \$1,395* per person

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