

Another Great Travel Today Wraparound

Thu 28 Jan 16 Issue 3236

SCENIC°ECLIPSE

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Scenic Eclipse takes ocean cruising to a whole new level. Featuring a steadfast commitment to world-class safety, excellence in design, luxury appointments and almost 1:1 staff to guest ratios. This extraordinary yacht provides the ultimate all-inclusive ocean cruising experience.

WE'LL ECLIPSE ALL EXPECTATIONS

Maiden Voyage 31 August 2018 Preview brochure out 15 February 2016

DISCOVER NOW



Incorporating Tabs on Travel

Thursday 28 January 2016

Issue 3236





Jetstar flying to the biggest towns in NZ starting with 'N'

Napier - Auckland



Tahiti Campaign; Incentive Coming

Tahiti Tourisme has launched its latest global campaign, highlighting the diversity of the destination—as it says Kiwi visitor numbers to the island destination continue to trend up.

Recent short-term departure statistics show a 17.4% increase in New Zealand visitors to French Polynesia in the year to Nov 2015, compared to the 12 months before.

Tahiti Tourisme is hopeful its new Embraced by Mana campaign, which has started rolling out across its websites and social media around the world, will further grow these numbers.

JO On-Time Stats

Jetstar has released its domestic on-time performance statistics for the last two weeks of 2015 and first two weeks of this year.

For 16-31 Dec, an average of 63% of JQ's domestic flights departed on time, and some 99.4% of all scheduled flights went ahead. For peak time flights, OTP averaged 88% AKL-CHC, 42% AKL-WLG and 91% WLG-CHC

In the first two weeks of Jan, around 59% of the carrier's flights departed on time, while 97.3% of scheduled flights operated. For peak flights, OTP averaged 74% AKL-CHC, 58% AKL-WLG and 63% WLG-CHC. JQ flights were impacted by strong winds in WLG on 08 Jan.

The campaign showcases 'its crystalclear lagoons to its friendly people and vibrant culture', as well as highlighting the attributes which distinguish it from other popular holiday locations.

"Whether visitors want to connect or disconnect, relax or get active, hide or seek, explore underwater or on land, there are many sides to the Island of Tahiti," says Tahiti Tourisme director Australia New Zealand Robert Thompson. "But at the core of it all is Mana, which encapsulates all that is remarkable about the destination. Mana is ever-present in Tahiti and whether they know it or not, everyone who visits Tahiti is touched by it." The first instalment of the campaign can be viewed, HERE

. . . Incentive

The campaign is set to be backed up with a new Tiare incentive, advises Tahiti Tourisme, in conjunction with Air Tahiti Nui, Windstar and SPM Hotels. The finer points are being finalised and full details will be released next week.

Tahiti Tourisme is also looking to further promote its pensions offering this year. They're a 'unique bach/homestay option for Kiwis looking for a holiday that gets them immersed in the local culture', says Tahiti Tourisme's Moana McKeen. Ia Ora (pension) guides are available at Brochurenet.

Zika Insurance Advice

Some airlines in the US are said to be offering refunds to pregnant women concerned about the Zika virus, as the World Health Organisation warns it's likely to spread to all but two countries in the Americas. Pregnant women are being warned of a possible risk to their unborn baby, although the link is yet to be proven. Cover-More is offering coverage for cancellation to clients who are pregnant, bought their policy before 23 Jan, and are travelling to a country listed on the Centre for Disease Control (CDC) website as being affected by the virus. To see affected countries, **CLICK HERE**

Singapore Fingerprinting

Singapore will scan and record the fingerprints of all visitors from Jun, according to widespread reports. The measures, aimed at beefing up security, were announced by a minister in Parliament this week. Fingerprints will apparently be captured by travellers arriving at all ports, and will 'facilitate automated self-clearance during departure', the minister said.

QF's New Safety Video

Qantas has opted to use 'everyday Australians' in its new safety video. Filmed against locations across the country, and featuring a distinctly Australian flavour, the video includes scenes like an oxygen mask demonstration at MONA in Hobart, a life-jacket demonstration at Bondi Icebergs, and counting rows to the exit on a Yarra Valley winery. It's being introduced across Qantas' domestic and international fleet from Feb. Check it out HERE



Fly generous Your seat comes with for

Your seat comes with food, drinks, entertainment, luggage allowance and Qantas Points*.









D2

NZ Keeps Norfolk Flights

Air New Zealand has again been chosen as the preferred provider of air services to Norfolk Island following a recent tender, Australian Minister for Major Projects, Territories and Local Government Paul Fletcher has announced. A contract with NZ is expected to be finalised in the coming months, he says.

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Facebook

Queenstown To Get Night Flights

Air New Zealand will launch night flights to Queenstown in a move that introduces more flexibility for travellers, offers better international connections and reduces pressure on the airport as visitor numbers grow.

The flights will launch from Jul, subject to regulatory approval, and

NZ's NAN Lounge

Air New Zealand will close its Nadi Airport lounge from 11 Feb for upgrades. The Fiji Airways lounge will be available (on a space-available basis) to Elite/Gold members and one guest, and business class passengers. Koru/ Elite partners will receive refreshment vouchers for themselves and one guest when checking in for a flight, to use in the new departures area after security. There will be no lounge access for Silver/eVoucher holders.

KLM's Biofuel Flights

KLM Royal Dutch Airlines is to launch biofuel flights from Oslo to Amsterdam. The biofuel forms part of an ITAKA project, and will for the first time be available via hydrant instead of the usual refuelling truck.

will see NZ operate services between Queenstown and Auckland between 0700-2130 daily, using A320 aircraft. The change means NZ will grow capacity between the two cities by 15% in FY2017, with an extra 100,000 seats.

"We believe our proposed Queenstown schedule will be a gamechanger for international travellers in particular with same day connections as well as reduced connection times both to and from a range of destinations across Australia, Asia and North America," says NZ's chief sales and commercial officer Cam Wallace.

NZ, Queenstown Airport and others have been working toward introducing evening flights for some time, and in 2014 the CAA gave them the go-ahead provided infrastructure upgrades were made at the airport and individual airlines met certain criteria.

The new services go on sale by early next week.

... Reduced Pressure

The flights maximise current consented operating hours (0600-2200) during winter and reduce peak-time

pressure on facilities, says ZQN—welcome news with the airport seeing a new record in passenger numbers last year.

News & Product

They spread peak times and improve travellers' experience, says ZQN's acting chief executive Mike Clay. "For domestic leisure travellers it will make a weekend break possible yearround and for business travellers it will mean more flexibility, potentially enabling them to do a return day trip instead of having to stay overnight. It will also mean better international connectivity for all travellers through Auckland." An \$18 million runway and lighting infrastructure upgrade, needed to make evening flights a reality, is due to be completed in Apr.

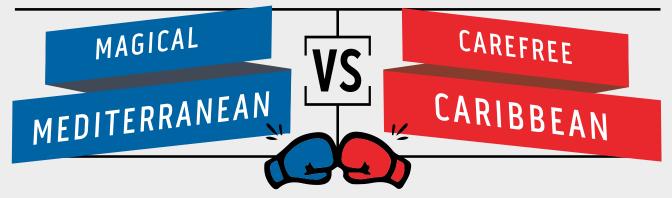
...JQ: Us Too

Jetstar says it's also interested in operating evening flights into ZQN this winter. "Our operational and commercial review of evening flights is continuing and we'll provide further details once the review is completed," says a spokesperson.

Qantas has no immediate plans to operate evening flights to ZQN. Virgin Australia did not respond by press time.



CRUISE SHOWDOWN



WHAT'S YOUR FAVOURITE? SELL FOR YOUR CHANCE TO WIN!

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AU/NZ 18+ only. Must be registered travel agent in AU/NZ & registered with Princess Academy. Ends 11:59pm AEDST 28/2/16. Click here for entry instructions and T&Cs. Permits: NSW LTPS/15/08652, ACT TP15/08055, SAT15/1983

Cruising Today

Thu 28 Jan 16 Page 3



Avalon's Offering A \$4000 Air Credit



Avalon Waterways is marking the early release of its 2017 Preview Brochure with a \$4000 air credit per couple; and says it's the strongest offer they've ever launched with.

The offer applies to all European and South East Asian cruises departing between 01 Ian-30 Iun 2017, for sales to 05 Apr-and the cruise line expects it will be popular, in particular, with clients who may have missed out on particular cabins or cruises last year, or those who have select travel dates in mind and are looking to commit early for travel in 2017.

Another bonus, it says, is the fact

that clients can utilise the air credit however they want to-they can choose which airline they want to fly with and where they want to fly to. Alternatively, for cruises departing after Jun 2017, clients can opt for a discount of up to 15%.

The brochure is available now and includes more than 30 of Avalon's most popular European itineraries on rivers including the Danube, Rhine, Rhone and Seine, as well as in South East Asia on the Mekong and Irrawaddy. Highlights include the popular eightday Romantic Rhine cruise between Zurich and Amsterdam, priced from \$3404pp s/t; and the 13-day Fascinating Vietnam, Cambodia & the Mekong River itinerary between Ho Chi Minh City and Siem Reap, from \$6554pp s/t. Other itineraries range between eight and 24 days. For full details see avalonwaterways.co.nz

Drug Bust, Arrests

A number of passengers onboard Royal Caribbean's Jewel of the Seas have been detained for alleged drug smuggling in San Juan, Puerto Rico. Reports say 11kg of cocaine, with an estimated street value of USD300,000, was uncovered by sniffer dogs during a routine inspection. Seven passengers were arrested, six of them US males.

Sea Cloud 2017 Preview

Sea Cloud Cruises has published its sailing previews for 2017, which are available for bookings. Sea Cloud will cruise extensively in the eastern and western Mediterranean and Adriatic, whilst Sea Cloud II will spend most of her [northern] summer in northern and western European waters. Various routes to the Baltic States and St. Petersburg, Scandinavia, Great Britain and the French Atlantic coast are all in the programme, adds the cruise line. Before the transatlantic crossing heralds both ships for the winter quarters, clients can extend their European summer with trips to Morocco and the Canary Islands. For more, **CLICK HERE**

Tender Stuck On Reef

A tender ferrying passengers from Holland America Line's MS Amsterdam to the beach in Rarotonga became stuck on the reef at Arorangi earlier this week, due to rough sea conditions, reports the Cook Island

The tender had 90 passengers onboard when it became stuck, and after attempts by another tender to remove it from the reef, the Ports Authority were called in to help. The report says crew helped the passengers walk to shore—who didn't seem to mind the 'adventure', with one saying 'everybody was fine on the boat and made a good laugh out of the situation'.

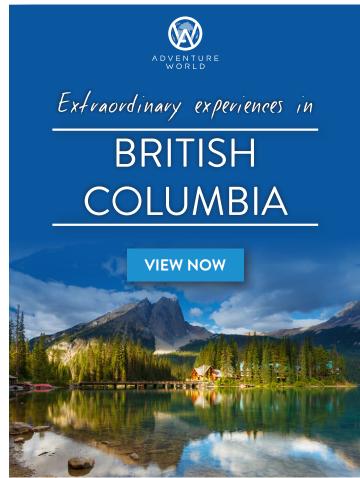


Where Travel Agents go for information on:

- *Destinations *Sightseeing
- *Hotels
- *Restaurants
- *Resorts
- *Shopping
- * Activities
- * Events
- *Tours
- *and much
- *Transport
- more

CLICK HERE and be informed to

earn more commission!







Whoa Aunt Betty

Aunt Betty's 46 years old, loves to travel, is a little quirky, and she's also a new online brand being launched by Flight Centre in Australia.

Due to make her debut at the end of Feb, Aunt Betty, otherwise known as a virtual travel agent, is set to rival the likes of Expedia and Webjet, and will sell package holidays to popular destinations such as Bali and the Gold Coast, according to The Sydney Morning Herald.

Aunt Betty is solely being launched in Australia, and Flight Centre says she may come to New Zealand, but not anytime in the near future. See auntbetty.com.au

STE 2016 Dates

Samoa Tourism Authority advises agents that this year's Samoa Tourism Exchange event will be held 12-14 Apr in Apia.



Cuba Cash Warning; No Hotel Rooms

Adventure World is warning travellers to Cuba to bring sufficient cash to cover their entire trip due to financial restrictions in the country-and to be aware of limited accommodation availability.

"The financial restrictions against Cuba are probably more restrictive now than ever as this part of the embargo continues and international financial institutions are being more cautious than ever," says Adventure World general manager Dave Nicholson. "We suggest travellers bring a visa card and everyone should do their cash advances in Havana before departing to other parts of Cuba."

More Mariah Dates

Mariah Carey has announced 18 more shows for her sell-out Las Vegas residency, Mariah #1 To Infinity at The Colosseum at Caesars Palace. The extra shows are scheduled for 07-25 Jun and 24 Aug-11 Sep, and go on sale 1000 29 Jan (US Pacific time). Tickets are also still available to some Feb shows, including on Valentine's Day. Prices range from USD55-250, see thecolosseum.com

Recent softening of ties with the USA has seen Cuba increase in popularity with tourists, and there's not enough accommodation to cope with the growth, adds Nicholson.

"Hotel availability—particularly 4 and 5 stars—is extremely limited for the time being. Not only has there been a large increase of travellers but a number of properties are currently undergoing refurbishments," he says.

Trafalgar Incentive

Trafalgar is offering agents a \$200 voucher per person for new bookings on its 24-day Canada and Alaska guided holiday, departing New Zealand 05 Jun. Spaces are selling fast on the trip, which also includes the Rocky Mountaineer Train in SilverLeaf class and an Alaskan Inside Passage cruise. It's from \$13,495pp t/s which also includes sightseeing, guides, accommodation, many meals, transport, travel director and tour leader, Air New Zealand flights. Trafalgar also reminds agents that from 15 Mar, air travellers to Canada (other than US citizens and visa holders) need an Electronic Travel Authorization (ETA). See cic.gc.ca/english/visit/eta.asp

Alaska Brand Refresh

News & Product

Alaska Airlines has unveiled its first major brand change in 25 years, which will be introduced across its fleet, throughout the airport, on

digital channels and in marketing materials. Alaska's refreshed look has retained the airline's famous Eskimo, and the airline says the change is an 'evolution, not a revolu-



tion'. The Eskimo has featured on AS tails since 1972, but his profile has been modernised 'to optimise his facial expression so it was clear to our newer customers that he represents warmth and kindness'. Alaskans love speculating over just who inspired the Eskimo, says AS, so to celebrate the launch of the new livery, the carrier is telling the story behind him. Check it out HERE. By the end of the year, 40 of the airline's aircraft will sport the new livery, and all 111 airports AS and its regional partners serve will be rebranded. There's already a new lobby and 41 newly branded gates at Seattle-Tacoma International Airport. See alaskaair.com/welcome

Launch your career



Account Manager - TMC

- Commercialise your Travel Account Management expertise to drive Air New Zealand's TMC portfolio
- · Strategically grow a mix of new and established TMC client base
- · Nationwide focus domestic travel required

In business, strong partnerships are everything. That's why at Air New Zealand, we are the preferred partner for many of New Zealand's leading TMC and Travel Industry partners. We understand our client's needs and challenges and are fully committed to partnering with them to provide world-class solution. We invest in the relationships to reap key return on investment!

As the Travel Management Company (TMC) Account Manager, you will drive and present a compelling travel solution to our TMC clients with a key focus on account retention, sales optimisation and high customer satisfaction. Commercially astute, you will champion and build a value proposition to your strategic portfolio delivering transparency around financial and marketplace performance whilst driving Air New Zealand's profitability and competitive offering.

As a trusted advisor, your strong relationship management skills will enable you to provide tailored advice and lead processes to obtain strategic action on your client portfolio. As a self-starter, you will target business growth and have the discipline to execute the competitive plans to market. Critical to this position is the need for a wide reaching travel industry network along with the ability to leverage your proven account management expertise. It is a given that you will have outstanding relationship skills, coupled with solid influencing and negotiation skills, to quickly establish strong working relationships with our key internal and external stakeholders.

Strong commercial acumen, financial acumen and proven results within an account management role are key. This role is an outstanding opportunity to heighten exposure and experience within Account Management however confidence, knowledge and ability must come naturally for you to influence and gain credibility! As this is a nationwide position, there will be domestic travel requirements on a weekly basis with some involvement in after hour functions and famil hosting.

Why not partner with us today and play a key part in the development of the core area of our business? Don't miss out - apply online today or for more information contact Camilla Lehn-Pedersen on (09) 336 3242.

Applications close: Sunday, 31st January 2016.

A STAR ALLIANCE MEMBER 💎





p5



Contiki: FML To OMG

Contiki has created a series of animated 'OMG to FML' characters to answer any doubts young travellers might have about their trip, including going it alone, if they have enough time and budget worries. Contiki's also reminding agents that anyone booking before 25 Feb will receive 7.5% off 2016/17 Europe trips. See contiki.com/omg

GO Vietnam Deals

GO Holidays has Vietnam packages on sale to 31 Mar, including fournight beach breaks in Hoi An from \$379pp t/s; a two-day Ninh Binh experience from \$429pp t/s; and a three-day Halong Bay cruise from \$559pp t/s. Contact GO for details.

Big Development In Samoa

It's set to be a busy year for tourism in Samoa with new hotels and resorts opening, paired with plenty of events and attractions.

Speaking at a lunch in Auckland yesterday for key trade partners, visiting Samoa Tourism Authority's Dwayne Bentley said this year is going to be a 'game changer' for the country. An inclination, perhaps, was the 'huge growth' in the Kiwi market last year, and with more offerings this year, this is looking set to increase yet again.

Bentley added that agents can expect to see him here in New Zealand more often, working closely with local rep Sonny Rivers, in a bid to further build relationships with the trade and in general, be more visible in the Kiwi market.

New for 2016 includes the much anticipated opening of Sheraton Samoa's Aggie Grey's Hotel & Bungalows which is marked for 15 Apr, adding 175 new rooms to the market. Sheraton Samoa's Carl Amos said while there have been a few delays, after seeing the hotel last week, 'it's looking very much on track for that date'.

There's also the Taumeasina Island Resort tipped to open 01 Jun. Situated

on the north coast of Apia, the fourstar resort will offer a mix of hotel suites and private villa accommodation, conference and wedding facilities, watersports and more. Former All Black Michael Jones has signed on as brand ambassador, and the resort is set to crank up its promotions, as well as work closely with agents. Meanwhile, the owners of Saletoga Sands are on track for a soft opening of sister property Saletoga Beach Hotel & Bungalows in Apr, advises Coconuts Travel Marketing. Once complete, clients will have the choice of staying in one of nine beach bungalows, or in a two storey hotel room block.

News & Product



Samoa Tourism Takes Trade To Lunch

Pictured at yesterday's event is: **1** Savaii Lagoon Resort's Bruce McCallum and Tanoa Hotels' Nick Ridling. **2** Lifestyle Holidays' Sharon Martin pictured with World Resorts of Distinction's Lisa Linn. **3** Our World's Rick Felderhof pictured with Asia Pacific Travel Marketing's Gaye Wood. **4** Aga Reef Resort & Taumeasina Island Resort's Laura Wadsworth and Our Pacific's Gemma Cameron. **5** Samoa Tourism's Sonny Rivers and GO Holidays' Alisa Wilson.



Business Development Manager

NEW ZEALAND

Back-Roads Touring is a unique small group touring concept offering fascinating and leisurely regional tours throughout the UK & Europe.

With small group sizes, we provide an intimate and relaxing travel experience, taking our guests off the freeways and onto the back roads to enjoy seasonal cuisine, charming accommodation and authentic cultural experiences.

This is a fantastic opportunity for a passionate individual to join our growing team and represent an innovative brand and style of touring. This position will be based in Auckland.

Key Responsibilities & Requirements

- Managing trade relationships within New Zealand
- Building and nurturing travel agency partnerships with the ability to prioritise those agencies which you identify as having the best growth potential for the brand
- Increasing trade sales from New Zealand year on year with aggressive annual growth targets for the brand
- Developing and providing training sessions for agency partners initially and then ongoing for new starts
- 3+ years of business development management within the travel industry
- The ability to travel extensively

Applications which do not address these points will not be considered. Only short-listed applicants will be contacted.

Please send your application and supporting letter to Hugh.Houston@backroadstouring.com.au by 31 January.

www.backroadstouring.com



Wholesale Travel Consultant – South Pacific

House of Travel Product - Tangihua Street

House of Travel (HOT) Product is the specialist wholesale division 100% owned by House of Travel. In this role as Wholesale Travel Consultant, you will be a vital part of the South Pacific team providing a professional standard of product knowledge to our HOT retail outlets. You will provide fast and accurate product support to the HOT outlets ensuring they maximise sales and provide suitable solutions to our customers. In addition, you will actively create and take opportunities to increase sales for HOT Product and the Retail Travel customer group and look for and implement continuous improvements to the way HOT Product operates.

The key to your success in this role will be:

- Industry experience of at least two years
- Knowledge of, and the ability to work across all South Pacific destinations is essential
- · Strong written and oral communication skills
- A standout team member with a desire to share ideas
- The ability to work under pressure and meet deadlines
- · Excellent attention to detail
- Bucket loads of initiative
- · The desire to learn and develop your skills and knowledge
- An out there kind of personality

Please apply with a covering letter and up to date CV to Rose Fong-Anthony at rmfong@hot.co.nz
Applications close Friday, 19th February 2016.

houseoftravel.co.nz/careers



London Tourism Growth

London continued to welcome record numbers of international tourists Jul through Sep last year, when it received more than 5.2 million visits to the capital, according to London & Partners. The numbers represent a 5.9% increase on the same time in 2014, while the capital has seen a 22.5% increase in the number of international trips from 2009-14.

"We really know how to roll out the red carpet and put on a show for the millions of visitors who flock here year after year," says London mayor Boris Johnson. "With another exciting programme of events planned this year, as well as our unbeatable cultural and other attractions, we are looking forward to welcoming even more tourists in the months ahead." These include the 40th anniversary of Punk, the Rolling Stones' EXHI-BITIONISM exhibition at the Saatchi Gallery, a year-long programme commemorating the 400th anniversary of Shakespeare's death, and city-wide celebrations for Queen Elizabeth's 90th birthday. See visitlondon.com

Australia's New Coastal Campaign

Tourism Australia has launched its new campaign starring Chris Hemsworth and focusing on the country's aquatic and coastal experiences.

The campaign was unveiled in New York and features a voiceover by Hemsworth,

who recently signed on as a TA am-

"Already 70% of our international visitors enjoy an aquatic or coastal experience as part of their trip to Australia, so this is a campaign we know will resonate strongly across all our key markets," says TA boss John O'Sullivan. "While Australia is known for its natural beauty, the world still doesn't have a full appreciation of the breadth, depth and quality of our aquatic and coastal experiences. They've always been an important part of our destination story but they've never before taken centre stage."

The campaign covers experiences representing every state and territory, including a helicopter ride over the 12 Apostles; swimming in Syd-



ney Harbour; snorkelling on the Great Barrier Reef; kayaking through Katherine Gorge; driving on the beach in South Australia; cycling around Lake Burley Griffin; sailing off Rottnest Island; and walking the Three Capes Track in Tasmania.

It's being rolled out across the world, and will be accessible in New Zealand via the TA website and social media platforms. Check it out **HERE** Kiwis can also get a taste of Australia's aquatic jewels through the David Attenborough Great Barrier Reef series, which is currently screening on TV One.

St Regis Malaysia

Malaysia will receive its first St Regis property in Apr, with the opening of the St Regis Langkawi. The hotel will feature 85 suites and four water villas, with views of the Straits of Malacca. Other highlights include five food and beverage venues, Iridium Spa, and the largest swimmable lagoon on the island. It's around a 20-minute drive from Langkawi International Airport.

Face Of The Future

PATA is once again calling for entries to its annual PATA Face Of The Future award, which will see a young travel and tourism professional flown to the annual PATA summit in Guam in May to receive the awards, as well as being appointed to the PATA board as a non-voting member and observer. Individuals are eligible to enter if they are under 35, working for a PATA member organisation or studying at a PATA institution, and are committed to developing the Asia Pacific travel industry. Entries close 04 Mar, see pata.org/face-of-the-future



Canberra Ballooning

The Canberra Balloon Spectacular will return 12-20 Mar, bringing balloons of all shapes and sizes, from all over the world, to the skies above the city. See balloonspectacular.com.au

Launch your career



Account Support - TMC

- Trusted sales support to our Indirect Distribution Sales Management team
- Combine your business acumen with determination to succeed and drive high team performance
- Proactively deliver stakeholder engagement

When it comes to providing high level support you know what it takes to keep your managers and team at the top of the game. As an Account Support you are the backbone of the indirect distribution team. Your expert sales administration skills will proactively assist the team to maximise revenue and support the ongoing viability of the business.

Reporting to the Travel Management Company (TMC) Sales Manager, you will be a critical part of the team and be accountable for:

- Providing proactive administration support to the TMC Sales Manager and Distribution Sales team
- · Ensuring analysis and indirect distribution sales management reporting are readily available to support key decisions within the team
- Coordinating specific events, educationals, customer workshops and famils
- Managing key internal and external stakeholder management and networks
- Maintaining the indirect distribution databases

Your drive for results to "make it happen" and ability to deal with ambiguity will be highly valued, as shall your commercial nous and collaborative approach to relationship building. Juggling multiple tasks concurrently shall be second nature, as you constantly strive to work ahead and remain two steps ahead. You will be analytical and methodical in nature and enjoy investigating information to resolve any challenges that may come up. This is a great opportunity for someone who is solutions oriented, and who can question the status quo via all means of communication.

Your proven experience in booking and reservations systems (e.g. Sabre, Carina) and Microsoft Office suite in Word, Excel and PowerPoint is essential. Exposure to management reporting systems, putting together presentations would be advantageous but it will be your attention to detail and creative solution focused mind that will set you apart from the rest.

Sounds like you? Apply online or call Camilla Lehn-Pedersen on (09) 336 3242 for further information.

Applications close: Sunday, 31st January 2016.

A STAR ALLIANCE MEMBER 💎





Fiji Wedding Documents

Coconut Crab Wonderz, an express wedding documentation service provider, will be one of the more unique products on show at the Tourism Fiji Wedding Expo in Mar, says the NTO. The Nadi-based company can help with everything from applying for special licenses to registering marriages, says founder Leilani Tokalautawa. It works with other operators such as Sheraton Fiji Resort, Namale Resort and Koro Sun Resort, allowing wedding coordinators to focus on wedding preparation and not worry about the paperwork, she says.

Coconut Crab Wonderz will also be exhibiting their company, Tokman Holdings, and their newly established Photobooth hiring business—one of the first in Fiji.

The wedding expo is on 19-20 Mar at the Shangri-La's Fijian Resort's Exhibition Centre.

HA Says Aloha To New Kiwi Team



Hawaiian Airlines has a new sales team line-up as the carrier gets set to switch from its long-time GSA arrangement with The Walshe Group to the carrier's own office.

As announced earlier, Russell Williss will continue to head up the Kiwi operation, now as country director, and Nick Dew has started as HA's Kiwi sales and distribution specialist. At the same time Lindsey Morgan has a new job title, and is now HA's national account executive; and Mis-

cha Knox is the new business development executive. Knox has worked in various business development roles and was most recently a recruitment consultant.

Williss says the expanded team is looking forward to working closely with the trade to further grow the number of Kiwis visiting and revisiting Hawaii.

Pictured is Nicholas Dew, Mischa Knox, Lindsey Morgan and Russell Williss.

Trafalgar Outlander

News & Product

Trafalgar has created flyers for agents to promote its two new TV and movie-inspired guided holidays in Scotland and Ireland.

The 13-day Highland Trail Inspired by Outlander holiday is from \$5075pp t/s, travelling from Edinburgh to Glasgow via the Highlands including visits to the Orkney Islands and the Isle of Skye.

On the 11-day Celtic Filmscapes holiday (from \$4425pp t/s) clients will explore the best of Ireland and Scotland for fans of *Game of Thrones, Outlander, James Bond, Cloud Atlas, Chariots of Fire, Michael Collins* and *My Left Foot.*

Savings of 7.5% are available for bookings and payments prior to 29 Feb. Contact Trafalgar for details.

Stay & Play In Brisbane

GO Holidays has a four-night Hotel Jen Brisbane and Tangalooma Island Resort package from \$805pp d/s. Included is breakfast daily, a day trip to Australia Zoo, dolphin feeding and more. The offer is valid for sales and travel to 31 Mar 2017.

Industry Diary

FEBRUARY 2016

Brand USA Discover America Events

Christchurch: Mon 22, Rydges Latimar Hotel, 1700-2130. Auckland: Tue 23, The Cloud, Queens Wharf, 1700-2130.

Air New Zealand Vietnam Roadshow

Tauranga: Wed 24, Club Mount Manganui, 1800-2000.

Nelson: Mon 29, Green Bamboo Vietnamese Restaurant, 1730-2000.

JAWS Roadshow

Dunedin: Mon 29, Scenic Southern Cross Hotel, 118 High Street, 1700-2000

MARCH 2016

Air New Zealand Vietnam Roadshow

Wellington: Tue 01, Annam, 1730-2000.

Palmerston North: Wed 02, Saigon, 1730-2000.

New Plymouth: Thu 03, Copthorne Grand Central, 1730-2000.

Napier: Tue 08, The Gin Trap, 1800-2000.

Christchurch: Mon 14, Zaffron, 1800-2000.

Dunedin: Tue 15, Vault 21 – 21 The Octagon, 1730-2000.

Hamilton: Tue 22, Viet Thai Village, 1800-2000.

Auckland: Wed 23, Air New Zealand Customer, Innovation and Collaboration Centre, 1800-2000.

JAWS Roadshow

Christchurch: Tue 01, Rydges Latimer Hotel, Latimer Square, 1700-2000

Nelson: Wed 02, Rutherford Hotel, 27 Nile Street West, 1700-2000.

Whangarei: Tue 08, Forum North,

7 Rust Ave, 1700-2000.

Napier: Mon 14, War Memorial
Conference Centre, 48 Marine

Conference Centre, 48 Marine Parade, 1700-2000.

Wellington: Tue 15, Rydges WLG, 75 Featherston Street, 1700-2000.

Palmerston North: Wed 16, Distinction Hotel, 175 Cuba Street, 1700-2000.

New Plymouth: Thu 17, Novotel Hotel, Cnr Of Hobson and Leach Streets, 1700-2000.

Tauranga: Tue 22, Tauranga Yacht Club, 70 Keith Allen Drive, 1700-

Hamilton: Wed 23, Novotel Tainui, 7 Alma Street, 1700-2000.

Cook Islands Roadshow

Christchurch: Tue 08, Hagley Oval, 0730-9030.

Wellington: Wed 09, Rydges Hotel, 0730-9030.

Auckland, North Shore: Wed 09, Spencer on Byron, 1730-2030. South Auckland: Thu 10,

Waipuna Suites, Highbrook, 0730-0930.

Auckland CBD: Thu 10, The Heritage Hotel, 1730-2030.

The Safari Company information evenings

Rotorua: Wed 09, Alpin Motel & Conference Centre, 1800.

Taupo: Thu 10, Catellis Motel &

Conference Centre, 1800.

Napier: Mon 14, War Memorial Rm1, 1800.

Carterton: Tue 15, Events Centre,

Palmerston North: Wed 16, Pavillion Motel & Conference Centre, 1800.

APRIL

Tourism Fiji Bula Marau Family Roadshow

Palmerston North: Mon 04, Distinction Hotel, 0700-0930. Christchurch: Mon 04, Tait Conference Centre, 1730-2015. Wellington: Tue 05 April, Amora

Hotel, 1730-2015. **Hamilton**: Wed 06, Ferrybank

Reception Centre, 1730-2015. **Auckland**: Thu 07, Stamford Hotel, 1730-2030.

Auckland North Shore: Fri 08, QBE Stadium, 0700-0930.

Asia Now roadshow

Dunedin: Tue 05. Christchurch: Wed 06. Wellington: Thu 07. Tauranga: Mon 11. Hamilton: Tue 12. Auckland North: Wed 13. Auckland East: Thu 14. Venues, times tba.

Avalon Waterways 2017 Launch

Kerikeri: Wed 06, pm. Petone: Wed 06, pm. Whangarei: Thu 07, pm. New Plymouth: Thu 07, pm. Hamilton: Mon 11, pm. Tauranga: Tue 12, pm.

Auckland, North Shore: Tue 12, pm.

Dunedin: Tue 12, pm.
Auckland, East: Wed 13, pm.
Timaru: Wed 13, pm.
Napier: Wed 13, pm
Auckland, West: Thu 14, pm.
Palmerston North: Thu 14, pm.

Ashburton: Thu 14, pm. Christchurch: Tue 19, pm. Invercargill: Wed 20, pm Queenstown: Thu 21, pm. Nelson: Wed 27 Apr, pm.

Blenheim: Thu 28, pm. Times, venues tba.

Samoa Tourism Exchange 2016 Tue 12-Thu 14, details tba. Vanuatu Tourism Roadshow

Christchurch: Mon 18. Wellington: Tue 19.

Auckland: Wed 20. Times and venues tba.

Asia Road Show: Cathay Pacific/Adventure World/ Exodus Breakfast updates

New Plymouth: Tue 19.
Palmerston North: Wed 20.
Wellington: Thu 21.
Times and venues tba.

TRAFALGAR

