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Wednesday 03 February 2016

Issue 3239

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Expedia: Kiwis Fly High, And Often

New Zealanders are among the world's most travelled flyers with some 31% of all Kiwis found to have flown more than five times in the past two years, shows a new survey by Expedia.

The company's Passenger Preferences Index is a global study examining the preferences and behaviours of flyers, which surveyed more than 11,026 travellers from across 22 countries, including New Zealand, last Dec.

Calling Kiwi flyers 'among the most active in the world', the Expedia poll showed that 31% of New Zealanders had travelled more than five times in the past two years, ahead of the global average of 27%. The most frequently flying nations were Norway (47%) and Mexico (42%).

.. Meal, Leg Room Top

Analysing the New Zealand data, the study shows that Kiwis are content with a full belly and comfortable space when in the air, says Expedia.co.nz travel expert, Kelly Cull.

Some 62% of Kiwis polled said they would be willing to pay for a meal over any other amenity on a long-haul flight; while a seat with extra leg room was the second most popular priority (44%) for Kiwi travellers, followed by in-flight entertainment (38%).

The importance of in-flight entertainment was also found to increase in line with the length of a flight.

In terms of distraction tactics on

long-haul flights, the poll shows in a flight of 10 hours or longer 80% of Kiwi travellers choose to sleep to pass the time, followed by eating (71%), using the in-flight entertainment (69%) and reading (64%). That said, Kiwis were also found to be the nation most intent on staying active on a long flight—with 51% saying they would walk around the cabin, well above the global average of 31%.

... Top Five

Globally water, a meal, a phone/mobile device, headphones and magazines or newspapers were the top five items travellers polled said they couldn't light without in-flight.

... That Ol' Kiwi Style

It's no surprise that the poll also found that 91% of Kiwi travellers asked said they dressed for comfort 'and didn't care how they looked'.

... Money Or The Bag?

Whilst 64% of Kiwi travellers wanted to avoid airline baggage fees at all costs, New Zealand was among the nations least likely to let excess baggage fees impact how they pack their bags and fell below the global average of 70%. "The motivations behind not checking a bag included avoiding waiting at the baggage carousel (35%), not having to queue at check-in counters (33%) and fear the bag would be lost (25%)," says Expedia.

Industry Golf Day

The industry is being invited to a day on the green as the annual Travel Industry Golf Day returns for its 49th year. The golf day is open to everyone in the industry (including agents, airline staff, hoteliers, inbound operators and rental car companies). It's on from 1230 on 26 Feb at the North Shore Golf Club in Auckland. Entry fee is \$90pp including green fees, light meal and refreshments. There's prizes up for grabs for serious golfers (who have official handicaps), and plenty of other prizes for social golfers, as well as raffles. For details email mike@hoganreps.co.nz

11 Pages This Issue

News.....	p1, p2, p4, p5, p7, p9
Cruising Today	p3
LAX	p6
helloworld	p8
APT Travelmarvel.....	p10-11

New QF Kiwi Boss

Wes Nobelius will start as Qantas' new regional general manager New Zealand, South America and the Pacific Islands from 01 Mar.



Nobelius is on the IATA legal committee, and has held positions at QF since 1996, most-recently as the deputy general counsel, managing Qantas Group business matters and general commercial support.

Departing QF Kiwi manger Igor Kwiatkowski, will be returning to Qantas Headquarters in Sydney after his three years in New Zealand, to take up a new role as QF's executive manager loyalty operations.

QF says Kwiatkowski has played an integral role developing the carrier's partnership programmes and built strong relationships with the carrier's trade and corporate customers in the region.

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 Rob Driver Guide

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CX's A350XWB To AKL

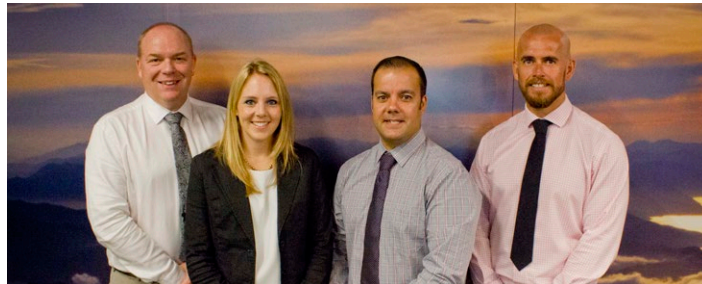
Cathay Pacific's new A350 XWB aircraft will launch on the Hong Kong-New Zealand route later in the year, making Auckland one of the first places to see the aircraft and bringing with it the chance to sell a 'brand new product', says CX country manager New Zealand and Pacific Islands Mark Pirihi.

"The A350 will have a completely new business, premium economy, and economy class, with all new seats," says Pirihi. "There are some other new developments in the pipeline which will also interest our passengers that we are eager to announce soon. We are highly anticipating the arrival of the A350 and are proud to be one of the first ports to have this new fuel efficient and ultra-comfortable aircraft."

SQ Stopover Updates

Singapore Airlines advises agents it has updated its Stopover Packages for travel in 2016/17. Packages include Singapore Stopover Premium and Singapore Explorer Pass. They are on sale to 30 Sep for travel 01 Apr-31 Mar 2017. See krisport.co.nz for full details.

Air NZ Ramps Up Regional Focus



A new regional sales team is the cornerstone of Air New Zealand's focus on its domestic regional business as the carrier responds to increased competition in the market.

The carrier has appointed four new regional sales managers. The new line-up is pictured, from left, Air New



HA To LAX On Sale

Hawaiian Airlines has flights to Los Angeles starting at \$1279, for sales to 2359 on 05 Feb. The fares are valid for travel 01 Mar-22 Jun (with some blackouts), book in L class. Stopovers in Honolulu are permitted. See GDS for details.

Zealander Frank Gibbons appointed as the Central Otago/Southland manager; colleague Kendal Tobeck takes on the Nelson/Marlborough role; and external appointments Jamie Ardell and Colin Barrieff take on the positions in Manawatu and Hawkes Bay, respectively.

NZ's senior sales manager New Zealand regions Jenni Martin says recruitment is still underway for a Taranaki regional sales manager role; and adds that due to the importance of the role to the region and the airline it's critical it places the right person in the position.

"A major focus has gone into the execution to market to ensure the transition across all our customers' channels (trade, SME, corporate and government) is seamless with the indirect sales team supporting a handover," says Martin.

The NZ retail and TMC account manager roles left vacant by NZ's Gibbons and Tobeck are currently in the recruitment process.

... Trade Key

Martin says NZ's investment into its regional sales team reinforces its commitment to its customers to increase its sales presence and deepen partnerships. "We recognise the pivotal role the trade plays in the communities and we intend to work collaboratively with our retail and TMC partners to maximise opportunities within our regions."

The new regional sales team has completed an induction and NZ says it has an interim solution in place for the Taranaki region.

Fee For UM On NZ

Clients booking unaccompanied minors on Air New Zealand will now need to pay a service fee of \$15 one-way on domestic flights and \$40 one-way on international flights. The charge follows NZ's introduction of new Airband electronic wrist bands in Nov, which track unaccompanied children. They were issued at no charge until today. UNMR must now be selected as an ancillary product from the ancillary catalogue in Amadeus, Galileo and Sabre with payment processed as an EMD-A. Pick-up and drop-off details need to be entered through the 'manage booking' online page once payment has been processed in the GDS. See airnzagent.co.nz

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**HAWAIIAN
AIRLINES**

Solomons 'Huge Potential' In Cruise

Building on its potential as a 'new and exciting' cruise destination, the Solomon Islands is set to welcome eight separate cruise visits this year—a 100% increase on 2015—and it expects Kiwi travellers will take advantage of this.

Solomon Islands Visitors Bureau chief executive Josefa Tuamoto says given the large number of Kiwis who cruise the South Pacific every year, the potential these new cruise options offer the destination is 'huge'. "2016 will see both the SIVB and Solomon Islands placing even more emphasis on attracting New Zealanders who are looking for something new in the South Pacific. . . We are keen to let Kiwis know who and

where we are," he says. A senior SIVB tourism team will be visiting New Zealand later this month to meet with key trade partners, he added. Tuamoto attributed the increase to efforts by the national tourist office, along with government and local private sector support, turning what he described as a 'huge potential into an actual reality'.

"Tourism is fast emerging as a major driver for the country's GDP, the government had embarked on a very vigorous process to seize on the opportunity tourism presents and we see cruise as offering huge potential," he says.

Vessels visiting Honiara and cruising within the 992-island archipelago this year include Princess Cruises' Sea Princess and Dawn Princess; Noble Caledonia's Caledonia Sky; Silversea Cruises' Silver Discoverer; P&O Cruises' Pacific Eden; and Seabourn Cruise Lines' Seabourn Odyssey.

MSC's Newest Ships

MSC Cruises has confirmed it will build a further two next-generation ships in the newly created Meraviglia-Plus class. The vessels will be 'even larger and longer as well as richer in features and amenities' and are due for delivery in Oct 2019 and Sep 2020. The ships will have capacity for 6300 passengers.

Antarctica Video Briefing

New videos have been developed by the International Association of Antarctica Tour Operators (IAATO) to brief travellers en route to Antarctica. They reinforce actions clients need to take to ensure their visit is safe and environmentally sensitive. The three-minute animation will be shown to clients travelling with IAATO member operators to supplement the existing general briefing.

Asia Cruise Bargain

GO Holidays advises agents of Star Cruises' five-night Asia cruise, featuring Vietnam and China, which is currently priced from \$729pp s/t, with many inclusions. It's valid for sales to 30 Oct and for travel between Feb-Oct.

Azure's Godmother

Scenic has named Jean Kittson, popular Australian performer and writer, as Godmother to its first river cruise ship on Portugal's Douro River—the 96-guest Scenic Azure. Kittson will christen the river cruiser in Porto in Apr before it commences a full season sailing through Duoro Valley from World Heritage-listed Porto down to Vega de Terron over the Spanish border. Scenic is the first to own and operate a purpose built river cruise ship in the region.



Captain Cook Appt

Captain Cook Cruises Fiji has appointed Lusiana Sinclair as sales and events manager, based in its Fiji office.

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EARLYBIRD SPECIALS
see pages 10-11

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GC Indoor Skydiving

A new iFLY indoor skydiving attraction opens on the Gold Coast in Feb. Visitors will step into a glass tunnel and lean into a column of air which simulates what it's like to sky-dive. The attraction is taking bookings for 08 Feb onwards. See downunder.iflyworld.com

Five Nights In Fiji

GO Holidays advises agents that clients can secure five nights at Fiji's Treasure Island Resort, in an Island Bure, from \$745pp s/t or \$375pp f/s. The price includes buffet breakfast daily; free return airport transfers; and kids 11 years and under can eat free from the children's menu. The offer is valid to 25 Mar for travel 01 Feb-31 Mar. GO has full details.

ISSN 1176-5275

Travel Today (incorporating Tabs on Travel) is published by Tabs on Travel Ltd, New Zealand. Ph +64-9-415 8111. news@traveltoday.co.nz tony@traveltoday.co.nz

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Boeing's 737 MAX 8 Takes To The Skies



Boeing's new 737 MAX 8 took to the skies for the first time over the weekend, launching the flight test phase of the 737 MAX program on schedule, says Boeing.

"Today's first flight of the 737 MAX carries us across the threshold of a new century of innovation—one driven by the same passion and ingenuity that have made this company great for 100 years," says Boeing boss Ray Conner. "We are tremendously proud to begin testing an airplane that will deliver unprecedented fuel efficiency in the single-aisle market for our customers."

The aircraft is the first member of the 737 MAX family to begin flight testing. It will deliver the 'highest efficiency, reliability and passenger comfort in the single-aisle market'.

says Boeing, with 20% lower fuel use than the first Next-Generation 737s, and 8% lower operating costs than the A320neo. The 737 MAX extends the next-generation 737 range advantage by 1055km to 6510km.

AKL Maintenance

Auckland Airport will be reducing the operating length of its runway for the next eight weeks to enable maintenance work to be undertaken on a neighbouring taxiway. From 04 Feb-31 Mar, the airport's runway operating length will be reduced by 292m to 3043m. This will enable the airport to replace 310 concrete slabs on the 'A1A' taxiway, used by aircraft to access the eastern end of the runway. The slabs need to be replaced every 30-50 years, says the airport. The shorter runway means aircraft will not use SMART Approach flight paths to Auckland Airport from the east during the maintenance period. The maintenance isn't expected to impact flight schedules.



LAX Route Closure

Travellers heading to Los Angeles Airport from areas east of downtown Los Angeles are being advised of possible delays and detours this weekend, with the city closing US Route 101 through the city from 2200 05 Feb until 1400 07 Feb. The 2.5 mile section of road will be closed from the Interstate 10/Interstate 101 split to the Interstate 5/Interstate 10/Interstate 1010 interchange just east of downtown Los Angeles. See sixthstreetviaduct.org

South America Adventure

Adventure World has a new 22-day itinerary across South America, experiencing the highlights of Argentina, Brazil and Chile including Machu Picchu, Rio de Janeiro, Buenos Aires and the Iguazu Falls. Crossing South America is priced from \$11,049pp including accommodation, meals as per itinerary, sightseeing, entrance fees, luggage fees at airports and hotels and flights as per itinerary.

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Universal's Online Res

Universal Studios Hollywood is introducing EZ Rez, an online ticket purchasing system featuring an 'array of new customer benefits'. As well as allowing clients to book date-specific tickets, EZ Rez ticket holders will be able to secure early entry to The Wizarding World of Harry Potter when it opens 07 Apr. Clients purchasing admission tickets and annual passes via EZ Rez will also save on advanced online transactions. Anytime admission tickets will continue to be available. See universalstudioshollywood.com

NYC Tourist Flights

Tourist helicopter flights over New York City are set to be reduced after residents groups and local politicians voiced concerns over 'incessant noise pollution'. Reports say no flights will be allowed on a Sun, starting 01 Apr; flights over Governors Island will be banned; and the flights to and from Downtown Manhattan Heliport at Pier 6 in Lower Manhattan will be cut by 50% to around 30,000 flights a year, come 2017.

Rail Plus Agent Training Programme

Rail Plus has opened its Global Rail Expert training programme to Kiwi agents, and there's \$2000 in Countdown vouchers up for grabs for the top graduates.

The online training program has officially launched, and features 10 modules to complete over a seven-week period.

They cover a range of rail-related topics, like Eurail, European high-speed rail networks, the Swiss Travel System, Great Train Journeys and the latest products and services from VIA Rail, Rocky Mountaineer and Amtrak—as well as a special module on Qatar Airways.

The top graduate (as judged by the number of questions answered correctly and overall time taken to complete the course) will win a \$1000 Countdown voucher, with second and third placed graduates winning \$750 and \$250 vouchers.

"There is a clear hunger for rail knowledge among New Zealand travel agents and the Global Rail Expert program provides a fun and informative way for participants to take their skills to an entirely new level," says

Rail Plus boss James Dunne.

"Graduates will emerge with enhanced confidence and an enriched understanding of international rail, which in turn will have a positive impact on their future sales performance." See railplus.co.nz



Oaks Hotels & Resorts Expands To India

Oaks Hotels & Resorts is 'forging ahead with its international expansion plans', announcing the launch of its first property in India, Oaks Neemrana, scheduled to open in 2017. Located southwest of New Delhi, the 116-key hotel will feature a combination of self-contained studios and one- and two-bedroom apartments, as well as a pool with swim-up bar, gym, children's play zone, two dining destinations, conference space and more. Oaks Neemrana will form part of a larger lifestyle development that will also see the completion of NSP Acardia Mall—Neemrana's newest shopping and entertainment destination—which will be positioned beneath the hotel. For further details see oakshotels.com

Agent Hypnotised, Nearly

A Palestinian national who tried to hypnotise a travel agent in a southern Lebanon city was arrested by police after his attempts were unsuccessful.

Reports say the travel agent began to scream after starting to feel faint, with the man saying words she did not understand. The motive behind his act, however, is unknown. Hoping for an upgrade, perhaps?

A STAR ALLIANCE MEMBER



Gold Coast Mega Famil

16 – 20 March

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Sell the Gold Coast between 2-7 February 2016 and go in the draw to win 1 of 22 spots on the Gold Coast Mega Famil in partnership with Gold Coast Tourism.

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More Ride Options For LAX Passengers



Pic: LAWA

UberX has been given the green light to offer passenger pickups at Los Angeles International Airport, in a move designed to improve the experience for arriving passengers.

City authorities say they have worked to bring Uber to LAX in a way that is



Pic: Rock & Brews Facebook page

Wining & Dining In T1

Westfield is set to roll out 24 new retail and dining options, as part of the redevelopment of Southwest's Terminal 1. The airport and Westfield say the revamped terminal will sport a 'hip, modern Californian feel that taps into the L.A. feeling and energy of the Southwest brand'. LAX's Terminal 1 is also set to be the first airport retail location to boast a Quiksilver store. The Huntington Beach headquartered surfwear company will be joined by retail and dining outlets such as Rock & Brews, which is co-owned by Kiss rockers Gene Simmons and Paul Stanley and known for its craft beers and American 'comfort' food. Others include Brookstone and a Be Relax airport spa (its first location at LAX).

regulated, monitored and safe.

The agreement negotiated by the Board of Airport Commissioners protects nearby neighbourhoods with technology that prevents drivers from parking on their streets while they wait for calls. This is great news for both passengers and neighbourhoods, says the airport.

Uber is the second ride-service provider to be licensed at the airport, following Lyft's launch at LAX in December.

"Ride-hailing services are proving to be very popular with our airport guests. Data from the first two weeks of the service shows there were nearly 50,000 drop-off and pick-up trips," says Deborah Flint, chief executive officer of Los Angeles World Airports. "Travellers benefit, as well as the airport. Revenue generated will be invested to continue improving LAX."

... Where To Go

UberX, the service that contracts with owner-drivers of private vehicles, will pick up and drop off passengers on LAX's Upper/Departures Level, but only at curbside signs in front of each terminal marked 'Ride Service', advises the airport.

Uber Black, Uber SUV, and Uber Luxe services, which use vehicles of commercially licensed partners (such as limo and town car providers), will pick up passengers on the Lower/Arrivals Level, it adds.

M.Fredric To Terminal 6

Local L.A. boutique M.Fredric has opened in Los Angeles Airport's Terminal 6, as a part of Westfield's expansive retail development at the airport.

The airport's M.Fredric outlet opened in December and is stocking t-shirts, jumpers and sweatshirts, with brands such as Michael Stars, True Grit Clothing Co. and Dylan Clothing, Elan, and Wildfox. Described as a 'grab and go' version of the store the boutique is the latest addition to Westfield's planned retail development across the airport. Terminal 6 is due to complete its final stage of upgrades later this year.

Other recent openings in Terminal 6 include Starbucks, Tumi, Belkin and Wahoo Fish Taco.

... Sneak Peek

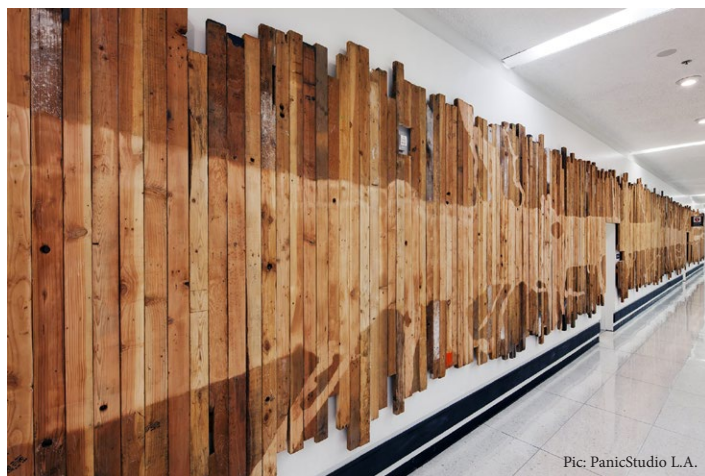
Westfield has released a video of the new-look Terminal 6. For a sneak peek of what's to come, [CLICK HERE](#)

More FlyAway

The LAX FlyAway bus service (USD9 one-way) has added a new stop at Los Angeles Airport which makes it easier for passengers travelling on the existing Van Nuys services to connect with Orange Line Busway services in the San Fernando Valley. Passengers leaving LAX may board buses on the Lower/Arrivals Level in front of each terminal under the green FlyAway Buses and Long Distance Vans sign. Each bus is marked with its service location, adds the airport. For more details, [CLICK HERE](#).

Int'l Record For LAX

Airlines operating to LAX served 74,936,256 total passengers in 2015, up 6% on the record 70,663,519 passengers in 2014, says the airport. The new figures show that a record 20,740,075 passengers were aboard international flights—up 8.5% on the previous year.



Pic: PanicStudio L.A.

New Nature Inspired Art In Terminal 3

Los Angeles Airport, in conjunction with the City of Los Angeles Department of Cultural Affairs, has unveiled new art at LAX's Terminal 3, which will be on display throughout June. Described as works showcasing natural beauty found in the urban surroundings of Los Angeles, there are two new installations in Terminal 3's arrivals area.

Pontus Willfors' 'Douglas Fir Reclaimed' features hundreds of salvaged planks of the wood that have been sanded and chiseled to reveal a life-size image of a Douglas fir tree which spans the hallway.

At the same time Cathy Weiss' installation titled 'Laurel Canyon, Chaparral Habitat: Native Flora and Fauna' celebrates the green habitat of L.A., and showcases coloured woodcut prints inspired by the Laurel Canyon in the Hollywood Hills. Both exhibitions are on view for the public throughout June 2016. For more details, see lawa.org

Want to know what's new and next?



www.LAXishappening.com

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Kimpton's Euro Debut

InterContinental Hotels Group has announced the signing of the first Kimpton Hotels & Restaurants hotel outside of the Americas. Debuting in Europe, the hotel will be located in the heart of Amsterdam. Currently operating as Crowne Plaza Amsterdam City Centre, it will undergo a complete transformation following a full renovation of the lobby, restaurants, facilities and guest rooms. It will open as a 270-room luxury Kimpton hotel in 2017.

Mayan Photo Charge

Clients visiting the walled Mayan archaeological site at Mexico's Tulum National Park will now have to pay if they want to take a photo of their experience. Reports say clients will have to pay MXN45 per device (around \$3.80)—including cell phones, tablets, GoPros, still cameras or amateur video—and is additional to the MXN60 entry cost.

More JQ To Regions



Jetstar this week launched services from Auckland to New Plymouth and Palmerston North, and Nelson to Wellington.

The new flights are in addition to the carrier's Nelson and Napier flights launched last year which are said to be showing 'strong passenger growth'. David Hall, JQ chief executive Australia and New Zealand, said passenger loads on its Kiwi regional services were above 90% in Dec and Jan. New Plymouth Airport has added a

temporary JQ terminal to support the launch of the services and Palmerston North Airport has also made changes to accommodate increased traffic.

1 JQ's David Hall is pictured with Palmerston North airport boss David Lanham; Mayor Grant Smith and JQ's Grant Kerr. **2** Regional JQ boss David Hall is pictured in New Plymouth with JQ's pilots. **3** Ta-dah, the JQ Q300 **4** JQ's Grant Kerr; with New Plymouth Mayor Andrew Judd and JQ's David Hall.

New CCT Interim Boss

Vic Allen has been appointed as the interim head of Christchurch and Canterbury Tourism (CCT), effective later this month. Allen has held senior management roles at Christchurch Airport for 20 years before moving overseas in 2006. He takes over from Tim Hunter, who is leaving CCT after five years for a new role as chief executive of Queenstown-based Southern Discoveries.



Allen says he is excited to be taking up the challenge of leading the regional tourism organisation into its next phase.

Rip Curl Pro In Oz

Torquay's Bells Beach will stage the 55th Rip Curl Pro (24 Mar-05 Apr), advises Tourism Victoria. The World Surf League's top ranked surfers will compete for the prized Bell. Along with the action in the water, there's plenty happening on land between the famous Bells contest site, the local pubs and legendary parties around town, says Tourism Victoria.

Industry Diary

FEBRUARY 2016

Brand USA Discover America Events

Christchurch: Mon 22, Rydges Latimer Hotel, 1700-2130.
Auckland: Tue 23, The Cloud, Queens Wharf, 1700-2130.

Air New Zealand Vietnam Roadshow

Tauranga: Wed 24, Club Mount Manganui, 1800-2000.
Nelson: Mon 29, Green Bamboo Vietnamese Restaurant, 1730-2000.

JAWS Roadshow

Dunedin: Mon 29, Scenic Southern Cross Hotel, 118 High Street, 1700-2000.

MARCH 2016

Air New Zealand Vietnam Roadshow

Wellington: Tue 01, Annam, 1730-2000.
Palmerston North: Wed 02, Saigon, 1730-2000.
New Plymouth: Thu 03, Copthorne Grand Central, 1730-2000.
Napier: Tue 08, The Gin Trap, 1800-2000.
Christchurch: Mon 14, Zaffron, 1800-2000.
Dunedin: Tue 15, Vault 21 – 21 The Octagon, 1730-2000.
Hamilton: Tue 22, Viet Thai Village, 1800-2000.
Auckland: Wed 23, Air New Zealand Customer, Innovation and Collaboration Centre, 1800-2000.

JAWS Roadshow

Christchurch: Tue 01, Rydges Latimer Hotel, Latimer Square, 1700-2000.
Nelson: Wed 02, Rutherford Hotel, 27 Nile Street West, 1700-2000.
Whangarei: Tue 08, Forum North, 7 Rust Ave, 1700-2000.
Napier: Mon 14, War Memorial Conference Centre, 48 Marine Parade, 1700-2000.
Wellington: Tue 15, Rydges WLG, 75 Featherston Street, 1700-2000.
Palmerston North: Wed 16, Distinction Hotel, 175 Cuba Street, 1700-2000.
New Plymouth: Thu 17, Novotel Hotel, Cnr Of Hobson and Leach Streets, 1700-2000.
Tauranga: Tue 22, Tauranga Yacht Club, 70 Keith Allen Drive, 1700-2000.
Hamilton: Wed 23, Novotel Tainui, 7 Alma Street, 1700-2000.
Cook Islands Roadshow
Christchurch: Tue 08, Hagley Oval, 0730-9030.
Wellington: Wed 09, Rydges Hotel, 0730-9030.
Auckland, North Shore: Wed 09, Spencer on Byron, 1730-2030.
South Auckland: Thu 10, Waipuna Suites, Highbrook, 0730-0930.
Auckland CBD: Thu 10, The Heritage Hotel, 1730-2030.

The Safari Company information evenings

Rotorua: Wed 09, Alpin Motel & Conference Centre, 1800.
Taupo: Thu 10, Catellis Motel & Conference Centre, 1800.
Napier: Mon 14, War Memorial Rm1, 1800.
Carterton: Tue 15, Events Centre, 1800.
Palmerston North: Wed 16, Pavillion Motel & Conference Centre, 1800.

APRIL

Tourism Fiji Bula Marau Family Roadshow

Palmerston North: Mon 04, Distinction Hotel, 0700-0930.
Christchurch: Mon 04, Tait Conference Centre, 1730-2015.
Wellington: Tue 05 April, Amora Hotel, 1730-2015.
Hamilton: Wed 06, Ferrybank Reception Centre, 1730-2015.
Auckland: Thu 07, Stamford Hotel, 1730-2030.
Auckland North Shore: Fri 08, QBE Stadium, 0700-0930.
Asia Now roadshow
Dunedin: Tue 05.
Christchurch: Wed 06.
Wellington: Thu 07.
Tauranga: Mon 11.
Hamilton: Tue 12.
Auckland North: Wed 13.
Auckland East: Thu 14.
Venues, times tba.

Avalon Waterways 2017 Launch

Kerikeri: Wed 06, pm.
Petone: Wed 06, pm.
Whangarei: Thu 07, pm.
New Plymouth: Thu 07, pm.
Hamilton: Mon 11, pm.
Tauranga: Tue 12, pm.
Auckland, North Shore: Tue 12, pm.
Dunedin: Tue 12, pm.
Auckland, East: Wed 13, pm.
Timaru: Wed 13, pm.
Napier: Wed 13, pm.
Auckland, West: Thu 14, pm.
Palmerston North: Thu 14, pm.
Ashburton: Thu 14, pm.
Christchurch: Tue 19, pm.
Invercargill: Wed 20, pm.
Queenstown: Thu 21, pm.
Nelson: Wed 27 Apr, pm.
Blenheim: Thu 28, pm.
Times, venues tba.

Samoa Tourism Exchange 2016

Tue 12-Thu 14, details tba.

Vanuatu Tourism Roadshow

Christchurch: Mon 18.
Wellington: Tue 19.
Auckland: Wed 20.
Times and venues tba.

Asia Road Show: Cathay Pacific/Adventure World/Exodus Breakfast updates

New Plymouth: Tue 19.
Palmerston North: Wed 20.
Wellington: Thu 21.
Times and venues tba.



HELLO FUTURE

A NEW BRAND, A NEW JOURNEY

This wonderful industry of ours continues to evolve and change which surely makes travel the best gig in town to be a part of! Opportunities are now arising to take that enjoyment one step further with a number of employment options becoming available at *helloworld*.

Join New Zealand's largest travel network as we begin our journey to a very exciting future. The business already has a long history of success, is supported by a significant Australian parent, offers numerous employee benefits and now sees itself in an enviable position of being able to re-create itself with a fresh, innovative and value packed consumer brand.

HEAD OF STRATEGIC PARTNERSHIPS

This position manages and will lead the Commercial Division with the key responsibility of overseeing the Air and Land Contractors as well as the Air Purchasing Manager.

The key purpose of this role is to ensure our relationships with all major Air and Land Suppliers are mutually held in the highest regard. This in turn will ensure we command market leading contracts and "front of mind consideration" in tactical releases by our preferred partners.

The successful applicant will have the ability to build strong and professional commercial relationships and to maintain these on an ongoing basis with

regular meetings and communications with all internal and external clients. It entails proactive and engaging negotiations with preferred partners to deliver right priced product at the right time via the right channel.

The role will also provide overall leadership and direction to enhance the development and success of the Commercial division and will have a high performing team reporting through to them.

There is a firm line reporting to the Chief Executive Officer and will work closely as the conduit between both the Marketing and Product divisions.

Applications close 5 February 2016

LAND CONTRACTING MANAGER

This role actively manages the commercial land relationships by working with key and preferred suppliers, based both in New Zealand and overseas.

It encompasses the negotiating of commercial terms that will drive revenue by both *helloworld* and its partners.

The position has responsibility for delivering creative, innovative, competitive and available product to both retail networks and corporate brands, all whilst delivering a fair return to *helloworld* profit results.

The successful candidate must be able to hold and manage key relationships internally as well as externally and also be able to understand the analytics of commercial negotiations.

In addition, relevant corporate contracts are to be managed ensuring the Corporate Business Leader's expectations of product are delivered.

There is a firm line reporting to the Head of Strategic Partnerships and will also work closely with the Marketing and Product teams.

Applications close 5 February 2016

AIR PURCHASING MANAGER

This role is governed with delivering market leading airfare initiatives through the *helloworld* New Zealand group.

Key to the success of this role is in Airline relationship management that will ensure tactical and manufactured air delivers us unmatched returns. This will include contributing creative, innovative and competitive air deals to the newly created Product Innovation team for inclusion in campaigns to market and will be in accordance with the product and marketing calendar.

The role will ensure *helloworld* has access to all "best in market" airfares on a daily basis to give our members confidence that we lead in value based offers and will also work with the analysts to ensure timely reporting on campaign results.

There is a firm line reporting to the Head of Strategic Partnerships and will also work closely with the Marketing and Product teams.

Applications close 12 February 2016

All roles are based in Auckland CBD. Expressions of interest and any questions to be sent to:

executiverecruitment@helloworld.co.nz.

All applications will be treated in the strictest of confidence.



Congratulations on taking the first step of your new journey!

Where To Find Romance In NYC

Cage-free Starwood

Starwood Hotels & Resorts has announced plans to source all of its eggs from cage-free chickens across its supply chain by 2020. "Animal welfare is important to our customers and our company, and many of our hotels around the world already use cage-free eggs," says the company. "By transitioning to 100% cage-free eggs by 2020, we further our commitment to doing the right thing."

Belfast Tattoo

The 2016 Belfast Tattoo, described as pageantry, pomp, piping and precision is being held 01-03 Sep at the SSE Arena, says Tourism Ireland. The event attracts thousands of visitors and will feature over 600 performers, marching bands, musicians, and dancers. Performers include the Artane Band, the Drums Corp Coldstream Guards, and Innova, the Irish dance company who rose to fame after reaching the live semi final stage of ITV's *Britain's Got Talent*. If clients enjoy the spectacle and sounds of the bagpipes, drums, brass and flute bands, precision marching, and the style and grace of Highland and Irish dancers, plus exciting displays from European performers--now's the time to grab their tickets, says Tourism Ireland. See belfasttattoo.com

ANA Buys A380s

ANA Holdings has signed a purchase agreement with Airbus covering the firm order of three A380s—which will make it the first Japanese airline to operate the type. ANA Group will take delivery of the aircraft from 2019.



For any clients lucky enough to be in New York City for Valentine's Day, the city's tourism board has highlighted some of the top romantic options taking place all over the city.

In Times Square, there's a Heart of Hearts public art installation featuring 12 golden mirrored hearts; and three minutes before midnight every night in Feb, a special 'midnight moment' will take over the billboards in Times Square. Theatregoers can access two-for-one tickets during Off-Broadway Week; the American

Museum of Natural History is holding a Romance under the Stars event in its Planetarium; and the Empire State Building will be lit up in shades of red, white and pink. For all the romantic options, see nycgo.com/valentinesday

Iran, Airbus Deal

Iran officials have signed two agreements with Airbus covering new aircraft orders and a 'comprehensive civil aviation co-operation package'. Iran Air has agreed to acquire the full range of new Airbus airliners (73 widebodies and 45 single aisle), including pilot and maintenance training and support services to help the entry into service and efficient operations of the new aircraft. At the same time, the government has signed an agreement as part of the country's modernisation of its civil aviation sector, to support the development of air navigation services (ATM), airport and aircraft operations, regulatory harmonisation, technical and academic training, maintenance, repair and industrial cooperation.

Malaysia Advice

The New Zealand Ministry of Foreign Affairs and Trade has reviewed its travel advice for Malaysia, but hasn't changed its risk levels. The review came following a number of recent disrupted terrorist plots and arrests of individuals for terrorism-related offences in Malaysia. Some of these individuals were believed to be plotting to conduct attacks against targets in Kuala Lumpur, says MFAT. It continues to advise of high risk in coastal areas of eastern Sabah, and some risk elsewhere. See safetravel.govt.nz/malaysia



Fashion High Tea

Clients in London over the next few months with a passion for fashion can enjoy The Montagu's new haute-couture afternoon tea, Haute-Tea, which pays tribute to a number of fashion icons through a selection of sweet and savoury treats. This includes the likes of a white iced biscuit which pays reverence to the moment Marilyn Monroe's flying skirt mesmerised a crowd; a leopard print dress biscuit inspired by the larger-than-life movie star Bette Davis; and a red velvet diamond studded macaroon inspired by Elizabeth Taylor. The Haute-Tea will be available daily 01 Feb-31 Mar at The Montagu 1300-1730 Mon-Fri and between 1530-1730 Sat and Sun. It is priced from GBP38pp or GBP47pp with a cocktail.

Wyndham Coffee Dates

Wyndham Grand has launched a new Brew Parlor 'happy hour', offering guests cold-brew coffee and cocktails 1600-1800 Mon-Fri in its hotels in Chicago, Doha, Shenzhen and Istanbul, with plans to roll it out globally throughout the year.



Record Lagoon For Sharm El Sheikh

A new tourism development in Sharm El Sheikh now officially features the world's largest manmade lagoon as its centrepiece, says the Innovative Travel Co. The USD500 million, 750 ha Citystars Sharm El Sheikh tourism development is located 12.5 ha inland from the renowned Red Sea resort. It will feature 12 lagoons with salt water sourced from underground aquifers, hotels, golf courses, marinas, museums and a shopping mall.

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Our prices cover everything as detailed, including: airport and hotel transfers; gratuities; excursions; meals; sightseeing; entrance fees; port charges; portage; and much more.

MORE CHOICE

While an unprecedented number of exclusive, iconic and unique experiences are included throughout your journey, we also allow ample leisure time so you can discover at your own pace and personalise your experience.

15 Day European Gems – Amsterdam to Budapest (EUTC15)

A map showing a river cruise route from Amsterdam, Netherlands to Budapest, Hungary. The route follows the Rhine, Main, and Danube rivers, passing through Germany, Austria, and Slovakia. Key stops include Amsterdam, Cologne, Wertheim, Bamberg, Würzburg, Regensburg, Passau, Linz, Melk, and Vienna. The ship is the MS Excellence Queen.

21 Day European Gems – Paris to Prague (EUTCPP21)

A map showing a river cruise route from Paris, France to Prague, Czech Republic. The route follows the Rhine, Main, and Danube rivers, passing through Belgium, Germany, Austria, and Slovakia. Key stops include Paris, Amsterdam, Cologne, Wertheim, Bamberg, Würzburg, Regensburg, Passau, Linz, Melk, and Vienna. The ship is the MS Excellence Queen.

15 Day Splendours of the Rhine & Rhône – Amsterdam to Arles (EUTCJ15)

A map showing a river cruise route from Amsterdam, Netherlands to Arles, France. The route follows the Rhine and Rhône rivers, passing through Germany, France, and Switzerland. Key stops include Amsterdam, Utrecht, Cologne, Cochem, Ridesheim, Strasbourg, Breisach, Basel, Lyon, and Arles. The ship is the MS Excellence Queen.

21 Day Splendours of the Rhine & Rhône – Paris to Nice (EUTCJPN21)

A map showing a river cruise route from Paris, France to Nice, France. The route follows the Rhine and Rhône rivers, passing through Belgium, Germany, France, and Switzerland. Key stops include Paris, Amsterdam, Cologne, Cochem, Ridesheim, Strasbourg, Breisach, Basel, Lyon, and Arles. The ship is the MS Excellence Queen.

21 Day Splendours of the Rhine & Rhône – Barcelona to Paris (EUTCJRP21)

A map showing a river cruise route from Barcelona, Spain to Paris, France. The route follows the Rhône and Rhine rivers, passing through Spain, France, and Switzerland. Key stops include Barcelona, Arles, Lyon, and Paris. The ship is the MS Excellence Queen.

24 Day Eastern Europe & European Gems River Cruise (EUTCRE24)

A map showing a river cruise route from Amsterdam, Netherlands to Prague, Czech Republic. The route follows the Rhine, Main, and Danube rivers, passing through Germany, Austria, and Slovakia. Key stops include Amsterdam, Cologne, Wertheim, Bamberg, Würzburg, Regensburg, Passau, Linz, Melk, and Vienna. The ship is the MS Excellence Queen.

25 Days Italian Treasures & European Gems River Cruise (EUTCRI25)

A map showing a river cruise route from Amsterdam, Netherlands to Rome, Italy. The route follows the Rhine, Main, and Danube rivers, passing through Germany, Austria, and Italy. Key stops include Amsterdam, Cologne, Wertheim, Bamberg, Würzburg, Regensburg, Passau, Linz, Melk, and Vienna. The ship is the MS Excellence Queen.

26 Day Adriatic Highlights & European Gems River Cruise (EUTCRC26)

A map showing a river cruise route from Amsterdam, Netherlands to Venice, Italy. The route follows the Rhine, Main, and Danube rivers, passing through Germany, Austria, and Italy. Key stops include Amsterdam, Cologne, Wertheim, Bamberg, Würzburg, Regensburg, Passau, Linz, Melk, and Vienna. The ship is the MS Excellence Queen.

12 Day Lofoten Islands & the Midnight Sun (RJTNLJ12)

A map showing a rail and cruise itinerary in Norway. The route includes the Lofoten Islands, Trondheim, and Oslo. Key stops include Honningsvåg, Tromsø, Trondheim, and Oslo. The ship is the Hurtigruten Ship.

15 Day Arctic Circle Express (RJTACJ15)

A map showing a rail and cruise itinerary in Norway and Sweden. The route includes the Arctic Circle, Trondheim, and Stockholm. Key stops include Trondheim, Oslo, and Stockholm. The ship is the Hurtigruten Ship.

9 Day Edinburgh, the Highlands & Islands (RJTSHS9)

A map showing a rail itinerary in Scotland. The route includes Edinburgh, Inverness, and the Highlands. Key stops include Edinburgh, Inverness, and the Highlands. The ship is the Kyle Line.



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*Conditions apply. Information and offers are correct as of 22 January 2016, but may fluctuate due to changes in availability, surcharges, fees, taxes or exchange rates. All pricing and amounts in New Zealand dollars. Offers available until 31 May 2016, unless sold out prior. Offers may be withdrawn at any time. Offers subject to availability and available on new bookings only. Earlybird Specials cannot be combined with any other offer, unless otherwise stated. **ALL FLY/AIR OFFERS:** Based on wholesale airfares in economy class with Singapore Airlines or an airline of Travelmarvel's choosing, and are subject to availability of the related airline booking class. Once sold out surcharges will apply. Airline schedules are subject to change without notice and Travelmarvel is not liable for any additional costs incurred due to airline schedule changes once booked. To be eligible for a fly offer, flights must be booked by Travelmarvel. A non-refundable deposit of \$1,000 per person is due within seven days of booking; a second payment of \$2,000 per person is due by 31 October 2016. However, if fares increase and/or changes in ticketing requirements occur, the second payment may be required earlier. Final payment is due 100 days prior to departure. Your deposit is considered a guarantee of the flight arrangements shown on your invoice and once your deposit is received, flights will be ticketed and will be subject to change and/or cancellation fees. In some cases ticketed flights will be non-refundable. Any changes made after first deposit is received will incur fees. Should you choose to depart New Zealand earlier than your scheduled cruise departure, or make variations to airline routings, surcharges will apply. Cannot be combined with other offers unless specified. **FLY FREE INCLUDING AIR TAXES*:** Offer applies to cruises or land/rail and cruise combinations of 15 days or longer. Flights are based on wholesale airfares in economy class with Singapore Airlines depending on routing (or another airline of Travelmarvel's choosing) from Auckland or Christchurch (enquire for other cities). Offer includes air taxes. Excludes land and rail only holidays. **FLY BUSINESS CLASS FROM \$4,995* PER PERSON:** Flights are based on wholesale airfares in Business Class with Singapore Airlines or, depending on routing, another airline of Travelmarvel's choosing from Auckland or Christchurch (enquire for other cities). Offer includes business class airfare from \$4,995 including air taxes of up to \$250 per person. Offer is only available on cruise holidays of 21 days or more when booking an Owner's Suite, Category A, or A+ located on the Upper Deck. Surcharges may apply due to seasonality and fluctuations in taxes. Business Class airfares are subject to availability of the requisite booking class. Deposit requirements will vary when booking business class airfares. **PAY NO SOLO SUPPLEMENT*:** Offer applies to bookings made in French Balcony suites (Cat C, B, A, and A+) and is applicable to all 15 day (or longer) cruise departures. Applies to the cruise portion of your holiday only, and does not apply to land or touring arrangements in your holiday package. Standard solo supplements apply to City Stays and/or rail or land tours. Cannot be combined with fly free, rail savings, air credits or Business Class offers. **\$500 AIR CREDIT*:** Offer is available on selected tours and departures. Cannot be redeemed for cash and is not transferable. Air credits are only available on select airlines and booking classes of Travelmarvel's choosing. Airfare must be booked by Travelmarvel. **RAIL JOURNEYS:** Save \$1,000 per couple when booking a rail only tour. Credit cannot be redeemed for cash and is non-transferable. **EARLY PAYMENT DISCOUNTS:** \$1,000 deposit must be paid within seven days of booking and paid in full 10 months prior to travel. A saving of \$400 per person (\$800 per couple) is available on cruise itineraries of 15 days or more. A saving of \$200 per person (\$400 per couple) is available on all land, rail and cruise itineraries up to 14 days. Offers are combinable with one fly/air offer, rail offers or with solo traveller offers. **TRAVEL WITH FRIENDS & SAVE \$800 Per Couple** (\$400 per person) when six or more friends book together on the same cruise of 15 days or longer. A \$200 per person saving applies to all land and rail only tours of up to 14 days. This offer is combinable with fly/air offers, solo offers, rail offers and the Early Payment Discount. \$400 per person discount available only when booking a tour of 15 days or more duration whereby the '15 days or more' is part of the tour and not made up of pre or post tour accommodation. Australian Pacific Touring Pty Ltd ABN 44 004 684 619. TM2629_NZ