

TABS ON TRAVEL TODAY

Incorporating Tabs on Travel

Tuesday 21 March 2017

Issue 3505

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Kiwi Travel Still Up, Up And Away

Yields may be down while competition from industry disruptors is growing—but New Zealanders are continuing to make an ever increasing number of international departures.

Figures released today by Statistics New Zealand show that New Zealand residents departed on some 147,400 trips in Feb, up 20,300 trips—or 16% on Feb 2016.

The biggest changes by destination were to Australia, by far the single largest outbound market, up 11% or 7500 departures to 75,140 trips. Travel to India was also up year-on-year, with Kiwis taking 30% more (or 1780) trips in Feb to reach a total of

6360 departures for the month under review. On the flip side Kiwi travel to Tonga slipped 49.2%, or 1300 trips, to a Feb total of 1340 departures.

... Ups and Downs

Looking at departures in terms of percentage highs and lows, the destinations showing the highest Kiwi Feb growth in terms of percentage were Vietnam which was up 57.1% for Feb, year-on-year, (albeit off a small base) and to New Caledonia, up 43.4%. Given the solid outbound growth across most markets there were few destinations which showed a year-on-year decline in Feb travel. However, Vanuatu's ongoing runway issues saw the destination show the biggest year-on-year percentage dip, down 18.6% on Feb 2016 to 420 trips. Also showing a decrease was Kiwi travel to France, down 4.7% on Feb last year, with Kiwis taking 160 trips in Feb.

... Record Feb Year

Kiwi international travel also set a new record for the year ending Feb 2017. New Zealand residents departed on 2.66 million overseas trips for the Feb year, up 10% (or 231,600 departures) on the previous year.

QF Wi-Fi Takes Off Mon

Qantas' in-flight Wi-Fi service will reportedly take off on Mon on a single 737 aircraft (VH-XZB), says Australian reports. The plane is scheduled to operate across QF's Australian domestic network, offering what's said to be the first public Wi-Fi available above Australia. QF is yet to announce when the service is expected to be rolled out on international services, including the Tasman.

Kiwi Has A Quokka

A New Zealand man has reportedly surrendered his passport in Western Australia and is facing a charge of animal cruelty after allegedly throwing a quokka into the water from a jetty on Rottneest Island. Reports say the 37-year-old did not enter a plea, was granted bail of AUD2000 and had to surrender his passport to police because he is not a WA resident.

New US Security Rules?

A tweet by Royal Jordanian has sparked speculation that the US is set to ban passengers from carrying electronic devices such as laptops on some flights from the Middle East and Africa.

In a tweet that has since been deleted, RJ said it had been instructed by the US that passengers travelling with any electronic device (excluding mobile phones and medical devices) must pack them in their checked baggage.

The ban hasn't yet been confirmed, with the Department of Homeland Security telling media that it has 'no comment on potential security precautions, but will provide any update as appropriate'.

*Sale ends 25 March 2017, unless sold out prior. See full conditions at qantas.co.nz/agents.

Airlines Fined In Europe Cartel Case

The European Commission has hit 11 carriers with EUR776 million in fines related to a price-fixing cargo cartel, which it says operated from Dec 1999-Feb 2006.

The EU originally imposed fines of almost EUR800m on the carriers in 2010 for the cargo cartel, which it says consisted of numerous contacts between airlines to fix the level of fuel and security surcharges. The original decision was annulled by the General Court on procedural grounds but has been re-adopted by the EU.

“Working together in a cartel rather than competing to offer better services to customers does not fly with the commission. Today’s decision ensures that companies that were part of the air cargo cartel are sanctioned for their behaviour,” says commissioner Margrethe Vestager.

The carriers fined in 2010 were Air

Canada, Air France-KLM, British Airways, Cargolux, Cathay Pacific Airways, Japan Airlines, LAN Chile, Martinair, Qantas, SAS and Singapore Airlines. Lufthansa was also involved but received full immunity from fines after bringing the cartel to the commission’s attention. All but Qantas challenged the decision before the general court, which annulled the decision in Dec 2015 due to a procedural error. However, it didn’t rule on the existence of the cartel, says the EU.

The commission maintains that the carriers participated in a price-fixing cartel and is adopting a new decision (which addresses the procedural error) and re-establishing the fines.

Most carriers have had their fines reduced because of their cooperation with the commission. AF/KL faces the largest fine with a total of EUR325m, and says it’s analysing the new decision and considering its response.

VA To Launch MEL-HKG

Virgin Australia will launch flights between Melbourne and Hong Kong from 05 Jul, marking its first flights to Greater China. VA will operate five return flights a week on the route, using an A330-200 aircraft. The carrier’s proposed alliance with HNA Aviation and Hong Kong Airlines (which has received interim approval) will enable customers to connect through HKG with 13 destinations in mainland China. Flights go on sale from 22 Mar.

“VA’s entry into Hong Kong and Greater China is a key pillar of our international strategy, allowing us to tap into Australia’s fastest growing and most valuable inbound travel market,” says VA chief executive John Borghetti.

TRAVELMARVEL
Travel More
SEE PAGE 6

NZ Fare Changes

Air New Zealand has clarified and advised of further amendments to long-term US, Canada and UK/Europe fares, following WTPS3930. Effective for sales and travel from 17 Mar, changes to US fares include an increase on fares to SFO and HOU, removal of the 21-day advance purchase business premier fare to LAX, and introduction of a T class lead-in fare to HOU in low/shoulder season. Changes in Canada include increases on select economy fares; and in UK/Europe, changes effective 24 Mar include updated seasonality and fare increases and decreases. See airnzagent.co.nz

QF Nth East Asia Fares

Qantas has fares from New Zealand to North East Asia on sale. Auckland to Manila is from \$936, ex Christchurch is from \$975 and ex Wellington from \$985. Jakarta ex AKL is from \$959, CHC is from \$946 and WLG is from \$955. Hong Kong ex AKL is from \$1205, CHC is from \$1190 and WLG is from \$1199. The Hong Kong and Manila fares are available for sales and ticketing until midnight 27 Mar, and Jakarta until midnight 05 Apr.

INR Trade Recommences

Travel Money NZ has recommenced trade in the Indian Rupee (INR) following restrictions of trade brought about by the Reserve Bank of India’s decision to demonetise certain bank notes in Nov last year. With many clients left holding Indian currency and not being able to exchange it, Travel Money NZ brand leader Daniel Jackson says many will welcome the news. Travel Money NZ can now exchange valid INR50, INR100, INR500 and INR2000 notes with no restrictions. They are unable to accept the notes which were demonetised, but can accept all other valid INR notes, it adds.

Vivid Sydney

SEE PAGE 4

Sichuan To Nepal

Sichuan Airlines will offer connections from Auckland to Kathmandu when it launches flights in Jun, advises World Aviation. Fares are in the GDS, starting at \$1513.

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Well it’s easy to get to Anaheim from LAX with our friends at **Karmel Shuttle** – Karmel.com and **The Disneyland Resort Express** – graylineanaheim.com

But if your clients are not driving how to get around is a question often asked? The answer: **ART – Anaheim Resort Transportation**. One, three and five day passes are available for children and adults. Children up to and including two years ride for free. The ART network has been extended and you can now travel to the Downtown Packing District, ARTIC the new transportation/AMTRAK station, Knotts Berry Farm, Mainplace shopping and South Coast Plaza Line.

So, what is the **Downtown Packing District?** The Anaheim Orange Packing house re-invented as a “hip” food hall in 2014 with 20 artisan restaurants and bars. The Blind Rabbit is the speakeasy hard to find hence the name! Both are just across a small park area to the fabulous Anaheim brewery – anaheimbrew.com packingdistrict.com

So as our days get shorter the Anaheim days lengthen and of course the **Angels of Anaheim** major league baseball (Los Angeles Angels of Anaheim to be correct) play April to October. angels.com.

You can get to the stadium via ART of course ☺

One of my favourite places to meet friends is the **Uva Bar and Café** in downtown Disney. It has a bar area in the middle of the pathway and is a great place to people watch plus great bar nibbles – patinagroup.com/uva-bar-cafe

House of Blues has now reopened to **GardenWalk** if anyone is looking for it. Check out – anaheimgardenwalk.com

If you are an Instagram fan, follow us – Visit Anaheim they have some great short videos on at present worth a look ☺

Catch you next month,

Pip

**PO Box 25-482, St Heliers,
Auckland 1740**

Ad World Peru Update

Adventure World says its operations on the ground in Peru are not affected by the heavy rain the region is experiencing. "We wish to assure Adventure World's agents and clients that none of the operations we provide have been affected by this heavy rain and they are going on without any inconvenience," says New Zealand general manager Dave Nicholson. "Our activities are located at a safe distance from the areas affected by the mudslides on the country's Northern coast, which are a consequence of the heavy rain."

QF MNL, HKG Fares

Qantas has released short term fares to Manila and Hong Kong for sales and ticketing until midnight 27 Mar. Auckland to Manila is from \$936 or travel from Christchurch is from \$975 and Wellington from \$985. Auckland to Hong Kong is from \$1205.

ISSN 1176-5275

Travel Today (incorporating Tabs on Travel) is published by Tabs on Travel Ltd, New Zealand. Ph +64-9-415 8111.

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Need Proof Travel Is Life-Changing?

Agents looking for a new angle to convince their client on that big adventure might like to consider new research from Booking.com, which shows that travel boosts confidence and leads to further success in life.

Booking.com surveyed more than 15,000 people from 20 countries, including 500 Kiwis, and 65% of respondents said pushing themselves to take part in a new travel experience vastly increased their confidence. This in turn acted as a

New Cal Incentive

Agents who book New Caledonia flights before 30 Apr will be in to win a Lipault weekend bag in the latest New Caledonia Tourism incentive. The more New Cal flights booked, the more chances agents have to win prizes in the monthly incentives, and to win a place on an annual famil to the destination. To be in to win, log your bookings on the New Cal specialist site. See learnnewcal.com.au

Win A Trip To Tonga

Agents who enrol in the South Pacific Tourism Organisation's South Pacific Specialist training programme by 31 Mar will be in to win an eight-night holiday in Tonga. The programme offers advice on how best to sell South Pacific holidays, and covers niche areas including backpacking, culture and heritage, diving, fishing, weddings and honeymoons. See southpacificspecialist.org

motivator for dramatic life decisions, with one in 10 saying a first-time travel experience led them to change jobs, careers or even their relationships. A fifth of respondents decided to relocate.

Over half (61%) of those surveyed believed people who had experienced a variety of travel experiences are more compelling—and more successful in their careers.

... Where Kiwis Go

The top 10 most popular first-time international destinations for Kiwi travellers are Sydney, Brisbane, Gold Coast, Melbourne, London, Manila, Los Angeles, Perth, Suva and Singapore.

NZ Companion Fares

Air New Zealand has companion fares to selected Aussie destinations on sale to 25 Mar. Kids fly from \$99 Seat+Bag one-way, adults from \$179 Seat+Bag one-way when flying together. The offer applies to maximum of one child under 12 when traveling with an accompanying adult.



Well, Talofa!

This picture of local bodybuilder Ben Tamanikaiyaroi posted on the Instagram account of Samoa Tourism drew plenty of attention and the island nation is hoping that will reflect in actual visits.

The picture was captioned 'Is Samoa on your 2017 wish list? Discover the home of vibrant warm waters and sparkling beaches.' Replies included 'Is he the tour guide?', 'How much does he cost? Whoops, I mean the holiday', 'Didn't really notice the water. Way too distracted?', and 'I swear this isn't the reason why I've always wanted to go to Samoa.'

Although the photo was apparently taken a couple of years ago and has featured in Samoa's marketing for some time (including in past issues of *Travel Today*), word has it that Ben still rocks it.

WHOLESALE CONSULTANT



Do you want to be part of a fun team with plenty of career potential?

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The successful applicant will need to have:

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- Product Knowledge to support Shorthaul or Longhaul destinations
- Experience within Wholesale or Retail
- Ability to work independently whilst enjoying a small team environment
- A fun and positive attitude

We are based in the heart of Newmarket and close to public transportation with plenty of car parking locally.

Send your application to:

Sharon Martin - Manager

Email: sharon@lifestyleholidays.co.nz

or for a confidential chat phone 021 740 081

Applications close 24 March 2017



Client Relationship Executive



Join our team in Newmarket!

Our Client Relationship team creates true partnerships with our clients and suppliers, articulating our value proposition and optimising every dollar for our clients' travel spend.

The role involves analysis and reporting on travel patterns and spend and therefore excel skills, knowledge of the GDS and online booking tools is essential. Your ability to form relationships with people at all levels will set you apart from other candidates as will your high standards of teamwork and flexibility.

Business World Travel is a member of the ATPI Group (www.atpi.com)

Contact: Grant Bevin, Managing Director
reception@bwt.co.nz

Business World Travel, Level 5, 187 Broadway, Newmarket

VIVID SYDNEY SHINES

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FOR 23 NIGHTS THE CITY OF SYDNEY SHINES BRIGHT WITH
A CELEBRATION OF LIGHT, MUSIC AND IDEAS.

The multi-award winning winter festival attracted over 2.3 million people in 2016, cementing its position as the largest event of its kind in the world. In 2017, Vivid Sydney will return with an inspiring new program of amazing light art, cutting-edge music performances, creative talks, workshops and showcases.

The creative heart of Sydney will be illuminated from 6pm to 11pm every night with the Vivid Light program of projections, light sculptures and installations. Each one is designed to engage

the senses and emotions with interactive and immersive experiences.

For melodic vibes, Vivid Music will again expand musical horizons with a celebration of breakthrough performers and the best in current and future music leaders. 2017 will see over 250 music events held in venues across Sydney. Meanwhile, Vivid Ideas is Australia's most anticipated global forum for ingenuity and innovation and in 2017 will feature a carefully curated program of over 200 events.

For further information go to vivid Sydney.com.
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VIVID
SYDNEY

Thai Crack-Down On Ivory Trade

Thailand is continuing efforts to end the illegal ivory trade by extending the implementation of the National Ivory Action Plan (NIAP) for another year.

This is good news as already NIAP has resulted in a dramatic drop in sales of illegal ivory within Thailand itself, say authorities. By extending the plan for another year, Thailand believes it is playing a vital part in the protection not just of its domestic elephants, but those living across the world.

Tourists can help by simply not buying any ivory products or objects that incorporate ivory, even if the object is as small as something like an earring or brooch.

By visiting and contributing to conservation centres and elephant orphanages and sanctuaries in Thailand, tourists can take part in the preservation of wild elephants as well as have the chance to learn about elephants and why they need to be protected.

If travellers come across any vendors claiming to sell ivory tusks or products, or suspect any form of wildlife trafficking, they should call the Department of National Parks, Wildlife

and Plant Conservation Hotline 1362, or Royal Thai Police, Natural Resources and Environmental Crime Suppression Division (NRECD) Hotline 1136. Bringing in, or taking any ivory out of the country is illegal and those suspected of doing so can be arrested in Thailand. There are severe penalties including imprisonment and fines.

People Power In LON

Said to be the first major exhibition in the UK to explore the evolution of the anti-war movement, from the First World War to the present day, *People Power: Fighting for Peace* will be on display at the Imperial War Museum in London 23 Mar-28 Aug. The exhibit tells the stories of individual and collective acts of anti-war protest, and the varied forms of creative expression used to campaign against war. For more information see iwm.org.uk

Qamea VIP Upgrade

Qamea Resort and Spa in Fiji is offering a complimentary VIP package with bookings made by 31 Mar, advises World Resorts of Distinction. The deal includes 30% off accommodation, a room upgrade, bottle of bubbly, one 30-minute massage pp, welcome drink on arrival, daily breakfast, local church service on a Sun, use of non-motorised activities and nightly entertainment.

Anime Theme Park

A new theme park based on popular manga and anime cartoons is reportedly set to open in Japan in Jul. The park will open on Awajishima Island and is called Nijigen No Mori, meaning two-dimensional forest. It will take advantage of the island's natural assets as well as using new technology to create a fantasy world.

Qantas Tokyo Deals

Qantas has flights from New Zealand to Tokyo on sale to 31 Mar, for travel via Brisbane. Fares ex Auckland and Christchurch are priced from \$799.



Plantation's Water Park For Grown-ups

Fiji's Plantation Island Resort advises agents that a new adults' waterpark will be on offer at the resort from 01 May. Following the success of its kids' waterpark, the resort thought it was only fair to add something similar for adults to enjoy. It will be open 0900-1700 daily for those aged 17 and over.

Shorthaul Consultant

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The successful applicant will need to have:

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- Existing product knowledge of key Shorthaul destinations
- The ability to work under pressure
- The ability to be a committed team player
- Calypso knowledge is a definite bonus!

This role offers a fantastic opportunity to specialise in popular and exciting travel products!

Please apply by forwarding your CV, along with covering letter to:
Karen Raines, Operations Manager,
GO Holidays
Email: kraines@goholidays.co.nz

Applications close: Wed 29 March 2017



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Travelmarvel is thrilled to announce the release of their Europe Preview 2018 brochure!

The image shows the cover of a brochure for 'EUROPE RIVER CRUISING'. The top half has a blue background with the Travelmarvel logo (a yellow circle) and the tagline 'Travel More'. Below this, the title 'EUROPE RIVER CRUISING' is written in large white letters, with the subtitle 'Featuring Land & Rail Journeys' underneath. The middle section features a photograph of a canal in Amsterdam, showing a brick bridge with arches and traditional Dutch buildings with gabled roofs. At the bottom, there is a red banner with white text. On the left, it says '2018 PREVIEW' in large letters, followed by 'Premium journeys at exceptional value'. On the right, there is a circular badge with a white arrow icon and the text 'FLY FREE* + EXCLUSIVE PREVIEW PRICES*'. Below this, in smaller text, it says '*Hurry ends 30 April 2017' and 'See pages 16-17'.

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EUROPE RIVER CRUISING

Featuring Land & Rail Journeys

2018 PREVIEW
Premium journeys at exceptional value


FLY FREE*

+
**EXCLUSIVE
PREVIEW PRICES***

*Hurry ends 30 April 2017
See pages 16-17

[CLICK HERE to view](#)



Eaglerider In Newport

EagleRider, said to be the world's biggest motorcycle tour company, will open its doors at Newport Beach on 01 Apr.

The LA-based company (which is represented in New Zealand by APTMS) has Harley-Davidson, Indian, BMW, Honda, and Triumph bikes as well as the funky three-wheeled Polaris Slingshot (pictured), and all kinds of ATVs, dirt bikes, and scooters. Destinations within a day's ride of the depot at 1107 Jamboree Road include Big Bear Lake, Lake Arrowhead, Laguna Beach, Malibu Canyons, Hell's Kitchen and Angeles Crest.

A Harley Davidson Electra Glide costs from USD149 per day or from USD139 per day on a week hire. The Polaris Slingshot costs from USD199/USD189. International drivers need to show that their home country licence is endorsed to ride a motorcycle. The three-wheeled Slingshot does not need a motorcycle endorsement. Details at eaglerider.com

Tiare Agents Experience Tahiti

Tahiti Tourisme and Air New Zealand recently hosted six **Premiere Tiare** agents to the islands, where they visited Bora Bora, Huahine and Tahiti.

The agents stayed at the soon-to-be-opened Conrad Bora Bora Nui property, as well as overnight stays at the Bora Bora Pearl Beach Resort,

Four Seasons Resort Bora Bora, Royal Huahine and Manava Suite Resort Tahiti.

Highlights of the trip included visiting a pearl farm and the blue-eyed eels in Huahine and experiencing Air NZ's 787 Dreamliner.

"Feedback from the participants has been fabulous with many com-

menting on the high standard of the hotels, amazing food and the sheer beauty of Huahine and Bora Bora," says Tahiti Tourisme's Moana McKee, who escorted the trip with NZ's James Leslie.

Any agents keen to participate in a future fam can e-mail moana@tahiti-tourisme.co.nz



1 Getting ready to depart from Four Seasons Resort Bora Bora after an 'amazing night' is (back) Vitoria Hamilton, Flight Centre; Megan Batterton, Travel Managers; Renee MacDonald, Flight Centre; Moana McKee, Tahiti Tourisme; and Hazel Ho, Travel Concierge. In front is Polly Luan, Our Pacific; Jacqui Currall, The Travel Brokers; and Air NZ's James Leslie. 2 At a site inspection of St Regis Bora Bora is Air NZ's James Leslie; Bianca Henry of St Regis; Megan Batterton, Travel Managers; Hazel Ho, Travel Concierge; Renee MacDonald, Flight Centre; Jacqui Currall, The Travel Brokers; Polly Luan, Our Pacific; and Vitoria Hamilton, Flight Centre. 3 Departing Four Seasons Resort Bora Bora is Jacqui Currall, The Travel Brokers; Polly Luan, Our Pacific; and Renee MacDonald, Flight Centre. 4 All aboard for a site inspection of St Regis Bora Bora.

Industry Diary

MARCH

JAWS Roadshow 2017

Wellington: Tue 21, Rydges Wellington, 1700-2000.

Palmerston North: Wed 22, Distinction Hotel, 1700-2000.

New Plymouth: Thu 23, Novotel Hotel, 1700-2000.

Tauranga: Tue 28, Tauranga Yacht Club, 1700-2000.

Hamilton: Wed 29, Novotel Tainui, 1700-2000.

Lufthansa Agent Training Days

Auckland Central: Tue 21, Wintergarden Pavillion, Auckland Domain, 0830.

Auckland North: Thu 23, The Spencer on Byron Hotel, 0830.

Africa Safari Co. Roadshow

Auckland: Thu 23, Rydges Hotel, 1800

Tourism Fiji Roadshow

Nelson: Mon 27, Grand Mercure Monaco Hotel, breakfast.

Wellington: Mon 27, Rydges Wellington, evening.

Christchurch: Tue 28, Addington Raceway & Events Centre, evening.

Auckland, CBD: Wed 29, Pullman Hotel, evening.

Hamilton: Thu 30, Ferrybank Reception & Conference Centre, evening.

Auckland, North Shore: Fri 31, QBE Stadium Albany, breakfast.

APRIL

Tourism Fiji Roadshow

Tauranga: Mon 03, Club Mt Maunganui, 1730-1930.

Rotorua: Tue 04, Novotel Rotorua, 0700-0845. **Taupo:** Tue 04, Lonestar Taupo, anytime between 1200-1400.

Napier: Tue 04, Crowne Hotel, 1730-1930.

Palmerston North: Wed 05, Distinction Hotel, 1730-1930.

Wanganui: Thu 06, Stellar Restaurant and Bar, anytime between 1200-1400.

New Plymouth: Thu 06, Novotel New Plymouth, 1730-1930.

Avalon Waterways 2018 Launch

Lower Hutt: Tue 04, The Dowse Art

Museum, 1745.

Wellington: Tue 04, Lone Star, 1745.

Pukekohe: Tue 04, Townmouse Cafe, 1745.

Blenheim: Wed 05, Watery Mouth Cafe, 1730.

Whangarei: Wed 05, Dickens Inn, 1730.

Palmerston North: Thu 06, Distinction Palmerston North, 1745.

Nelson: Thu 06, Bacco Restaurant, 1730.

Hamilton: Mon 10, Hamilton Gardens Cafe, 1745.

Christchurch: Mon 10, Dux Central, 1745.

Auckland East: Mon 10, Pakuranga Golf Club, 1745.

Tauranga: Tue 11, Macau, 1745.

Auckland North: Tue 11, Takapuna Boating Club, 1745.

Timaru: Tue 11, Mocca Cafe, 1730.

Napier: Wed 12, East Pier Hotel, 1745.

Dunedin: Wed 12, Luna Bar, 1745.

Auckland West: Wed 12, The Falls, Henderson, 1745.

New Plymouth: Wed 19, Waterfront Hotel, 1745.

Queenstown: Wed 19, Mercure Hotel, 1745.

MAY

Lufthansa Agent Training Days

Wellington: Wed 03, Intercontinental Wellington, 0830.

Nelson: Thu 04, Rutherford Hotel, 0830.

Christchurch: Tue 23, Ilex Botanic Gardens, 0830. **Dunedin:** Wed 24, Dunedin Public Art Gallery, 0830.

2017 Amazing Thailand Roadshow

Auckland: Mon 08, Sky City Convention Centre.

Asia Now Roadshow

Wellington: Wed 10.

Christchurch: Thu 11.

Tauranga: Mon 15.

Hamilton: Tue 16.

Auckland Central: Wed 17.

Auckland North Shore: Thu 18.

Venues, times tba.

JUNE

Lufthansa Agent Training Days

Queenstown: Thu 22, Double Tree by Hilton Hotel, 0830.